

DATE : 12 May 2015

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TO : ALL MEMBERS AND REGISTERED PERSONS

ATTN : CHIEF EXECUTIVE OFFICER / AUTHORISED REPRESENTATIVE

Dear Sir/Madam,

FIMM PUBLIC SEMINARS 2015

We are pleased to announce that for the year 2015, FIMM has scheduled eight public seminars throughout Peninsular and East Malaysia. This is in line with FIMM's objective to conduct Investor Education programme as one of the mediums to explain and reach out to the public on understanding of unit trusts and the benefits of it.

We would like to invite all industry intermediaries nationwide to participate in our seminars which we have designed based on industry feedback. We have identified subject matter experts as well as basic topics that are relevant to the industry. The profile of the speakers is as per **Appendix 1**.

The details of the seminars are as follows:

No.	Date/Time	Venue	Topics	Speaker
1.	19th May 2015, Tuesday 9.00am – 12.30pm	Bukit Kiara Equestrian & Country Resort, Kuala Lumpur	What are Unit Trusts, Benefits of Unit Trusts Investing & Understanding Its Risks	Ooi Kok Hwa
2.	21st May 2015, Thursday 9.00am – 12.30pm	The Gurney Resort Hotel & Residences, Penang	What are Unit Trusts, Benefits of Unit Trusts Investing & Understanding Its Risks	Ooi Kok Hwa
3.	26th May 2015, Tuesday 9.00am – 12.30pm	Grand Paragon Hotel, Johor Bahru	Getting Started & Understanding Fees and Charges	Linnet Lee
4.	1st August 2015, Saturday 9.00am – 12.30pm	Ming Garden Hotel, Kota Kinabalu	What are Unit Trusts, Benefits of Unit Trusts Investing & Understanding Its Risks	Jit Singh
5.	8th August 2015, Saturday 9.00am – 12.30pm	Vistana Hotel, Kuantan	Pelaburan Berasaskan Syariah	Khamarul Hashim

Cont'd...

6.	17th October 2015, Saturday 9.00am – 12.30pm	Bayview Hotel, Melaka	What are Unit Trusts, Benefits of Unit Trusts Investing & Understanding Its Risks	Jit Singh
7.	24th October 2015, Saturday 9.00am – 12.30pm	Hotel Perdana, Kota Bharu	Pelaburan Berasaskan Syariah	Khamarul Hashim
8.	31st October 2015, Saturday 9.00am – 12.30pm	Grand Margherita Hotel, Kuching	Getting Started & Understanding Fees and Charges	Linnet Lee

***Note: No CPD points will be awarded for UTCs registered for these seminars.**

There are advertisements in the newspapers for the Peninsular Malaysia such as The Sun and Harian Metro in the months of May, July and October. For seminars in East Malaysia, we will be advertising it in the Borneo Post in July and October 2015. (Please refer to **Appendix 2**).

Please be informed that the FIMM Public Seminars 2015 are **free of charge**. Registration is based on **first come first served basis**. Only limited seats are available for our seminars. Registration ends 5 days before the respective seminar's date.

Do keep yourself informed and updated on the seminar schedule by visiting www.fimm.com.my.

For registration, call us at 03-2093 2600 or email us at corpcomm@fimm.com.my. We look forward to your continued support and participation for our seminars.

Thanking you.

Sincerely,
FEDERATION OF INVESTMENT MANAGERS MALAYSIA


NAZARUDDIN OTHMAN
Chief Executive Officer

Speakers Profile



LINNET LEE

Chief Executive Officer,
Financial Planning Association of Malaysia

Prior to her appointment as CEO of Financial Planning Association of Malaysia, Linnet Lee was Head of Financial Planning Department in an independent financial advisory firm, where she held a Capital Market Services Representative (CMSRL) and Financial Adviser Representative (FAR) Licence. In her current capacity she has moderated the panel discussion for Federation of Investment Managers, Malaysia for their 2014 Conference.

She was also an independent workshop facilitator conducting sales, motivation and financial planning related workshops for organisations and financial institutions such as AB Mauri Malaysia, OYL Manufacturing Company, MAAKL Mutual, FIMM and Etiqa Insurance & Takaful. Formerly she was attached to CIMB Wealth Advisors as Senior Vice President, Performance Development Department.

Her financial industry experience first started with marketing unit trust, then insurance and estate planning services. She naturally progressed into financial planning under Financial Care Centre, Southern Bank Berhad (now CPAM), bringing her experience in the financial industry to 15 years as of today.

Linnet obtained her Certified Financial Planning (CFP) Certification and Islamic Financial Planning (IFP) Certification through Financial Planning Association of Malaysia (FPAM) and has been its member since 2002.



JIT SINGH

TNT Powercentre Sdn. Bhd.

Mr Jit Singh is a powerful coach, teacher, mentor and a professional speaker, with more than 30 years of experience in the areas of sales and management. He started his career as a Project Manager with General Electric Company of Singapore responsible for installing some of the very prestigious projects in the South East Asia region. Reached the peak of his corporate career after 13 years and left the company.

His passion to develop people led him to study in Denver Colorado (USA) with Crestcom International, an organisation that specialises in the development of human potential, especially in the areas of soft skills motivation sales, marketing and personal development. During his training with Crestcom International he was personally trained by some of the most sought after speakers in the world, like Zig Ziglar, Hal Krause, Bob Johnson and Bob Proctor to name a few of them.

Training Experiences

He was one of the key partners and co facilitator to bring in BOB Proctor "You Were Born Rich Program" into the country.

Police Academy in Kuala Kubu Training Centre – Facilitated "The Bullet Proof Manager" programme for inspectors ranking and above.

Goodway Manufacturing Sdn Bhd (Tyre) – Conducted a 1 year training program in the areas of Customer Service, Managing People, The Art of dealing with People, Goal Settings and Enhancing Productivity.


He has over the years been a trainer for most of the insurance companies and the middle management of Maybank , MBF Insurance and MAAKL.

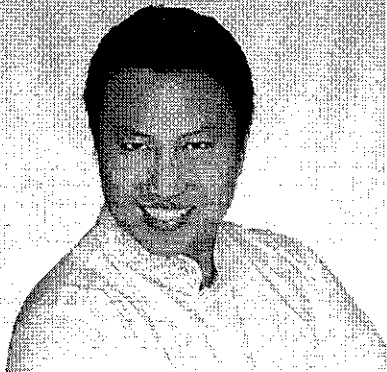
Shell Malaysia – Retirement Planning, 2010

Ongoing Experiences

For the past 10 years he has been a director of training and development for Apex Investment Services Berhad. A unit trust company with over a thousand unit trust consultants and has been responsible for doubling the sales in terms of volume(RM10 million per month) and manpower development.

Recently he has been engaged as one of the facilitator for Continuing Professional Development (CPD) for

	<p>unit trust managers with the Federation of Investment Managers Malaysia.</p> <p>By combining what he has learned from his mentors around the world and through his research study and personal experiences Mr Jit Singh now delivers his dynamic seminar to an ever growing number of business organisations and individuals who are eager to improve their results in all areas of their lives.</p> <p>His deeply held belief that everyone can reach their goals they set quickly became evident as appreciative audiences begins to breakthrough their barriers of doubts and fears to go on to become goal achievers.</p> <p>Described as educational, motivational, inspirational, exciting and life changing,</p> <p>Jit's message is one you will long remember and prosper by!</p>
	<p>OOI KOK HWA Managing Partner, MRR Consulting</p> <p>Mr. Ooi is the Managing Partner of MRR Consulting, dealing mainly with Business Appraisal, Investment and Financial Training. He is a Chartered Financial Analyst (CFA) charter holder, Certified Merger and Acquisition Advisor (CM&AA) and is also a licensed Investment Advisor by the Securities Commission of Malaysia.</p> <p>As a licensed investment advisor, Mr. Ooi provides investment advisory services to clients, covering investments in Malaysia, Singapore, Hong Kong and US markets. Mr. Ooi is also actively involved in providing investment training, CFA Examination preparation courses and Continuing Professional Education (CPE) courses for fund managers, research analysts, remisiers, brokers and general public.</p> <p>He has conducted CFA classes in Penang, Kuala Lumpur, Singapore, Shanghai, Vietnam and Brunei.</p> <p>Besides, he is also one of the main trainers in providing technical training sessions and examination material preparation for the training arm of Securities Commission of Malaysia, the Security Industry Development Corporation's (SIDC), covering various programs, such as Graduate Development program,</p>

	<p>Directors' training program and APEC Work Placement Program. In addition, he is also a regular trainer for Singapore Stock Exchange (SGX), Institute of Certified Public Accountants of Singapore (ICPAS) and Malaysian Institute of Accountants (MIA).</p> <p>Mr. Ooi is regularly featured in the local media. He is an investment columnist for Sin Chew Yit Poh. He has also been invited as a guest speaker for NTV7, a local TV channel as well as BFM, a business radio channel, in Malaysia.</p>
	<p>KHAMARUL AZHAR BIN HASHIM CMSRL,IFP, AdvQIF,RFP Shariah</p> <p>Khamarul Azhar Hashim Graduated from University of South Australia with a Bachelor of Building (Honors). He practiced engineering with three of the largest companies in various disciplines. He put this 7 years of experience once he returned to Malaysia when he worked for a construction company. After a few years he wanted to push his limits, thus he resigned and took up a position as Wealth Advisors with one of the largest financial institutional in Malaysia.</p> <p>During his career as Wealth Advisor, Khamarul was the fastest advisors who rose the rank from consultant to supervisor to manager and finally as the group manager. He did it within a short period of 27 months. He was consistently the top consultant and as a manager. Every single one of his associates had had qualified for company awards.</p> <p>He completed his professional course "Islamic Financial Planner" and has always been the top student in his IFP class. Besides that, he is also a Certified Master Trainer. He has conducted seminar on Sales, Marketing and also on Human Peak Potentials. In 2008, he was appointed as an ambassador, to one of the largest financial institutional in Malaysia. As the ambassador he appeared on Malaysia TV to talk about Total Financial Solutions.</p> <p>Currently, Khamarul Azhar also offers consultancy to some government ministries, private companies and individuals.</p> <p>Experience</p> <p>SUNSHINE PARADIGM, SUBSIDIARY OF TH GROUP, MALAYSIA 2004</p> <p>Khamarul was engaged as an Assistant Project Manager for the construction of University Industry</p>

Selangor in Ijok, Selangor. He is responsible for the construction of the accommodation facilities which involves 20 numbers of 5 story apartments, bungalows, semi-detached house, student centers, and various infrastructure works.

KAUSAR WEALTH MANAGEMENT (FORMERLY KNOWN AS WS), MALAYSIA, 2004 - TO DATE

In 2004, Khamarul begin to his career in financial industries as Wealth Advisors through his own agency. Khamarul approached in wealth advisory is based on customer centric with financial planning approach. This approached has been systemized in Wealth Supremacy to ensure associates implement recommendation to customer based on customer needs rather than product focused. As Group Agency Manager, Khamarul is responsible for the business development, recruitment and human resources, business planning, training and coaching, seminar and workshops, developing system and processes.

Education

University of South Australia, Australia - Bachelor of Building (Hons)

License Financial Planner (CMSRL/B4883/2014)

IBFIM - Advanced Qualification in Islamic Finance (AdvQIF)

IBFIM (Islamic Banking and Financial Institution Malaysia) & FPAM (Financial Planning Association Malaysia) - Islamic Financial Planner (IFP)

MFPC (Shariah Registered Financial Planner) – Shariah RFP

Others

FPAM (Financial Planning Association of Malaysia) - Associate Member (A10216-01)

FIMM (Federation of Investment Managers Malaysia) - Unit Trust Consultant License (011-0-07729)

IBFIM (Islamic Banking and Finance Institution Malaysia) - TBE (Takaful Basic Examination)

MII (Malaysian Insurance Institute) - PCEIA (Pre Contract Examination for Insurance Agents)

MII (Malaysian Insurance Institute) - CEILI (Certificate Examination In Investment-Linked Life Insurance)

MII (Malaysian Insurance Institute) -Basic Agency Management Course (BAMC)

	<p>PIAM (Persatuan Insurans Am Malaysia - Registered General Insurance Agent (153123-00)</p> <p>as-Salihin Trustee Berhad - Registered Islamic Estate Planner</p> <p>Lawrence Walter Training Academy (LW) - Chartered Master Trainer (LW)</p> <p>Skills</p> <p>Interpersonal and Communication Skill, Presentations Skills, Motivational Skill, Negotiation Skills. Leadership Skill, Lean System.</p>
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FIMM Public Seminars 2015 – Advertisement

Peninsular Malaysia – English



Public Seminars on Unit Trusts Investments 2015

An investment is a commitment of funds to one or more assets that will be held over some future time period, in the hope that it will generate more returns. Unit trust is a type of investment and offer potentially lucrative returns.

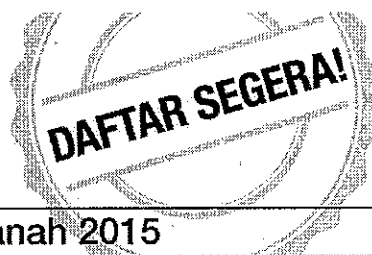
For registration, call us at 03-2093 2600, or email us at corpcomm@fimm.com.my. Registration ends 5 days before the seminar date.

For further information, log on to www.fimm.com.my

- 1) **19th May 2015, Tuesday**
What are Unit Trusts, Benefits of Unit Trusts Investing & Understanding Its Risks
9.00a.m – 12.30p.m
Bukit Kiara Equestrian & Country Resort, KL
- 2) **21st May 2015, Thursday**
What are Unit Trusts, Benefits of Unit Trusts Investing & Understanding Its Risks
9.00a.m – 12.30p.m
The Gurney Resort Hotel & Residences, Penang
- 3) **26th May 2015, Tuesday**
Getting Started & Understanding Fees and Charges
9.00a.m – 12.30p.m
Grand Paragon Hotel, Johor Bahru
- 4) **8th August 2015, Saturday**
Syariah Based Investments (Bahasa Malaysia)
9.00a.m – 12.30p.m
Vistana Hotel, Kuantan
- 5) **17th October 2015, Saturday**
What are Unit Trusts, Benefits of Unit Trusts Investing & Understanding Its Risks
9.00a.m – 12.30p.m
Bayview Hotel, Melaka
- 6) **24th October 2015, Saturday**
Syariah Based Investments (Bahasa Malaysia)
9.00a.m – 12.30p.m
Hotel Perdana, Kota Bharu
** On-site registration starts at 8.00a.m*

FEDERATION OF INVESTMENT MANAGERS MALAYSIA

19-06-1, 6th Floor, Wisma Tune,
No. 19 Lorong Dungun, Damansara Heights, 50490 Kuala Lumpur, Malaysia
Tel : 603 2093 2600 ext 512 Fax : 603 2093 2700



Seminar Pelaburan Unit Amanah 2015

Pelaburan merupakan satu aktiviti yang melibatkan pembelian aset bagi satu tempoh tertentu dengan harapan untuk mendapatkan pulangan pelaburan yang tinggi. Unit amanah adalah satu contoh pelaburan yang mampu menawarkan pulangan yang lumayan.

Untuk pendaftaran, sila hubungi kami di talian **03-2093 2600** atau emailkan kepada **corpcomm@fimm.com.my**. Tarikh tutup pendaftaran: 5 hari sebelum tarikh seminar.

Untuk keterangan lanjut, sila layari laman web **www.fimm.com.my**

- 1) **19 Mei 2015, Selasa**
What are Unit Trusts, Benefits of Unit Trusts Investing & Understanding Its Risks
9.00 pagi – 12.30 tengah hari
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- 2) **21 Mei 2015, Khamis**
What are Unit Trusts, Benefits of Unit Trusts Investing & Understanding Its Risks
9.00 pagi – 12.30 tengah hari
The Gurney Resort Hotel & Residences, Penang
- 3) **26 Mei 2015, Selasa**
Getting Started & Understanding Fees and Charges
9.00 pagi – 12.30 tengah hari
Grand Paragon Hotel, Johor Bahru
- 4) **8 Ogos 2015, Sabtu**
Pelaburan Berasaskan Syariah
9.00 pagi – 12.30 tengah hari
Vistana Hotel, Kuantan
- 5) **17 Oktober 2015, Sabtu**
What are Unit Trusts, Benefits of Unit Trusts Investing & Understanding Its Risks
9.00 pagi – 12.30 tengah hari
Bayview Hotel, Melaka
- 6) **24 Oktober 2015, Sabtu**
Pelaburan Berasaskan Syariah
9.00 pagi – 12.30 tengah hari
Hotel Perdana, Kota Bharu

* Pendaftaran bermula pada pukul 8.00 pagi

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- 1) **1st August 2015, Saturday**
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- 2) **31st October 2015, Saturday**
Getting Started & Understanding Fees and Charges
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