

## Speakers' Profile



### **LINNET LEE**

Chief Executive Officer,  
Financial Planning Association of Malaysia

Prior to her appointment as CEO of Financial Planning Association of Malaysia, Linnet Lee was Head of Financial Planning Department in an independent financial advisory firm, where she held a Capital Market Services Representative (CMSRL) and Financial Adviser Representative (FAR) Licence. In her current capacity she has moderated the panel discussion for Federation of Investment Managers, Malaysia for their 2014 Conference.

She was also an independent workshop facilitator conducting sales, motivation and financial planning related workshops for organisations and financial institutions such as AB Mauri Malaysia, OYL Manufacturing Company, MAAKL Mutual, FIMM and Etiqa Insurance & Takaful. Formerly she was attached to CIMB Wealth Advisors as Senior Vice President, Performance Development Department.

Her financial industry experience first started with marketing unit trust, then insurance and estate planning services. She naturally progressed into financial planning under Financial Care Centre, Southern Bank Berhad (now CPAM), bringing her experience in the financial industry to 15 years as of today.

Linnet obtained her Certified Financial Planning (CFP) Certification and Islamic Financial Planning (IFP) Certification through Financial Planning Association of Malaysia (FPAM) and has been its member since 2002.

**JIT SINGH**

TNT Powercentre Sdn. Bhd.

Mr Jit Singh is a powerful coach, teacher, mentor and a professional speaker, with more than 30 years of experience in the areas of sales and management. He started his career as a Project Manager with General Electric Company of Singapore responsible for installing some of the very prestigious projects in the South East Asia region. Reached the peak of his corporate career after 13 years and left the company.

His passion to develop people led him to study in Denver Colorado (USA) with Crestcom International, an organisation that specialises in the development of human potential, especially in the areas of soft skills motivation sales, marketing and personal development. During his training with Crestcom International he was personally trained by some of the most sought after speakers in the world, like Zig Ziglar, Hal Krause, Bob Johnson and Bob Proctor to name a few of them.

**Training Experiences**

He was one of the key partners and co facilitator to bring in BOB Proctor “You Were Born Rich Program” into the country.

Police Academy in Kuala Kubu Training Centre – Facilitated “The Bullet Proof Manager” programme for inspectors ranking and above.

Goodway Manufacturing Sdn Bhd (Tyre) – Conducted a 1 year training program in the areas of Customer Service, Managing People, The Art of dealing with People, Goal Settings and Enhancing Productivity.


He has over the years been a trainer for most of the insurance companies and the middle management of Maybank , MBF Insurance and MAAKL.


Shell Malaysia – Retirement Planning, 2010

**Ongoing Experiences**

For the past 10 years he has been a director of training and development for Apex Investment Services Berhad. A unit trust company with over a thousand unit trust consultants and has been responsible for doubling the sales in terms of volume(RM10 million per month) and manpower development.

Recently he has been engaged as one of the facilitator for Continuing Professional Development (CPD) for

	<p>unit trust managers with the Federation of Investment Managers Malaysia.</p> <p>By combining what he has learned from his mentors around the world and through his research study and personal experiences Mr Jit Singh now delivers his dynamic seminar to an ever growing number of business organisations and individuals who are eager to improve their results in all areas of their lives.</p> <p>His deeply held belief that everyone can reach their goals they set quickly became evident as appreciative audiences begins to breakthrough their barriers of doubts and fears to go on to become goal achievers.</p> <p>Described as educational, motivational, inspirational, exciting and life changing,</p> <p>Jit's message is one you will long remember and prosper by!</p>
	<p><b>Ooi Kok Hwa</b>  Managing Partner,  MRR Consulting</p> <p>Mr. Ooi is the Managing Partner of MRR Consulting, dealing mainly with Business Appraisal, Investment and Financial Training. He is a Chartered Financial Analyst (CFA) charter holder, Certified Merger and Acquisition Advisor (CM&amp;AA) and is also a licensed Investment Advisor by the Securities Commission of Malaysia.</p> <p>As a licensed investment advisor, Mr. Ooi provides investment advisory services to clients, covering investments in Malaysia, Singapore, Hong Kong and US markets. Mr. Ooi is also actively involved in providing investment training, CFA Examination preparation courses and Continuing Professional Education (CPE) courses for fund managers, research analysts, remisiers, brokers and general public.</p> <p>He has conducted CFA classes in Penang, Kuala Lumpur, Singapore, Shanghai, Vietnam and Brunei.</p> <p>Besides, he is also one of the main trainers in providing technical training sessions and examination material preparation for the training arm of Securities Commission of Malaysia, the Security Industry Development Corporation's (SIDC), covering various programs, such as Graduate Development program, Directors' training program and APEC Work</p>

	<p>Placement Program. In addition, he is also a regular trainer for Singapore Stock Exchange (SGX), Institute of Certified Public Accountants of Singapore (ICPAS) and Malaysian Institute of Accountants (MIA).</p> <p>Mr. Ooi is regularly featured in the local media. He is an investment columnist for Sin Chew Yit Poh. He has also been invited as a guest speaker for NTV7, a local TV channel as well as BFM, a business radio channel, in Malaysia.</p>
	<p><b>KHAMARUL AZHAR BIN HASHIM</b> CMSRL,IFP, AdvQIF,RFP Shariah</p> <p>Khamarul Azhar Hashim Graduated from University of South Australia with a Bachelor of Building (Honors). He practiced engineering with three of the largest companies in various disciplines. He put this 7 years of experience once he returned to Malaysia when he worked for a construction company. After a few years he wanted to push his limits, thus he resigned and took up a position as Wealth Advisors with one of the largest financial institutional in Malaysia.</p> <p>During his career as Wealth Advisor, Khamarul was the fastest advisors who rose the rank from consultant to supervisor to manager and finally as the group manager. He did it within a short period of 27 months. He was consistently the top consultant and as a manager. Every single one of his associates had had qualified for company awards.</p> <p>He completed his professional course “Islamic Financial Planner” and has always been the top student in his IFP class. Besides that, he is also a Certified Master Trainer. He has conducted seminar on Sales, Marketing and also on Human Peak Potentials. In 2008, he was appointed as an ambassador, to one of the largest financial institutional in Malaysia. As the ambassador he appeared on Malaysia TV to talk about Total Financial Solutions.</p> <p>Currently, Khamarul Azhar also offers consultancy to some government ministries, private companies and individuals.</p> <p><b>Experience</b></p> <p><b>SUNSHINE PARADIGM, SUBSIDIARY OF TH GROUP, MALAYSIA 2004</b></p> <p>Khamarul was engaged as an Assistant Project Manager for the construction of University Industry Selangor in Ijok, Selangor. He is responsible for the</p>

construction of the accommodation facilities which involves 20 numbers of 5 story apartments, bungalows, semi-detached house, student centers, and various infrastructure works.

**KAUSAR WEALTH MANAGEMENT (FORMERLY KNOWN AS WS), MALAYSIA, 2004 - TO DATE**

In 2004, Khamarul begin to his career in financial industries as Wealth Advisors through his own agency. Khamarul approached in wealth advisory is based on customer centric with financial planning approach. This approached has been systemized in Wealth Supremacy to ensure associates implement recommendation to customer based on customer needs rather than product focused. As Group Agency Manager, Khamarul is responsible for the business development, recruitment and human resources, business planning, training and coaching, seminar and workshops, developing system and processes.

**Education**

University of South Australia, Australia - Bachelor of Building (Hons)

License Financial Planner (CMSRL/B4883/2014)

IBFIM - Advanced Qualification in Islamic Finance (AdvQIF)

IBFIM (Islamic Banking and Financial Institution Malaysia) & FPAM (Financial Planning Association Malaysia) - Islamic Financial Planner (IFP)

MFPC (Shariah Registered Financial Planner) – Shariah RFP

**Others**

FPAM (Financial Planning Association of Malaysia) - Associate Member (A10216-01)

FIMM (Federation of Investment Managers Malaysia) - Unit Trust Consultant License (011-0-07729)

IBFIM (Islamic Banking and Finance Institution Malaysia) - TBE (Takaful Basic Examination)

MII (Malaysian Insurance Institute) - PCEIA (Pre Contract Examination for Insurance Agents)

MII (Malaysian Insurance Institute) - CEILI (Certificate Examination In Investment-Linked Life Insurance)

MII (Malaysian Insurance Institute) -Basic Agency Management Course (BAMC)

	<p>PIAM (Persatuan Insurans Am Malaysia - Registered General Insurance Agent (153123-00)</p> <p>as-Salihin Trustee Berhad - Registered Islamic Estate Planner</p> <p>Lawrence Walter Training Academy (LW) - Chartered Master Trainer (LW)</p> <p>Skills</p> <p>Interpersonal and Communication Skill, Presentations Skills, Motivational Skill, Negotiation Skills. Leadership Skill, Lean System.</p>
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