# Bridging Global Divides | annual report | 2005



# **Cover** Rationale

The use of the world map with specific focus to Malaysia depicts the global opportunities now available for the unit trust industry with the liberalisation of the foreign exchange administration rules. This forward move, reflected by the coloured pins and strings symbolises our member companies venturing beyond borders, bridging global divides, in its quest to diversify investment portfolios for better fund performance. It also represents FMUTM's strength, resourcefulness and ability to provide an excellent alliance and base for our members to face the rising challenges both from within the country and in the global arena.



# Federation of Malaysian Unit Trust Managers

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FEDERATION OF MALAYSIAN UNIT TRUST MANAGERS (272577-P)



# **OUR VISION**

To develop the unit trust industry as the preferred vehicle for savings and retirement.

# **OUR MISSION**

To educate and develop awareness of the investing public and to further enhance the prestige and reputation of member companies, both locally and internationally.

# **OUR OBJECTIVES**

To improve the regulatory, fiscal and legal environment for unit trusts;

To formulate sound and ethical business practices to promote the interest of the unit trust industry and provide investor protection;

To provide information, assistance and other services to its Member; and

To promote public awareness of the benefits and risks of investing in unit trusts.

# **OUR VALUES**

PROFESSIONALISM INTEGRITY CONSISTENCY

These values are important to the growth and image of the unit trust industry.



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**Proxy Form** 

NOTICE IS HEREBY GIVEN THAT the Twelfth (12th) Annual General Meeting of the Federation of Malaysian Unit Trust Managers ("FMUTM") will be held at Prince Room 2, 3rd Floor, Prince Hotel & Residence Kuala Lumpur, Jalan Conlay, 50450 Kuala Lumpur on Tuesday, 20 June 2006, at 10.00 a.m.

AGEN	DA		
1.	To add	opt and c	onfirm the Minutes of the Eleventh (11th) Annu
2.	To rec	eive the	President's Report.
3.		eive and cember 2	consider the audited accounts and the report o 2005.
4.	To re-a	appoint N	Messrs KPMG as the Auditors of FMUTM and au
5.	To eleo	ct Counci	il members of FMUTM to hold office until the A
6.	To dea	al with an	y other ordinary business for which due notice
7.	Specia	l busines	is.
	7.1	To consi	ider and to pass, if thought fit, the following sp
		Articles	ne Council be authorised and empowered not of Association as a result of the rejection of any he best interest of the Federation in implementi
	7.2	To consi	ider and to pass, if thought fit, the following sp
		the Min	ubject to FMUTM obtaining the relevant appro ister charged with the responsibility for compar ciation of FMUTM be amended as follows:
		7.2.1	Special Resolution 1
			<b>THAT</b> the proposed amendments to the "APPLICATION FOR MEMBERSHIP", "APSUBSCRIPTION FEE" and "CESSATION OF MEM pertinent to and under the caption "LEVIES" in as "Appendix A" are hereby approved for add
		7.2.2	Special Resolution 2
			<b>THAT</b> the proposed amendments to the "GENERAL MEETING" and "PROCEEDINGS AT attached here to marked as "Appendix A" are
		7.2.3	Special Resolution 3

nual General Meeting held on 27 May 2005.

of the Council of FMUTM for the financial year ended

authorise the Council to fix their remuneration.

Annual General Meeting of 2008.

e shall have been received.

pecial resolutions:-

ot to proceed with the proposed amendment to the ny of the resolutions below which the Council deem is ting only the accepted resolutions.

pecial resolutions, with or without modifications:-

rovals and consents from the Securities Commission, anies, and other relevant authorities, if any, the Articles

Articles pertinent to and under the captions of APPLICATION FEE AND ANNUAL MEMBERSHIP EMBERSHIP" and the proposed deletion to the Articles in the draft amended Articles attached hereto marked loption.

Articles pertinent to and under the captions of AT GENERAL MEETING" in the draft amended Articles re hereby approved for adoption.

THAT the proposed amendments to the Articles pertinent to and under the captions of "THE COUNCIL", "ELECTION OF THE COUNCIL", "REMOVAL OF COUNCIL MEMBERS", "POWERS AND DUTIES OF THE COUNCIL" and "PROCEEDINGS OF THE COUNCIL" in the draft amended Articles attached hereto marked as "Appendix A" are hereby approved for adoption.



# LIST OF RETIRING COUNCIL MEMBERS

7.2.4 Special Resolution 4

**THAT** the proposed amendments to the words under the caption of "INTERPRETATION", "NOTICES" and "INDEMNITY' in the draft amended Articles attached hereto marked as "Appendix A" are hereby approved for adoption.

7.3 **THAT** Council be authorised and empowered to carry out all the necessary formalities in effecting the aforesaid amendments and FURTHER THAT the Council be authorised and empowered to assent to any conditions, modifications, variations and/or amendments as may be required or permitted by the Securities Commission, the Minister charged with the responsibility for companies and/or other relevant authorities.

By Order of the Council,

Bernard Chang Tze Wah Secretary

17 May 2006

# Note:

A member of FMUTM, entitled to attend and vote at this meeting is entitled to appoint a proxy to attend and vote in his stead. A proxy need not be a member of FMUTM. The Form of Proxy must be deposited with the Secretary at the Registered Office of the Company at RDL Corporate Services Sdn Bhd, 18th Floor, Wisma Sime Darby, Jalan Raja Laut, 50350 Kuala Lumpur not later than 5 p.m. on 16 June 2006.

In accordance with Article 53 of FMUTM's Articles of Association, the following members of the Council will be retiring at the Twelfth (12th) Annual General Meeting of FMUTM to be held on Tuesday, 20th June 2006.

# ELECTED COUNCIL MEMBERS

- 1. YM Tunku Dato' Ya'acob Tunku Tan Sri Abdullah (President)
- 2. Mr. Low Hong Ceong, Paul (Vice President)
- 3. Mr. Cheah Chuan Lok
- 4. Mr. Cheah Swee Leng, Edmond
- 5. En. Mansoor Ahmad
- 6. En. Nor'Azamin Salleh
- 7. En. Shamsul Anuar Ahamad Ibrahim
- 8. Mr. Tan Keah Huat
- 9. Mr. Toh Chin Hian, Mark
- **10. En. Wan Kamaruzaman Wan Ahmad** (Resigned 1 December 2005)

## INDEPENDENT COUNCIL MEMBERS

- 11. Mr. Christopher Foo Kah Foong
- 12. En. Mohammad Faiz Mohammad Azmi
- 13. Prof. Dr. Saiful Azhar Rosly

All retiring members of the Council with the exception of Cheah Swee Leng, Edmond and Nor'Azamin Salleh will be offering themselves for re-election.

The newly elected President shall in consultation with the elected members of the Council appoint three (3) persons to be Independent Council members.

# **MEMBERS' ATTENDANCE RECORD**



# **COUNCIL MEMBERS**

**YM Tunku Dato' Ya'acob Tunku Tan Sri Abdullah** President Chairman, Self-Regulatory Organisation Committee

**Mr. Low Hong Ceong, Paul** Vice President Chairman, Industry Development Committee

**Mr. Cheah Chuan Lok** Chairman, Education and Conference Committee Deputy Chairman, Industry Development Committee

Mr. Cheah Swee Leng, Edmond Chairman, Secretariat

**En. Mansoor Ahmad** Deputy Chairman, Distribution Standards Committee

**En. Nor'Azamin Salleh** Deputy Chairman, Technical Committee

**En. Shamsul Anuar Ahamad Ibrahim** Deputy Chairman, Self-Regulatory Organisation Committee

Mr. Tan Keah Huat Chairman, Technical Committee

Mr. Toh Chin Hian, Mark Chairman, Distribution Standards Committee

**En. Wan Kamaruzaman Wan Ahmad** Chairman, Compliance and Disciplinary Committee (Resigned 1 December 2005)

**Mr. Christopher Foo Kah Foong** Independent Councillor Chairman, Compliance and Disciplinary Committee (With effect from 16 December 2005)

**En. Mohammad Faiz Mohammad Azmi** Independent Councillor Chairman, Audit Committee

**Prof. Dr. Saiful Azhar Rosly** Independent Councillor

# MANAGEMENT

Mr. Lee Siew Hoong Executive Director

# PAST COUNCIL PRESIDENTS

1993 (Pro tem Council) **Mr. Soh Teck Toh, Steven** 

1994 - 1995 **Y. Bhg. Dato' Malek Merican** 

1996 – 1997 Y. Bhg. Dato' Kamaruddin Mohammed

1998 – 2003 Y. Bhg. Dato' Abdul Azim Mohd Zabidi

2004 – Present YM Tunku Dato' Ya'acob Tunku Tan Sri Abdullah

	<u> </u>	92nd	93rd	94th	95th	96th	97th	
Council Members	<b>Council Meetings</b>	10 Mar 2005	17 May 2005	29 Jul 2005	26 Aug 2005	6 Oct 2005	16 Dec 2005	Total
1. YM Tunku Dato' Ya'acob Tunku Tan Sri Abdullah		•	•	•	•	•	•	6/6
2. Mr. Low Hong Ceong, Paul		•	•	•		•	•	5/6
3. Mr. Cheah Chuan Lok		•		•	•	•	•	5/6
4. Mr. Cheah Swee Leng, Edmond		•	•	•			•	4/6
5. En. Mansoor Ahmad		•	•	•	•	•		5/0
6. En. Nor'Azamin Salleh		•	•	•		•	•	5/0
7. En. Shamsul Anuar Ahmad Ibrahim		•	•	•		•	•	5/0
8. Mr. Tan Keah Huat		•	•		•	•	•	5/0
9. Mr. Toh Chin Hian, Mark		•	•	•			•	4/0
10. En. Wan Kamaruzaman Wan Ahmad		•	•	•	•	•		5/0
11. Mr. Christopher Foo Kah Foong		•	•	•	•	•		5/0
12. En. Mohammad Faiz Mohammad Azmi		•		•	•	•		4/0
13. Prof. Dr. Saiful Azhar Rosly		•	•	•	•	•		5/0
In Attendance								
14. Mr. Lee Siew Hoong		•	•	•	•	•	•	6/6

# **REGISTERED OFFICE**

RDL Corporate Services Sdn. Bhd. 18th Floor, Wisma Sime Darby Jalan Raja Laut 50350 Kuala Lumpur Tel: 603 - 2694 9999 Fax: 603 - 2698 4759

En. Bernard Chang Tze Wah Company Secretary

**AUDITORS & TAX CONSULTANT** 

#### KPMG

Wisma KPMG Jalan Dungun Damansara Heights 50490 Kuala Lumpur Tel: 603 - 2095 3388 Fax: 603 - 2095 2177

# BANKERS

# Malayan Banking Berhad

Ground Floor, Block C Kompleks Pejabat Damansara Jalan Semantan, Bukit Damansara 50490 Kuala Lumpur Tel: 603 - 2095 0663 Fax: 603 - 2095 0142

# Malayan Banking Berhad

AG 1-2 & AG 9-10, Block A Plaza Pekeliling No. 2, Jalan Tun Razak 50500 Kuala Lumpur Tel: 603 - 4041 6049 Fax: 603 - 4041 5161

# **PRESIDENT'S STATEMENT**

# YM TUNKU DATO' YA'ACOB TUNKU TAN SRI ABDULLAH

On behalf of the Council Members of the Federation of Malaysian Unit Trust Managers (FMUTM), I have great pleasure in presenting to you the 12th Annual **Report and Audited Financial Statements for the 12** months ending 31 December 2005.

With my term as President of the Federation now into the second year, I have had the opportunity to reflect on the developments of the unit trust industry over the last 18 months. The year 2005 marked notable progress in the growth of the unit trust industry in terms of fund size and the increased investment opportunities with the easing of overseas investments rules in April.

# ECONOMY

During the year under review, the Malaysian economy recorded an expansion of 5.3% in real Gross Domestic Product (GDP), compared to 7.1% last year. This drop in GDP growth was principally caused by the negative growth of the construction and building materials sector.

Looking forward, the growth prospect for Malaysia remains favourable in 2006 with GDP projected to grow at 6.0%.

According to a Bank Negara statement, the outlook for global growth remains strong and would be driven by the upturn in the global investment and electronics cycle. Additional support is expected to come from Japan and the euro area, as the domestic demand strengthens in these economies. Regional demand is also expected to remain robust with the sustained economic expansion in China, India and South Korea. Commodity prices have also shown signs of remaining firm. These trends would continue to have positive impact on both exports and private consumption.

The Malaysian economic growth momentum is expected to be maintained, well supported by both domestic and external demand. However, the GDP growth is highly dependent on whether or not oil prices will continue to rise drastically (currently at US\$ 70 per barrel), whether there is a major interest rate hike, and whether the world economy is affected by any viral epidemic, any of which could scuttle economic growth.

## UNIT TRUST INDUSTRY

For the year 2005, the unit trust industry in Malaysia has again experienced another year of strong growth, taking the net asset value (NAV) of managed funds to 14.2% of Bursa Malaysia's market capitalisation.

The industry's NAV at the close of 2005 of RM98.5 billion represents an increase of 12.7%, compared to last year's NAV of RM87.4 billion. This clearly demonstrates the continued tremendous appeal of unit trusts to Malaysians as a form of savings and investments. 51 new funds were launched during the year, a slight dip from the previous year of 61 new funds, bringing the total number of funds to 325. The industry recorded annual net sales (net of repurchases) of RM14.9 billion compared with RM12.6 billion in 2004.

The announcement by Bank Negara Malaysia (BNM) in April 2005 on the liberalisation of overseas investments rules, had certainly opened the door for member UTMCs (Unit Trust Management Companies), to cast the net wider to seek higher returns for our investors. The recent increase in overseas investment limit from 10% to a 30%, has seen UTMCs launching numerous new offshore funds, or realigning investment strategies of domestic funds, to invest offshore up to the permitted limit. For the year under review, 10 offshore funds were launched with an intended overseas investment exposure of more than 50%.

We are optimistic that more offshore funds will be launched in the coming year, which will provide the breadth needed by the industry to develop further, as well as give the opportunity for unit trust funds to deliver better returns to investors.

The introduction of new guidelines for Real Estate Investment Trusts (REITs) together with the tax incentives offered, has also spurred the growth of another asset class, that was previously deemed unexciting. Given the poor performance of the local stock market over the last few years, REITs have certainly provided an option to investors to add to their diversified investment portfolio.

During the middle of the year, the Securities Commission (SC) also introduced new guidelines for Exchange Traded Funds (ETF), which is essentially a unit trust fund. ETFs are listed in Bursa Malaysia and provide an investment alternative for retail investors. However, ETF being a new product and with limited promotion, has not yet caught on with local investors at this moment. We believe over time, ETF will become another acceptable asset class for investors, as in other developed countries.

# **REVIEW OF OPERATIONS DURING THE YEAR**

Unlike previous years, the emphasis for the Council during the year, was to reduce annual operating surpluses, to a level of a balanced budget. The Federation's strategy is to utilise the annual income received, to provide more membership benefits for UTMCs, PDUTs (Persons Dealing in Unit Trusts) and programmes to further enhance the integrity and image of the industry.

This change in approach is targeted at bringing the Federation to the next phase of development. This entails, among other things, embarking on professional development and educational opportunities for PDUTs, promoting a culture of high standards for fund governance, and managing projects to increase public awareness of unit trust investments.

Members will note that FMUTM made a profit after tax of RM986 for the year 2005 as compared to a profit of RM760,000 for last year. The drop in profit after tax is primarily due to expenditure incurred in the numerous activities carried out during the year, namely:

- Staff cost increase with employee numbers increasing from 15 to 25, to cope with the additional projects and activities to be carried out;
- policies and procedures are developed;
- technical issues, including the following:
  - not income in nature.
- to REITs.
- self-employed and non-working spouses, to encourage them to plan early for their retirement.
- A three month billboard advertising campaign was launched to promote public awareness on addressing one's variety of their needs;
- to develop them professionally to enable them to carry out their role effectively;
- FMUTM also participated in investment exhibitions for the public organized by the SC and BNM;
- trust investments;

Rental cost increased with the additional office space taken up within the same building. The expanded office accommodated the expanded role that SC wanted FMUTM to play as a more effective membership body in terms of regulating members' affairs and also taking initiatives to enhance the integrity and image of the industry;

Conducting studies and surveys among members on industry practices, on an on-going basis, as part of the overall effort to raise the level of current practices to international standards. Member participation in these surveys have been encouraging, and their feedback has been vital in ensuring that critical issues are considered, before compliance

Engaging relevant authorities on critical issues that have a significant impact on the industry. During the year, the Federation had sought the services of professional consultants, to present the industry's stand and views, on several

a. Appeal to the Ministry of Finance and Inland Revenue Board to treat accretion of discount of bonds as capital and

b. Clarification of new tax rules with the Inland Revenue Board and appealing for further tax concessions to be given

c. Presenting to the Ministry of Finance the industry views on the treatment of the Goods and Service Tax (GST) to ensure it will not be a burden to the investors, UTMCs and PDUT's when the GST is later implemented. d. Presentation to the Ministry of Finance on a Private Pension Plan involving unit trusts, with specific focus on the

financial independence through "Investing in Unit Trusts". The advertising campaign was timely, reasonably priced and found to be far reaching in communicating to the investors, that unit trust investments is well suited to serve a

Increase in seminars organised for PDUTs, on a nationwide basis, compared to the previous Klang Valley-centric seminars. The seminars cover a wide range of topics to enhance the PDUTs knowledge and also

Stepping up our communications with the news media to raise the level of public awareness of the benefits of unit

.\_\_\_\_\_

- Setting up a Complaints Bureau to receive, investigate and resolve complaints involving any misconduct and improper sales;
- A provision of RM246,000 was made in respect of 2 legal suits, one involving an ex-employee, as a result of events occurring several years ago;
- Additional costs were incurred in conducting computerised examinations for PDUTs as compared to a paper and pencil examination environment;
- Updating and revising the 2nd edition of the unit trust study manual for the PDUT;
- Lastly; engaging the industry as a single voice, in discussing issues with the regulators. FMUTM has consistently called on the SC to ensure that any guidelines set by the latter should spur, not hinder, the growth of the unit trust industry. The Federation places great importance to ensure that unit trust investments will remain as an attractive, competitive and cost effective means for investors to access the capital market to realise their long term financial goals;

The above activities were taken with a view to further strengthen our commitment to serve the interest of our members, our investors and the unit trust industry. The Federation has taken the approach that it must not only operate effectively, but must also be seen and heard to be operating as a credible body, in order to promote policies that will benefit investors and the industry, in the long run.

During the year, our Complaints Bureau has received a total of 28 complaints from our investors/public. We are glad to report that all these complaints have been satisfactorily dealt with. As a matter of fact, most complaints are centered on low returns from unit trusts investments due to the poor market conditions rather than misconduct or mis-selling by our members or PDUTs.

# THE YEAR AHEAD

For the year ahead, we are poised to build on our current progress to a higher level.

Firstly, in early 2005 we have seen efforts by the SC to consolidate the investment management industry, with the introduction of a single licensing for the unit trust management and asset management industries. Recently, we have been engaged by the SC to explore the idea of a Self Regulatory Organisation (SRO) framework for the investment management industry.

The concept of a SRO is to bring a higher degree of participation by the industry players, on issues that directly affect them, and at the same time are expected to respond promptly and effectively to changes with minimal involvement of the regulators. It is believed that under the SRO environment, industry players are the best persons to find the most efficient, practical and acceptable solutions, when faced with any issues. Among the things expected of a SRO are responsibilities for market integrity and consumer protection, consumer education, oversight of members' practices, oversee schemes for complaints and dispute resolution for investors.

The possibility of self regulation of the unit trust industry by FMUTM or any other body cannot be discounted at this stage.

Secondly, notwithstanding the above, in order to stay relevant, FMUTM has to strengthen itself structurally to be more efficient, and effective in order to continue its activities in the future. In this respect, FMUTM will be proposing at this Annual General Meeting, to amend the Memorandum and Articles of Association, to affect changes to the Council composition, voting rights at the members' general meeting and membership fee structure. By now, you will have received the details of the proposed amendments, and I would strongly urge members to put aside individual interests, and collectively vote for the amendments, for the betterment of the industry.

These amendments are important for the Federation, to ensure equitable representation for the broad range of FMUTM membership, from the smallest to the biggest players, on the Council. The amendments would also further allow the Federation, to undertake more industry projects in the years, ahead without having to face severe funding constraints.

Thirdly, we will continue to support regulations and compliances that place investors' interests first. In addition to supporting strong regulations, the industry has repeatedly demonstrated its willingness to go beyond the letter of the law, to protect its reputation and integrity, by developing best practice standards.

The introduction of the practice of mandating the 4.00 pm cut-off time for receiving applications and redemptions last year, has been well accepted by our members, as it has effectively helped to reduce market timing opportunities, which had in recent years scandalised certain countries. Moving forward we expect more practice standards will be issued, after consultations with our members and the SC, so that our practices can be on par with international standards. This is critical in ensuring a culture, where investors' interests come first, and to continue to build on investors' confidence.

Fourthly, we shall continue to have a strong working relationship with our regulators, especially the SC, and engage them to further develop the vibrancy and competitiveness of the unit trust industry. This is important in moving the industry forward, and working out challenging issues, as the unit trust industry is still relative young. There is certainly an urgent need to increase the array of approved financial instruments, that can be invested, and to further develop investment opportunities for the industry. We have to constantly explore innovative products that meet our investors' needs, since the latter are constantly demanding innovative and performance-orientated products, more service-driven, price sensitive, transparent and competitive products.

Fifthly, we will strive to continue to raise investors' awareness, through campaigns like billboard advertising, in promoting the need to save and plan early, for their future financial independence. It is FMUTM's ultimate objective to promote unit trusts as the ideal investments with the following requisites to fulfill most of the investors needs: flexibility, liquidity, efficient, transparent, professionally managed, innovative, and reasonable priced and has stringent regulatory controls in funds management. In addition, we will intensify our efforts to encourage PDUT self-development, professionalism, and develop a culture of strong service, when dealing with investors. This will be achieved through the numerous seminars that are held nationwide by the Federation.

Lastly, we are exploring the idea of designing and developing an online centralised price feed system, which will capture daily fund prices and historical price data on funds from our members, for dissemination to news media and authorised users. The information in the price feed system, will eventually allow authorised users, to develop performance charts and obtain investment information readily.

# CONCLUSION

We all owe a special debt of gratitude to the many participants in the fund industry who have volunteered their time and expertise on the Council and at the various committees. Because of their input and participation, investors and the industry has been well served. At this juncture, I wish to place on record my heartfelt gratitude to my colleagues on the Council and the other volunteers for their selfless efforts and time.

During the year the Secretariat was expanded at the non-management level to further cope and meet the high expectations of our members. On behalf of the Council, I would like to convey my appreciation to our Secretariat staff for their untiring efforts and dedication. Without their unwavering support and hard work, FMUTM would not have successfully carried out its role and responsibilities and fulfilled its objectives last year.

Together with my Council members, we believe FMUTM is in good stead and will be able to face the new challenges that lies ahead. We appreciate your support of FMUTM and pledge to work hard in the year ahead to continue to earn your confidence.

In conclusion, I would also like to take this opportunity to thank the Securities Commission for their support and patronage, as well as for their confidence and trust in our vision of the industry and its future.



YM Tunku Dato' Ya'acob Tunku Tan Sri Abdullah President

28 March 2006

# **COUNCIL MEMBERS AND MANAGEMENT**



# YM TUNKU DATO' YA'ACOB TUNKU TAN SRI ABDULLAH

YM Tunku Dato' Ya'acob was appointed a Council Member of the Federation of Malaysian Unit Trust Managers (FMUTM) in April 2002, and is currently serving as its President, a post he assumed since 2004. He also chairs the Self-Regulatory Organisation (SRO) Committee of the FMUTM.

YM Tunku Dato' Ya'acob is presently the Deputy President of the Federation of Public Listed Companies (FPLC), Chairman of the National Insurance Association of Malaysia (NIAM) and was the Past President of the Financial Planning Association of Malaysia (FPAM).

YM Tunku Dato' Ya'acob holds a B. Sc. (Honours) in Economics and Accounting from the City University, London and is also a Fellow of the Institute of Chartered Accountants of England and Wales (ICAEW). He was attached to the offices of PricewaterhouseCoopers in London and Kuala Lumpur from 1982 to 1987.

YM Tunku Dato' Ya'acob served as the Chief General Manager of Malaysian Assurance Alliance Berhad (MAA Assurance) from 1987 to 1995 and was its Managing Director/Chief Executive Officer until May 2000 when he became Chairman of MAA Assurance, a position he still holds today. He is also the Deputy Group Managing Director of the Melewar Group Berhad, an investment holding company.

YM Tunku Dato' Ya'acob also holds the posts of Managing Director/Chief Executive Officer of MAA Holdings Berhad, Managing Director of Melewar Industrial Group, Director of Mycron Steel Berhad, Director of Trenergy Malaysia Berhad, and Chairman of Toyochem Corporation Berhad, all of which are public listed companies on Bursa Malaysia. He also holds directorships in several private limited companies.

# **MR. LOW HONG CEONG, PAUL**

Mr. Paul Low is the Deputy Chief Executive Officer of Public Mutual Berhad. He is responsible for the company's performance and leads the company in the formulation of its business strategies and future plans. He holds an MBA from McNeese State University, Louisiana, USA and is a Certified Financial Planner (CFP).

Mr. Paul Low has been in the financial service circuit since 1986 which includes international experiences in the USA. Before his return to Malaysia in 1993, he was with Northwestern Mutual and Metlife in the USA. He was also the Founder and President of Malaysian-California Chamber of Commerce 1992/1993 and President of St. Louis Chinese Junior Chamber of Commerce USA in 1987/1988.

Mr. Paul Low is currently a Council Member chairing the Industry Development Committee as well as Vice President of the FMUTM.





# **MR. CHEAH CHUAN LOK**

Mr. Cheah is the Chief Executive Officer of AmInvestment Services Berhad (formerly known as AMMB Investment Services Berhad) and responsible for the general management of the company. Prior to his present appointment, he was a Fund Manager and also the Head of Equity Research of AMMB Asset Management Sdn. Bhd.

Development Committee.

## MR. CHEAH SWEE LENG. EDMOND

Mr. Edmond Cheah, BA (Hons), Certified Financial Planner (CFP), is a member of the Institute of Chartered Accountants of England and Wales (ICAEW) as well as a Chartered Accountant of the Malaysian Institute of Accountants. His professional experience has been in the fields of audit, merchant banking, corporate and financial advising, portfolio and investment management and unit trust management.

Mr. Edmond Cheah was previously the Chief Executive Officer cum Executive Director and Investment Committee Member of Public Mutual Berhad, the largest private unit trust management company in Malaysia.

Mr. Edmond Cheah is currently a board member and immediate Past President of FPAM, a Council Member and Chairman, Secretariat of the FMUTM. He was also a Task Force member on Islamic Finance for Labuan Offshore Financial Services Authority (LOFSA), a member of the Securities Market Consultative Panel of Bursa Malaysia and Treasurer of the Society for the Prevention of Cruelty to Animals (SPCA).

Mr. Edmond Cheah also sits on the Board of Adventa Berhad, a company listed on the second board of Bursa Malaysia. He is an Independent Non-Executive Chairman of the Board as well as a member of the Remuneration, Nomination and Audit Committee of the company. He also sits as an independent director for some public listed companies.

Mr. Edmond Cheah has co-authored a financial planning book entitled "Financial Freedom – Your Guide to Lifetime Financial Planning" and a second book entitled "Financial Freedom – Through Malaysian Equities and Unit Trusts".

Mr. Cheah holds an MBA from Maryhurst College, Oregon, USA. He is currently a Council Member of the FMUTM as well as Chairman of the Education and Conference Committee and Deputy Chairman of the Industry







# **EN. MANSOOR AHMAD**

En. Mansoor is the Chief Executive Officer/Executive Director of ASM Mara Unit Trust Management Berhad. He holds a Bachelor of Economics (Honours) from the University of Malaya and an MBA from the Australian Graduate School of Management, University of New South Wales, Sydney, Australia.

En. Mansoor's involvement in the financial services sector started in 1975 when, as a Research Officer with Kompleks Kewangan Malaysia Berhad, he provided extensive economic and company research for the purpose of investments within the group. Moving on, he joined Amanah Saham Mara Berhad in 1983, assuming the post of Investment Manager where he was responsible for the investment management of the company's unit trust funds. In 1994, En. Mansoor rose to helm the company's fund management and venture capital investment as its Assistant General Manager and General Manager. Expanding his experience and exposure in the financial services, he embarked on fund management and marketing activities in 1999 as General Manager of ASM Asset

En. Mansoor is currently a Council Member of the FMUTM and Deputy Chairman of the Distribution Standards Committee.



# **EN. SHAMSUL ANUAR AHAMAD IBRAHIM**

En. Shamsul Anuar, a fellow of the Association of Chartered Certified Accountants (FCCA), is the Chief Executive Officer of Amanah Saham Sarawak Berhad (ASSB). He has been with ASSB since 1993 as the Finance and Administration Manager, then General Manager before being promoted to his present position on 21 October 2003. He started his career as a Lecturer in the Faculty of Accountancy, UiTM in 1989. Prior to joining ASSB in October 1993, he was the Finance and Administration Manager of Syarikat Perumahan PJ Sdn. Bhd. In addition, he represents Permodalan ASSAR Sdn. Bhd., the parent company of ASSB, as Director and/or Management Exco in the various companies under its wing.

Being active in top management level for the past eleven years, he acquired extensive experience in the investment management, operational and financial matters of ASSB. His sharp analytical skills have benefited the company considerably.

En. Shamsul is currently a Council Member of the FMUTM and Deputy Chairman of the SRO Committee.

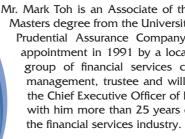
# **MR. TAN KEAH HUAT**

Mr. Tan is the Chief Executive Officer of Apex Investment Services Berhad and Director of Apex Asset Management Sdn. Bhd. He holds a B. Sc. (Honours) in Actuarial Science from the University of Western Ontario, Canada and he is also a Certified Financial Planner (CFP).

Mr. Tan has been involved in the fund management industry since 1995 and previously held the position of Chief Executive Officer in AMMB Investment Services Berhad. His responsibilities also extend to the roles of Investment Committee Member, Chairman of Fixed Income Risk Committee and Chairman of Derivative Risk Management Committee.

Mr. Tan is currently a Council Member of the FMUTM, chairing the Technical Committee

# **MR. TOH CHIN HIAN, MARK**



Mr. Mark Toh is a Board Member of the FPAM and also currently a Council Member of the FMUTM, chairing the Distribution Standards Committee.

# **EN. NOR'AZAMIN SALLEH**

En. Nor'Azamin is currently the Executive Director of Avenue Asset Management Services Sdn. Bhd. His main responsibility is to oversee and map the strategic direction for both the Asset Management and Unit Trust business of the Group. He has over seven years of working experience in fund management and unit trust industry.

Previously, he was the Chief Operating Officer and Executive Director of Commerce Asset Fund Managers and Commerce Trust Berhad. En. Nor'Azamin is also active in the industry where he has been elected as a committee member of the Federation of Unit Trust Malaysia for 2004-2005.

En. Nor'Azamin Salleh graduated from Australia National University with a Bachelor of Commerce and later completed his MBA from Open Business School, UK. He is also a Chartered Accountant (Malaysia), Certified Practicing Accountant (Australia), Certified Risk Managers, Certified Financial Planner as well as a member of Securities Commission's Islamic Capital Working Group.

En. Nor'Azamin is currently a Council Member of the FMUTM and Deputy Chairman of the Technical Committee.





Mr. Mark Toh is an Associate of the Chartered Insurance Institute (UK) with a Masters degree from the University of Keele, UK. He began his career with the Prudential Assurance Company Ltd., holding various positions until his appointment in 1991 by a local banking group, to start up and manage a group of financial services companies that included unit trusts, asset management, trustee and will-writing. In 2000, he rejoined Prudential as the Chief Executive Officer of Prudential Unit Trusts Berhad, bringing along with him more than 25 years of both local and international experience in





# EN. WAN KAMARUZAMAN WAN AHMAD

En. Wan Kamaruzaman graduated from University of Malaya with an honours degree in Economics (Analytical Economics). He started his career with Malayan Banking Berhad, where he held various positions and gathered wide experience in FOREX and money market dealings. He also acquired overseas working experience as Chief Dealer at Maybank's Hamburg Branch and as Treasury Manager at its London Branch.

En. Wan Kamaruzaman joined Affin Moneybrokers Sdn. Bhd. as its Chief Executive Officer in 1994. During his tenure at Affin Moneybrokers, he was able to guide the company to achieve good and consistent corporate results as reflected by the "Highest Dividend Award" conferred on the company by LTAT from 1995 to 2002.

During his tenure with Affin Moneybrokers, En. Wan Kamaruzaman was also an Associate Fellow of Institute of Bankers Malaysia and Honorary Secretary of Persatuan Pasaran Kewangan Malaysia. He joined Affin Trust Management Berhad in September 2003 as Acting Chief Executive Officer and subsequently became its Chief Executive Officer.

Prior to En. Wan Kamaruzaman resignation as a Council Member of the FMUTM, he held the post of Chairman of the Compliance and Disciplinary Committee.



# EN. MOHAMMAD FAIZ MOHAMMAD AZMI

En. Mohammad Faiz is currently a partner and head of the Financial Services Group in PricewaterhouseCoopers Malaysia, which specialises in providing services to clients in the financial industry. He holds an honours degree in Law from Durham University, UK. Besides being called to the English Bar, he is also a member of the Malaysian Institute of Accountants as well as the Institute of Chartered Accountants of England and Wales (ICAEW). His audit clients include banks, stockbroking firms, fund management firms and funds.

En. Mohammad Faiz also acts as a trainer in his firm's banking and securities courses. He is a Director in Financial Risk Management, a unit specialising in offering advice on risk management and accounting matters, particularly on special products and transactions. He represents his firm on the Malaysian Accounting Standards Board's (MASB) committees on Islamic Accounting, IAS39 and Bank Reporting.

En. Mohammad Faiz was appointed an Independent Councillor of the FMUTM since June 2001.

# MR. CHRISTOPHER FOO KAH FOONG

Mr. Christopher Foo has been a partner of a legal firm, Messrs Raja, Darryl & Loh, since March 1994. Prior to this, he was a partner of another legal firm for more than 10 years. He obtained his LLB (Honours) from the University of Malaya and was admitted as an Advocate & Solicitor of the High Court of Malaya in January 1981.

Mr. Christopher Foo has contributed and provided advice to various unit trust management companies and trustees on legal matters pertaining to the unit trust industry such as the establishment of funds, the preparation of various legal documentation and organisation of unitholders' meetings, amongst others.

Mr. Christopher Foo was appointed an Independent Councillor of the FMUTM since November 2000.



# PROF. DR. SAIFUL AZHAR ROSLY

Dr. Saiful Azhar Rosly is Professor of Economics at the International Islamic University Malaysia. He specialises in Islamic economics, banking and finance. He also teaches money and banking and monetary economics. Prof. Saiful obtained his Bachelor and Masters in Economics from Northern Illinois University, DeKalb USA. He pursued his Ph.D studies at the National University of Malaysia (Universiti Kebangsaan Malaysia or UKM) specialising in input-output study of the Malaysian manufacturing sector.

At present Prof. Saiful Azhar serves as advisor and consultant in a number of financial organisations in Malaysia. He is currently a member of the Shariah panel of Permodalan Usahawan Nasional Berhad (PUNB), Commerce International Merchant Bank (CIMB) and EON Finance Berhad. He is also resident advisor to SilverLake Malaysia. He sat on the National Economic Development Council on Islamic Banking and Finance (MAPEN2). He has written for several reputed journals, including *The Thunderbird Business Review'*, *'The International Journal of Islamic Financial Services', 'Arab Law Quarterly', 'International Journal of Social Economics'* and *'IIUM Journal of Economics and Management'*. Presently, he writes a monthly column on Islamic capital markets for Bursa Malaysia's *'Investors' Digest'*. Prof. Saiful Azhar was also a columnist for the Sun newspaper and ZoomFinance from 1995-2000.

Prof. Saiful Azhar is currently the Director of Research with the Malaysian Institute of Economic Research (MIER). He is also an independent director for EON Capital Islamic Bank and Resource Person for the International Center of Education in Islamic Finance (INCEIF).

Prof. Saiful Azhar was appointed an Independent Councillor of the FMUTM since December 2000.



# **MALAYSIAN UNIT TRUST INDUSTRY REVIEW 2005**



# **MR. LEE SIEW HOONG**

Mr. Lee Siew Hoong joined the FMUTM as its Executive Director in September 2004, bringing with him a wealth of experience in the financial sector. An accountant by training, his career spanned the gamut of a start-up as an Articled Clerk with an accounting firm to his last-held position as the Principal Officer of FPAM.

During his 12-year tenure with the accounting firm, Mr. Lee held increasingly responsible and varied positions, culminating in his becoming a Senior Manager. Moving on, he broadened his considerable experience by assuming the post of Company Secretary cum Asset Administration Manager in a finance company, particularly involved in loan recovery matters. Three years later, he added to his widening work portfolio, becoming a Dealer Representative in an 8-year stint with a reputable stockbroking firm.

Taking on a fresh challenge, Mr. Lee joined the FPAM in 2000 where, as its Principal

Officer, he was directly responsible for the smooth running of the organisation as a whole, as well as charting strategic directions for a continued membership build-up towards the objective of promoting and developing the Malaysian financial planning industry.

Mr. Lee is a Chartered Accountant of the Malaysian Institute of Accountants (MIA) and a member of the Malaysian Institute of Certified Public Accountants (MICPA).

# tANALYSIS OF THE NET ASSET VALUE (NAV) OF THE INDUSTRY

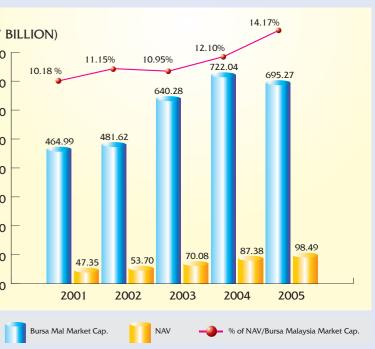
# **Unit Trust Funds**

Despite the challenging landscape, Malaysia's unit trust fund industry had another year of significant growth in 2005. Total NAV of the industry climbed 12.7% over the past year, posting yet another record of RM98.5 billion year-on-year, representing 14.2% of the market capitalisation on Bursa Malaysia, the highest since 1992. (Chart 1).

Chart 1:	(RM' I
Total NAV vs Bursa Malaysia capitalisation as at	800
31 December (2001-2005)	700
Source: Securities Commission	600
	500
	400
	300
	200
	100
	0

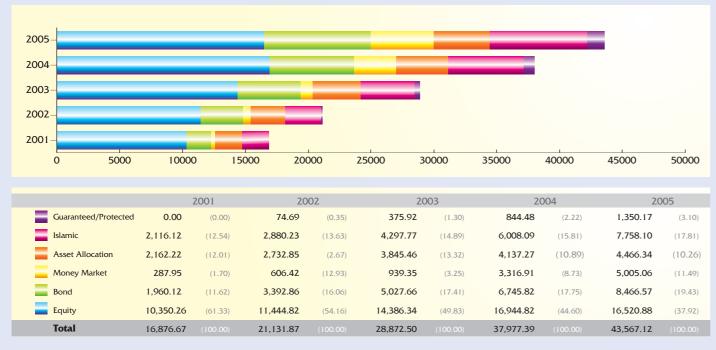
Except equity funds, all types of private sector funds registered net increases in NAV during the year (Chart 2). Equity funds suffered its first year of decline in total NAV, on the back of Bursa Malaysia's lacklustre showing this year that has kept investors at bay besides taking a toll on the NAV of such funds. Nevertheless, following the broader liberalisation of the markets, a barrage of new funds was introduced to meet the burgeoning demands for overseas investments and have helped softened the blow. Despite a 2.5% reduction in NAV of equity funds from RM16.9 billion to RM16.5 billion, the equity funds have nonetheless continued to be the major asset class for private unit trust funds as at end of 2005.

There was also steady growth in assets accumulated by Islamic/Syariah funds which have added 29.1% or RM1.8 billion to RM7.8 billion at the end of the year. First introduced in Malaysia in 1993, the schemes have since expanded the range of products and are becoming increasingly popular among both Muslim and non-Muslim investors.





# Chart 2: Net Asset Value by Types of Funds as at 31 December (2001-2005) (RM million)



Source: Lipper Asia Ltd.

Based on respondent private funds as categorised by Lipper Asia Ltd and adopted by members.

## Notes:

1. Based on Lipper's fund investment objectives, these funds have been grouped into the following six types:

(a) Guaranteed/Protected func (b) Money Market funds	ls: :	Comprises Capital Guaranteed funds and Capital Protected funds. Include all money market funds.
(c) Asset Allocation funds	:	Include Mixed Asset Growth funds and Mixed Asset Income funds.
(d) Islamic funds	:	Bond Islamic/Syariah funds, Equity Islamic/Syariah funds, Mixed Asset
		Islamic/Syariah Balanced funds and Islamic/Syariah Equity Index Tracking funds.
(e) Bond funds	:	Include all General Bond funds.
(f) Equity	:	Include Equity ASEAN fund, Equity Asia Pacific Ex-Japan funds, Equity Global funds,
		Equity Growth funds, Equity Income funds, Equity Index Tracking funds, Equity Info & Technology funds, and Equity Small Companies funds.

2. The private sector fund classification may differ between the Securities Commission and Lipper.

3. The above excludes Exchange Traded Funds and Real-Estate Investment Trusts.

Generally, bond funds continued to do well with total NAV increasing 50.9% to RM8.4 billion, representing 19.4% of total industry assets. These funds registered strong gains on the back of resilient Ringgit bond market in the first half of the year despite signs of brittle external conditions. However, the NAV of bond funds was adversely affected particularly towards the end of the year as bond prices fell in line with the domestic rate hike.

As investors shied away from equity market, assets in money market funds increased for the fourth year in a row, adding 50.89% or RM1.7 billion - climbed to RM5.1 billion at the end of the year, breaking the RM5 billion threshold for the first time in history. Assets for capital guaranteed/protected funds also increased 59.9% to RM1.4 billion, the highest since its debut in 2002.

# NEW FUNDS LAUNCHED

A total of 51 new unit trust funds (excluding ETF and REITs) were launched in 2005, a relatively smaller number of unit trusts compared to last year, details of which are listed in the following Table 1. During the period under review, one fund matured and this brought the total number of unit trust funds in circulation to 325.

Table	1:	New	Funds	Launched	in	2005	
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No.	Fund	Launch Date	Approved Fund Size (million units)	Unit Trust Management Company
1.	Hwang-DBS Select Income	06/01/2005	600	Hwang-DBS Investment Management Berhad
2.	HLG Dividend	06/01/2005	1,300	HLG Unit Trust Berhad
3.	OSK-UOB Growth and Income Focus	07/01/2005	400	OSK-UOB Unit Trust Management Behad
4.	TA Dana OptiMix	17/01/2005	800	TA Unit Trust Management Behad
5.	Public Enhanced Bond	19/01/2005	500	Public Mutual Berhad
6.	Prudential Dana Wafi	21/02/2005	600	Prudential Unit Trusts Berhad
7.	RHB GoldenLife - Today	21/02/2005	Combined	RHB Unit Trust Management Berhad
8.	RHB GoldenLife - 2030	21/02/2005	fund size =	RHB Unit Trust Management Berhad
9.	RHB GoldenLife - 2020	21/02/2005	800 million	RHB Unit Trust Management Berhad
10.	RHB GoldenLife - 2010	21/02/2005	units	RHB Unit Trust Management Berhad
11.	Lifetime Dana Wafiq	23/02/2005	500	CIMB-Principal Asset Management Berhad
12.	HLG Strategic	08/03/2005	800	HLG Unit Trust Berhad
13.	Avenue Asnita Bond	18/03/2005	500	Avenue Invest Berhad
14.	Avenue Tactical Extra	18/03/2005	200	Avenue Invest Berhad
15.	Avenue Dividend Extra	18/03/2005	500	Avenue Invest Berhad
16.	AmDividend Income	28/03/2005	1,000	AmInvestment Services Berhad
17.	Hwang-DBS Select Cash	31/03/2005	600	Hwang-DBS Investment Management Berhad
18.	PRU Institutional Income	07/04/2005	500	Prudential Unit Trusts Berhad
19.	Hwang-DBS Enhanced Deposit	18/04/2005	600	Hwang-DBS Investment Management Berhad
20.	Public Dividend Select	03/05/2005	2,000	Public Mutual Berhad
21.	AmIncome Extra	12/05/2005	400	AmInvestment Services Berhad
22.	TA CashPLUS	06/06/2005	600	TA Unit Trust Management Behad
23.	TA Islamic CashPLUS	06/06/2005	600	TA Unit Trust Management Behad
24.	OSK-UOB Capital Guaranteed - Series 2	08/06/2005	450	OSK-UOB Unit Trust Management Behad
25.	Mayban i - 2008	16/06/2005	300	Mayban Unit Trust Berhad
26.	Pacific Focus 18	16/06/2005	300	Pacific Mutual Berhad

	- Her		
		5	-

No.	Fund	Launch Date	Approved Fund Size (million units)	Unit Trust Management Company
27.	MAAKL Pacific	23/06/2005	600	MAAKL Mutual Berhad
28.	Hwang-DBS IM Guaranteed	28/06/2005	350	Hwang-DBS Investment Management Berhad
29.	Public Islamic Opportunities	28/06/2005	1,000	Public Mutual Berhad
30.	AmConstant 07/08	08/07/2005	150	AmInvestment Services Berhad
31.	RHB Dividend Valued Equity	13/07/2005	500	RHB Unit Trust Management Berhad
32.	Global Titans	18/07/2005	500	CIMB-Principal Asset Management Berhad
33.	Prudential Asia Pacific Equity	21/07/2005	600	Prudential Unit Trusts Berhad
34.	SBB Returns Guaranteed (Series 1)	23/08/2005	200	SBB Mutual Berhad
35.	SBB Dana Al-I'tidal	23/08/2005	400	SBB Mutual Berhad
36.	PB Islamic Equity	05/09/2005	2,000	Public Mutual Berhad
37.	MAAKL AI-Fauzan	06/09/2005	1,000	MAAKL Mutual Berhad
38.	MAAKL Eagle	06/09/2005	1,000	MAAKL Mutual Berhad
39.	Public Islamic Balanced	20/09/2005	1,000	Public Mutual Berhad
40.	Alliance Islamic Money Market	06/10/2005	200	Alliance Unit Trust Management Berhad
41.	Pacific Cash	07/10/2005	1,000	Pacific Mutual Berhad
42.	HLG Institutional Bond	10/10/2005	400	HLG Unit Trust Berhad
43.	Prudential Capital Guaranteed II	10/10/2005	600	Prudential Unit Trusts Berhad
44.	AmGlobal Property Equities	25/10/2005	150	AmInvestment Services Berhad
45.	OSK-UOB Global Equity Yield	09/11/2005	500	OSK-UOB Unit Trust Management Behad
46.	SBB Global Growth	17/11/2005	400	SBB Mutual Berhad
47.	Prudential Asia Select Income	18/11/2005	600	Prudential Unit Trusts Berhad
48.	Hidden Values	22/11/2005	500	CIMB-Principal Asset Management Berhad
49.	Public Select Bond	22/11/2005	500	Public Mutual Berhad
50.	Public Far-East Select	22/11/2005	1,500	Public Mutual Berhad
51.	TA South East Asia Equity	28/11/2005	300	TA Unit Trust Management Behad

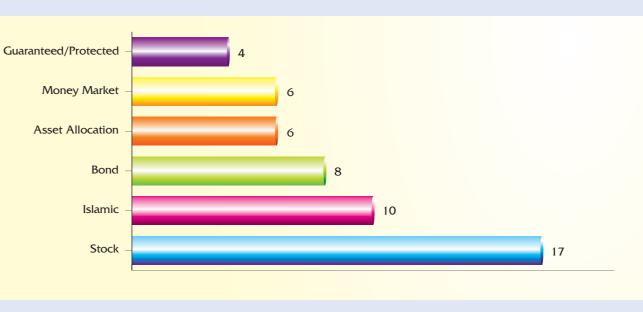
Source: FMUTM Analysis.

Overall, the types of new funds launched were very much in line with those of previous years whereby equity funds continued to make up the largest number i.e., 17, or 33.3% of new funds launched (Chart 3). Apart from noticeable increases in funds focusing on dividend-yielding equities of established Malaysian companies, the launch of a spate of foreign equity funds marked a refreshing development in the industry. This was brought by the liberalisation of the BNM's foreign exchange administrative rules in April 2005 that allowed investment management companies to invest abroad up to 30% of resident NAV. The lifting of the major capital controls saw unit trust management companies actively tying up with foreign partners to enhance their fund management capabilities and as at December 2005, 10 foreign funds with 50% intended overseas exposures were launched.

Still another trend carried over from 2004 and the year before was Islamic/Syariah funds and bond funds registering relatively commendable increases in their offerings that grew by 10 and eight funds respectively. Investors were evidently getting more receptive to Islamic/Syariah funds given the increasingly wider range of product choices available to meet different risk-return profiles. Bond funds, especially those of shorter durations remained popular among investors who are seeking relatively stable returns, given the lacklustre performance of the domestic bourse during the year.

Money market sector and capital guaranteed/protected sector again successfully rolled out six and four new funds respectively during the year. The year 2005 also saw the very first capital guaranteed fund launched three years ago maturing whereby investors were offered to invest in another new capital guaranteed fund as part of their options.

## **Chart 3:** New Unit Trust Funds Launched in 2005



Source: FMUTM Analysis. The above excludes ETF and REITs. In 2005, a total of 1 ETF and 3 REITs were listed.

# **Exchange Traded Funds (ETFs) and Real-Estate Investment Trusts (REITs)**

The year 2005 also witnessed the debut of the first ETF in Malaysia-ABF Malaysia Bond Index Fund (ABFM) that was launched in 18 July 2005 and with NAV standing at RM564.9 million as at end of the year. ABFM is one of the country's sub-funds within the Second Asian Bond Funds (ABF2). ABF2 is part of the broader Asia Pacific cooperative efforts initiated by the EMEAP (Executives' Meeting of East Asia and Pacific Central Bank Group) that aims to broaden and deepen the domestic and regional bond markets in Asia.

The ABFM invests in a basket of Ringgit denominated Government and quasi-Government bonds that are tracked by iBoxx ABF Malaysia Bond Index. It will provide investors with a low cost and index-driven investment vehicle, which offers flexibility as well as accessibility to invest in the Malaysian bond market.

One cannot reflect on 2005 without noting the successful launch of three REITs upon the issuance of the Guidelines on Real Estate Investment Trusts, a revision and renamed version of the earlier Guidelines on Property Trust Funds.

The country's first real estate investment trust issued under the revised REIT guidelines i.e. the AXIS-REIT was listed by the AXIS Group in August 2005. Comprising five suburban office and warehouse properties, the AXIS-REIT raised RM123 million via its IPO. This was followed in December 2005 by the YTL Group's Starhill REIT, which comprises three of Kuala Lumpur's top retail and property icons - namely the Starhill and Lot 10 shopping complexes and the JW Marriott Hotel. Valued at RM1.10 billion as at December 2005, the Starhill REIT is to date Malaysia's biggest property trust.

December 2005 also saw the listing on UOAREIT on Bursa Malaysia's main board, hence increased the total number of listed REITs or property trusts to six and catapulted the total market capitalisation of such funds to slightly above RM2.0 billion as at end of the year.



# **PERFORMANCE OF MALAYSIAN UNIT TRUSTS IN 2005**

# MALAYSIA ANNUAL REVIEW

Asia performed well in 2005, with many of its economies experiencing robust growth despite a year clouded by skyrocketing oil prices, inflationary pressures, interest rates hikes, natural disasters, and worries of a bird flu pandemic. As in the previous year Asian stock markets were again among the best performing bourses in the world in 2005, with only China and Malaysia bucking the trend.

In a year when key Asian markets such as India rallied to historical highs and Korea leapt a massive 53.96% to finish at the top of the market scoreboard, the Malaysian bourse was notable for its tepid performance, with the benchmark Kuala Lumpur Composite Index (KLCI) closing the year at 899.79 points - down marginally 0.84%. With the exception of China and Malaysia, equity funds also outperformed bond funds in the markets reviewed.

The main theme that reverberated throughout the fixed income universe in 2005 was the rise in short-term rates and the flattening of the U.S. yield curve, and investors may continue to seek refuge in higher-yielding Asian and emerging markets fixed income investments. Among the noteworthy news in 2005 was also the revaluation of the Chinese yuan and dismantling of the Malaysia ringgit peg to the U.S. dollar in July, and these will continue to have a wide-ranging impact on the regional markets and Asian currencies in the year ahead.

Local fund managers, on the other hand, had an exciting year as the lifting of capital controls in April permitted development of new business opportunities. Malaysian regulators now allow local management companies, unit trusts, and insurance firms to invest up to 30% of their clients' funds in foreign assets - up from the previous 10% maximum limit. This led to a flurry of activity on the business front as local managers sought to establish tie-ups with foreign players to enhance their asset management capabilities, and many new funds investing overseas were launched during the year.

Performance-wise, Malaysian unit trusts had a generally disappointing year in 2005 and on average recorded a loss of 4.07%. Among the funds with a 12-month performance record as of the end of December, only the fixed income, money market, and guaranteed/protected sectors and a single equity category managed to turn in positive numbers.

Bond funds as a whole did well as strong demand for Malaysian paper kept yields low, although an upturn in long-term yields toward year-end eroded fixed income valuations. Bond Islamic/Syariah was the best performing sector for the year, gaining 5.43% in value, while Bond General was second with a 4.74% return. Money market funds appreciated 2.62% on average and were ranked third overall.

Equity Index-Tracking funds beat the 0.84% loss of the benchmark KL Composite Index to record a 2.34% gain. All other equity sectors, however, ended in the red, with the Equity State Fund sector finishing last overall - down a hefty 20.52%. The Equity Small Companies and Equity Info & Technology sectors fell 17.74% and 16.28%, respectively - albeit outperforming the KL Second Board Index return of minus 27.40%. The Equity Growth and Equity Islamic/Syariah sectors lost relatively smaller values of 7.17% and 8.28%, respectively, while Equity Income funds were down 4.11%.

Returns of mixed-asset funds came in midway between those of the equity and fixed income offerings. Mixed-Asset Islamic/Syariah and Mixed-Asset Growth ended the year down 5.13% and 2.61%, respectively, while Mixed-Asset Income slipped 1.15% in value.

Malaysia again had a very good year in terms of new product offerings, with 51 new unit trusts being put up for sale in 2005. The total number, however, did come in slightly below the bumper crop of 61 fund launches in 2004, although the asset composition of the unit trusts remained largely similar.

For the year alone 10 funds or nearly a quarter of the total offerings for the year were foreign unit trusts with predominant overseas exposures, the majority of which invest in regional Asian bourses. Several global funds were also offered for sale while a global equity fund investing in real estate sector companies and REITs was set up to tap investor demand for property exposure overseas. Given the lacklustre performance of the domestic bourse during the year, these funds have been very successful in capturing the retail market.

Table 2: Malaysian Fund IPOs	Investing Overseas, For Y
Fund	Foreign Exposure / Ma
MAAKL Pacific	Up to 100% / Asia-Pacific (e
RHB Dividend Valued Equity	Up to 70% / Asia-Pacific (ex
CIMB-Principal Global Titans	Up to 100% / Global
Prudential Asia Pacific Equity	Up to 99% / Asia-Pacific (ex
AmGlobal Property Equities	Minimum 95% / Global
OSK-UOB Global Yield	Up to 95% / Global
SBB Global Growth	Up to 98% / Global
Public Far-East Select	Up to 70% / Asia-Pacific (ex
CIMB-Principal Hidden Values	Up to 70% / South-East Asia
TA South East Asia Equity	Up to 100% / South-East As

Note: The above funds with foreign exposure of more than 50%. Source: Lipper

# Table 3: Best Performing Sectors as of December 2005

	One Year	Three Years	Five Years	
Equity Funds	Best: Index Tracking	Best: Index Tracking	Best: Index Tracking	
Bond Funds	Best: Islamic/Syariah	Best: Islamic/Syariah	Best: Islamic/Syariah	
Mixed-Asset Funds	Best: Income	Best: Growth	Best: Income	

Source: Lipper Malaysia Classification





# **OPERATIONAL REVIEW 2005**

Malaysia's macroeconomic fundamentals remain sound. Current forecasts for Malaysia's economy point toward a growth expansion of 5.0%-5.5% in 2006. Clearer earnings visibility on the corporate front in 2006, however, will be needed for the market to be re-rated at a higher price-earnings multiple; the Malaysian market is currently trading at higher forward PE ratios than the Hong Kong and Singapore markets. An improving outlook for global equities amid signs of an end to the current U.S. Federal Reserve tightening cycle may nonetheless spur foreign fund managers to re-enter the market.

Malaysia is also lagging behind other Asian nations in its monetary tightening, and negative real interest rates have resulted in an outflow of foreign capital from the country. Further interest rate hikes are expected in 2006 - to stem the outflows although a more-accommodative monetary policy from the U.S. Federal Reserve may bring some respite. While this will invariably impact returns of bond funds, robust market demand for long-term Malaysian paper may keep yields down. Local investors are thus likely to continue to diversify their portfolios overseas until a clearer picture of the market emerges. A stronger ringgit in 2006 as Bank Negara lets the currency respond to market expectations - after keeping it on a tight leash since July 21 will also impact business and investment decisions in the marketplace.

The best performing funds for the year were recognised at the Edge-Lipper Malaysian Unit Trust Fund Awards, with awards given out to a total of 19 recipients. The Lipper Consistent Return methodology was adopted as the global standard to select winning funds over three, five and ten-year periods. Fund families with high average scores for all funds within a particular asset class or overall were also awarded.

The Lipper Fund Awards programme, which was run across 18 countries in Asia, Europe and the United States, highlights funds that have excelled in delivering consistently strong risk-adjusted performance, relative to peers, among the 125,000 funds that Lipper tracks globally.

Extracted from Lipper – Global Themes in the Mutual Fund Industry 2005 Malaysia

# **REGISTRATION OF PERSONS DEALING IN UNIT TRUST (PDUTs)**

The total number of PDUTs (Table 4) stood at 34,439 as at 31 December 2005 compared to 32,027 as at 31 December 2004, which saw an encouraging growth of 7.5% during the year. The increase was in tandem with the higher number of candidates sitting for the Computerised Unit Trust Examination (CUTE) during the year.

From the total of 34,439 registered PDUTs, 86.4% of them were attached to Ordinary Members while the remaining 13.6% were with Associate Members. Further analysis (Chart 4) shows that 78.2% or 26,960 of the registered PDUTs were tied agents. The number of Tied Agents witnessed an increase of 4.3% to 78.2% of total PDUTs in 2005 compared to 73.9% in 2004 due to recruitment initiatives by some companies.

Related Party Corporate Representatives, Third Party Corporate Representatives and UTMC staff comprise 4.4%, 13.6% and 3.8% of the registered PDUTs respectively. Although the composition of UTMC staff saw only a marginal change to 3.8% in 2005 from 4.1% in 2004, more apparent changes were seen in the composition of Tied Agents, Related and Third Party Corporate Representatives. 2005 saw a significant decline in the makeup of Related Corporate Representatives of 4.4% of total PDUTs, from 10.9% in 2004 due to amongst others, conversion to Third Party Corporate Representatives in response to change in business focus.

# Table 4. Total PDIITs registered with FMIITM as at 31 December 2005

No.	Ordinary Members	31 December 2005	31 December 2004
1.	Affin Trust Management Berhad	114	141
2.	Alliance Unit Trust Management Berhad	112	103
3.	Amanah Saham Kedah Berhad	23	24
4.	Amanah Saham Nasional Berhad	323	343
5.	Amanah Saham Sarawak Berhad	47	50
6.	AmInvestment Services Berhad	980	1,060
7.	AmProperty Trust Management Berhad	0	0
8.	Apex Investment Services Berhad	487	539
9.	Asia Unit Trusts Berhad	249	337
10.	ASM Mara Unit Trust Management Berhad	446	416
11.	Avenue Invest Berhad	47	42
12.	BIMB Unit Trust Management Berhad	63	50
13.	CIMB-Principal Asset Management Berhad	209	236
14.	CMS Trust Management Berhad	221	249
15.	HLG Unit Trust Berhad	575	1,717
16.	Hwang-DBS Investment Management Berhad	196	183
17.	ING Funds Berhad	792	881
18.	Kenanga Unit Trust Berhad	98	120
19.	KLCity Unit Trust Berhad	160	261
20.	KSC Capital Berhad	2	1
21.	MAAKL Mutual Berhad	1,284	840
22.	Mayban Unit Trust Berhad	518	1,579
23.	OSK-UOB Unit Trust Management Berhad	528	558
24.	Pacific Mutual Fund Berhad	1,357	1,222
25.	Pelaburan Hartanah Nasional Berhad	0	0
26.	Pelaburan Johor Berhad	24	17
27.	Pengurusan Kumipa Berhad	16	13
28.	Permodalan BSN Berhad	46	50
29.	Pheim Unit Trusts Berhad	27	34
	Sub-Total	8,944	11,066



No.	Ordinary Members	31 December 2005	31 December 2004
	Sub-Total (brought forward from previous page)	8,944	11,066
30.	Phillip Mutual Berhad	14	22
31.	Prudential Unit Trusts Berhad	2,696	2,738
32.	PTB Unit Trust Berhad	13	11
33.	Public Mutual Berhad	12,807	9,970
34.	RHB Unit Trust Management Berhad	222	237
35.	Saham Sabah Berhad	30	37
36.	SBB Mutual Berhad	4,636	4,381
37.	TA Unit Trust Management Berhad	402	290
38.	Tabung Amanah Saham Selangor	0	11
	Sub-Total	29,764	28,763
No.	Associate Members	31 December 2005	31 December 2004
1.	Affin Bank Berhad	199	154
2.	Affin Securities Sdn Bhd	32	14
3.	Alliance Bank Malaysia Berhad	322	256
4.	AmBank (M) Berhad	11	0
5.	AmFinance Berhad	0	0
6.	AmMerchant Bank Berhad	25	32
7.	CIMB Securities Sdn Bhd	27	30
8.	Citibank Berhad	214	203
9.	Commerce International Merchant Bankers Berh	ad 21	16
10.	ECM Libra Securities Sdn Bhd	33	0
11.	ENG Securities Sdn Bhd	4	6
12.	EON Bank Berhad	546	348
13.	Hong Leong Bank Berhad	688	29
14.	HSBC Bank Malaysia Berhad	461	406
15.	Inter-Pacific Securities Sdn Bhd	3	5
16.	Malacca Securities Sdn Bhd	9	2
17.	Mayban Securities Sdn Bhd	0	0
18.	Malayan Banking Berhad	421	0
19.	OCBC Bank (Malaysia) Berhad	331	388
20.	RHB Bank Berhad	742	775
21.	Southern Bank Berhad	171	216
22.	Standard Chartered Bank Malaysia Berhad	218	191
23.	United Overseas Bank (Malaysia) Berhad	197	193
	Sub-Total	4,675	3,264
	Grand Total	34,439	32,027

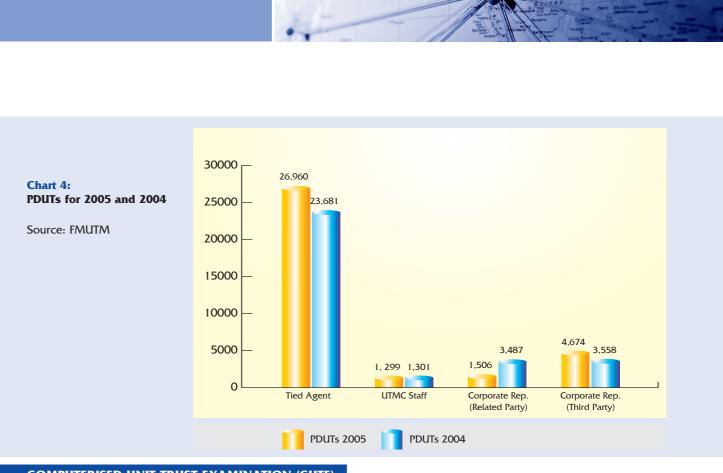
## Source: FMUTM

## Notes:

1. The statistics show the number of PDUTs who have passed the CUTE and have been issued with FMUTM registration numbers.

2. Termination and re-registration of PDUTS with different member companies and non-renewal cases are also accounted for.

3. AmFinance Berhad merged with AmBank (M) Berhad in 2005.



# COMPUTERISED UNIT TRUST EXAMINATION (CUTE)

The first CUTE session commenced on 22 July 2004 with the manual examination being conducted concurrently until October 2004. Starting November 2004, CUTE was fully implemented.

CUTE are conducted at MIMOS centres in the Klang Valley, Penang, Johor Bahru, Ipoh, Kota Kinabalu, Kuantan, Kuching, Alor Setar, Kota Bharu, Kuala Terengganu and Seremban. CUTE sessions in the Klang Valley are scheduled eight times per month on Thursday and Saturday. In Penang and Johor Bahru, CUTE is held two times per month, on the 2nd Thursday and 4th Saturday in Penang and 2nd and 4th Saturday in Johor Bahru. CUTE is conducted once a month on the 4th Saturday for Ipoh, Kota Kinabalu, Kuantan and Kuching and once every quarter of the year, also on the 4th Saturday for Alor Setar, Kota Bharu, Kuala Terengganu and Seremban. Ad hoc CUTE sessions would be arranged at various MIMOS centres as and when needed.

Responding to Members' requests and the strong demand for additional CUTE sessions particularly in the Klang Valley, FMUTM has arranged for a new CUTE location at Informatics, Kuala Lumpur, which started to conduct its first CUTE session in October 2005. CUTE sessions at Informatics Kuala Lumpur are conducted four times per month on Saturday.

The number of CUTE registration, including re-sit in 2005 is shown in Table 5 and recorded an average attendance of 87.1% and passing rate of 67.6%. From the CUTE candidates who were present, 71.7% took the examination in English, 10.1% in Bahasa Melayu and 5.3% in Chinese.

## Table 5: CUTE Registration from January 2005 to December 2005

Month		Loca	Monthly Registration	
		Klang Valley Registration Nationwide Registration		
January	2005	515	262	777
February	2005	384	165	549
March	2005	501	346	847
April	2005	455	283	738
May	2005	539	372	911
June	2005	546	436	982
July	2005	818	448	1266
August	2005	890	377	1267
September	2005	534	510	1044
October	2005	522	517	1039
November	2005	579	432	1011
December	2005	601	422	1023

Total



# **REGISTRATION OF INSTITUTIONAL UNIT TRUST AGENTS (IUTAs)**

During 2005, seven IUTA applications were approved for third party distributorship and one for related party. AmBank Berhad, one of the third party IUTAs approved was previously a related party IUTA.

As at 31 December 2005, the total number of registered IUTAs stood at thirty seven (37) following the withdrawal of Deutsche Bank (Malaysia) Berhad as an IUTA and the mergers of Affin-ACF Finance Berhad, AmFinance Berhad, Mayban Finance Berhad and EON Finance Berhad with their respective banking arms.

The total number of approved IUTAs as at 31 December 2005 comprised of eighteen (18) banks (including two merchant banks and a finance company), seven (7) UTMCs, and 12 stockbroking firms. Out of the 37 IUTAs, 29 IUTAs are doing third party distribution and the remaining are all related party distributors.

	Name of IUTAs	Effective	Type of
	Approved IUTAs (in year 2005)	Date *	Distributorship
1.	RHB Unit Trust Management Berhad	1 Jan 2005	Third Party
2.	AmBank Berhad	15 Feb 2005	Third Party
3.	ECM-Libra Securities Sdn Bhd	15 Mar 2005	Third Party
4.	Malacca Securities Sdn Bhd	15 Mar 2005	Third Party
5.	CMS Trust Management Berhad	15 Apr 2005	Third Party
6.	Mayban Securities Sdn Bhd	15 Apr 2005	Third Party
7.	Phillip Mutual Berhad	1 May 2005	Third Party
8.	Kuala Lumpur City Securities Sdn Bhd	1 Aug 2005	Related Party
	Approved IUTAs (in previous years)		
1.	Citibank Berhad	1 May 2000	Third Party
2.	Standard Chartered Bank (Malaysia) Berhad	1 May 2000	Third Party
3.	HSBC Bank (Malaysia) Berhad	1 May 2000	Third Party
4.	OCBC Bank (Malaysia) Berhad	1 May 2000	Third Party
5.	OSK Securities Berhad	15 Jul 2000	Related Party
6.	SBB Mutual Berhad	1 Sep 2000	Third Party
7.	Public Bank Berhad	1 Oct 2000	Related Party
8.	Southern Bank Berhad	15 Oct 2000	Third Party
9.	Bumiputra-Commerce Bank Berhad	1 Nov 2000	Related Party
10.	Apex Investment Services Berhad	1 Nov 2000	Third Party
11.	AmInvestment Services Berhad	15 Jun 2001	Third Party
12.	AmSecurities Sdn Bhd	15 Jun 2001	Related Party
13.	Alliance Bank (Malaysia) Berhad	1 Aug 2001	Third Party
14.	SBB Securities Sdn Bhd	1 Sep 2001	Related Party
15.	RHB Securities Sdn Bhd	1 Oct 2001	Related Party
16	CIMB Securities Sdn Bhd	1 Dec 2001	Third Party
17.	United Overseas Bank (Malaysia) Berhad	15 Mar 2002	Third Party
18.	Commerce International Merchant Bankers Berhad	1 May 2002	Third Party
19.	Kenanga Unit Trust Berhad	1 Jul 2002	Third Party
20.	Malayan Banking Berhad	15 Sep 2002	Third Party
21.	Southern Finance Berhad	15 Oct 2002	Related Party
22.	RHB Bank Berhad	1 Feb 2003	Third Party
23.	Affin Bank Berhad	1 Mar 2003	Third Party
24.	Inter-Pacific Securities Sdn Bhd	15 Mar 2003	Third Party
25.	ENG Securities Sdn Bhd	1 Jun 2003	Third Party
26.	AmMerchant Bank Berhad	1 Sep 2003	Third Party
27.	EON Bank Berhad	15 Sep 2003	Third Party
28.	Affin Securities Sdn Bhd	15 Jun 2004	Third Party
29.	Hong Leong Bank Berhad	1 Oct 2004	Third Party

# **DEVELOPMENT INITIATIVES WITH REGULATORS AND AUTHORITIES**

During the year under review, FMUTM continued to nurture and work closely with the regulators, authorities and other relevant organisations. In its part, FMUTM adopted a proactive approach, providing constructive views and suggestions during discussions on issues of mutual concern for the benefit of the industry. This section covers the main developmental dialogue and work undertaken during the period.

# 1. SECURITIES COMMISSION (SC)

# a) Meeting with Securities Commission

- fee for new funds to be launched.
- The meeting also discussed any prevailing issues relating to the out-performance fee.
- programmes, private pension funds and tax incentives for the industry were also looked into.

# b) Meeting with Securities Commission

market" valuation of bonds.

# c) Meeting with Securities Commission

# d) Meeting with Securities Commission

This meeting discussed the final amendments to the due-diligence audit checklist for IUTAs.

# e) Meeting with Securities Commission

- capital market. This session was conducted by a representative from Bank Negara Malaysia.
- This was a joint session held with Malaysian Association of Asset Managers (MAAM).

# f) Meeting with Securities Commission

- A follow-up meeting on the due-diligence audit checklist for IUTAs.
- Further fine tuning of the due-diligence audit checklist with the Securities Commission.

# g) Meeting with Securities Commission

to expect when the Anti-Money Laundering Act (AMLA) is implemented for the unit trust industry.

# h) Meeting with Securities Commission

will be launched.

# i) Dialogue with Securities Commission

note to be issued by FMUTM on dealing cut-off time.

# i) Meeting with Securities Commission

Launch of the Compliance and Risk-based Supervision framework for UTMCs.



#### 5 January

• The purpose of this meeting was to seek FMUTM's views on the possibility of introducing the out-performance

In addition, discussion on issues such as overseas investments, advertisement and promotions, public awareness

## 17 January

This meeting was called to seek industry feedback on the introduction of bond pricing agencies for "marked-to-

## 31 March

· This meeting was called to deliberate on the Securities Commission's request for additional disclosure requirement on fees and charges in the application form and sales confirmation statements to unit holders.

## 6 May

#### 25 May

· This meeting discussed the liberalisation of foreign exchange administration rules and its impact on the

# 27 May

# 31 May

A briefing by a representative from Bank Negara Malaysia to some of the capital market participants on what

#### 14 June

 This meeting sought the industry feedback to the Securities Commission on the introduction of the Exchange Traded Funds (ETF) guidelines. The Securities Commission also indicated the timeline of when the first bonded ETF

#### **15 September**

• The industry dialogue deliberated upon the timeline for submission of UTF returns, post vetting of advertisements and promotional materials, the possibility of introducing abridged prospectus, yearly renewal of syariah qualified adviser, the possibility of admitting insurance companies in selling unit trust schemes and the standard practice

# **14 December**

# 2. BURSA MALAYSIA (Bursa)

# a) Dialogue & Luncheon with Bursa Malaysia

The annual dialogue discussed how both Bursa Malaysia and FMUTM can enhance and co-operate in the development of the capital market.

# 3. BANK NEGARA MALAYSIA (BNM)

#### a) Dialogue with Bank Negara Malaysia

- The dialogue discussed the developments and potentials for the banking industry to further co-operate with UTMCs to develop and grow the unit trust industry.
- The dialogue also touched on possible liberalisation of investment guidelines for the banks and insurance companies to invest in unit trusts.
- · In addition, other issues that were discussed included the shared infrastructure and manpower to handle the overall fund management within a group of companies that has unit trust and insurance businesses.

#### b) Meeting with Bank Negara Malaysia

A follow-up session on the liberalisation of exchange rules for investments abroad.

# 4. THE EMPLOYEES PROVIDENT FUND (EPF)

#### a) Meeting with Employee Provident Fund

- The discussion included several proposed improvements on the operational and administrative aspects of the members' investment scheme with a view to facilitate speedy approvals and reduce delays in fund disbursements.
- FMUTM's concept of a private pension plan was also discussed.

# 5. THE ROYAL MALAYSIAN CUSTOMS (RMC)

#### a) Presentation by The Royal Malaysian Customs

Representatives from the Royal Malaysian Customs presented an overview on the structure and framework of the GST. In addition, the meeting discussed and clarified issues relevant to the GST.

## b) Meeting with The Royal Malaysian Customs

This meeting saw feedback from the capital market industry players on the proposed GST framework. The Royal Malaysian Customs noted the feedback and suggestions made and promised to study the issues raised when drafting the proposed GST framework.

# 6. THE MINISTRY OF FINANCE (MOF)

# a) Dialogue with Ministry of Finance

- Participants were given the first draft of the proposed GST framework prepared by the Ministry of Finance outlining the effects of GST on the unit trust industry. Views and opinions were sought from industry players.
- Thereafter the FMUTM Council appointed KPMG Tax Services to submit a proposal to the Ministry of Finance outlining the unit trust industry's stand on the implementation of GST on unit trust investments.

#### b) Meeting with Ministry of Finance

- 23 August
- This meeting followed-up on its previous discussion pertaining to the implementation of GST and sought further clarification from the Ministry of Finance before the final proposal from KPMG Tax Services was submitted to the Ministry of Finance.

# **REPORT FROM THE COUNCIL**

The Council has established various committees with specific objectives to serve the interest of its members and the investing public. The activities of the committees for the year under review are summarised below.

# 1. Self-Regulatory Organisation Committee

YM Tunku Dato' Ya'acob Tunku Tan Sri Abdullah - Chairman En. Shamsul Anuar Ahamad Ibrahim – Deputy Chairman

#### Areas of focus:

- Self Regulatory Organisation (SRO).
- To deliberate and define the powers and scope of responsibilities for FMUTM as an SRO.
- To present for approval to all members a proposal for the formation of an SRO.

#### **Activities:**

#### a) 1st Self Regulatory Organisation Committee Meeting issue(s) discussed included

- proceedings

# 2. Industry Development Committee

Mr. Low Hong Ceong, Paul – Chairman Mr. Cheah Chuan Lok - Deputy Chairman

#### Areas of focus:

- To be responsible for the orderly and efficient development and growth of the local unit trust industry.
- members

- can help accelerate the development of our industry.

# **Activities:**

# a) Meeting with National Economic Action Council (NEAC)

- issue(s) discussed included

# b) 1st Industry Development Committee Meeting

- issue(s) discussed included
  - Commission and the impact to the industry.
- present disclosure policies to investors are deemed sufficient.

# c) 2nd Industry Development Committee Meeting

- issue(s) discussed included
- working out the best arrangement/tie-up with foreign fund managers for overseas investments.
- not ready for foreign unit trust schemes to be sold in the local market.
- Consultants, Singapore.

# 2 August

1 September

# 16 August

5 January

17 March

8 April

25 July



· To liaise with Securities Commission and other relevant parties on all matters relating to the formation of a

## **25 February**

- deliberation on the proposed structure for Federation of Malaysian Investment Managers (FMIM), including its financial structure, organisation structure, fee structure, membership, voting system and disciplinary

Work towards submitting a proposal to Securities Commission by the first quarter of the year to amend FMUTM's Memorandum and Articles of Association thereby strengthening the association internally.

 To coordinate and prepare a private pension fund proposal on behalf of the unit trust industry to the government. · To develop an efficient IT system for timely and effective collation and dissemination of industry facts and figures to

To coordinate liaison with the Government, the Securities Commission or any other authorities on policies, amendments, new proposals or any other matters regarding the development of the industry.

To be responsible on matters relating to the managed funds industry at the international level.

· To establish and foster friendly relationship with foreign funds associations to facilitate exchange of information that

# 24 February

- FMUTM's proposed private pension plan and also to sought NEAC views on the plan.

# 27 April

- the requirements for additional disclosure on initial sales charges to unit holders, as requested by Securities

- the committee made recommendations to the Council to write to Securities Commission to defer the implementation on the additional disclosure as no countries have implemented such disclosure policy and the

# 27 June

- discussing the potential impact to the industry and feedback to the Securities Commission that the industry is

reviewing the draft proposal on the private pension plan with the financial consultants, NMG Financial



# 3. Distribution Standards Committee

Mr. Toh Chin Hian, Mark - Chairman En. Mansoor Ahmad - Deputy Chairman

# Areas of focus:

- To strengthen the rules on registrations and business conduct/practices of Persons Dealing in Unit Trust (PDUTs) and IUTAs.
- To regularly review and ensure minimum standards or qualifications of the candidates for the purpose of unit trust examinations (UTE) and registration with FMUTM are met.
- To coordinate reviews of the Guidelines on Unit Trust Funds or draft rules as and when appropriate.
- To coordinate liaison with the Securities Commission on guidelines or policies pertaining to all unit trust examinations and distributions.

#### **Activities:**

# a) 1st Distribution Standards Committee Meeting

• issue(s) discussed included

# - a review of the advertisement and promotion guidelines taking into account the new developments in the industry since it was issued. The review also included whether rules on limiting the value of gifts to be given to investors should be introduced.

- the review of the guidelines for IUTA. Presently, the guidelines are meant for financial institutions and in line with overseas development, FMUTM proposes to increase the distribution channels of IUTA to include financial planners. The proposal to include financial planners as IUTA (IA) has been submitted to the Securities Commission.

## b) 2nd Distribution Standards Committee Meeting

- issue(s) discussed included
- the implementation plan for the revision of the Unit Trust Examination Manual (2nd edition for PDUTs) and commissioning of the project since the 1st edition was written in 1998.

#### c) 3rd Distribution Standards Committee Meeting

- issue(s) discussed included
- an overview given to the IUTAs on the rationale and operational aspects of the due diligence audit to be conducted.
- clarifying the procedures and time frame for this due-diligence audit which is to be conducted on IUTAs.

# 4. Technical Committee

Mr. Tan Keah Huat – Chairman

En. Nor'Azamin Salleh – Deputy Chairman

#### Areas of focus:

- · To develop best practices in line with international standards for products and investments guidelines for the conduct of unit trust activities in Malavsia.
- · To coordinate liaison with federal and state government, and the Securities Commission on guidelines or policies pertaining to state unit trust funds and syariah trust funds.
- To coordinate liaison with the government, Inland Revenue Board or other authorities on all matters pertaining to tax and accounting for unit trust funds.
- To develop, in conjunction with other authorities, the accounting and reporting standards for unit trusts.

#### **Activities:**

- a) Presentation on "The General Overview of Goods and Service Tax"
- by PricewaterhouseCoopers Taxation Services
  - held at FMUTM's seminar room, PWC presented an overview on the GST framework and key issues that may affect the unit trust industry.

## b) 1st Technical Committee Meeting

- issue(s) discussed included
  - the terms of reference of the technical committee.
  - follow up on the projects that the committee is embarking upon which includes standard deed for unit trust funds, introducing uniform pricing of units, proposed improvements in administrative procedures for EPF members' investment schemes, update on the status on the introduction of bond pricing agencies for "marked-to-market" for fixed income investments, update on our appeal to Inland Revenue Board on accretion of discount on zero coupon bonds, tax issues on REITs, GST and conceptual framework for equity based ETFs.

- c) Presentation on "Equity based Exchange Traded Funds (ETF)" by Bursa Malaysia
  - offering of equity based ETF as an investment product in Bursa's securities market.

#### d) 2nd Technical Committee Meeting

- issue(s) discussed included
- follow up on projects that the committee is currently embarking upon.
- into account of the various practices in other countries.

#### e) 3rd Technical Committee Meeting

- issue(s) discussed included
- to the unit trust industry.
- to the tax review panel at the Ministry of Finance.

## f) 4th Technical Committee Meeting

- issue(s) discussed included
- discussed at the annual EPF-FMUTM dialogue.
- scheme were compiled and sent to EPF for consideration.
- best practices for the industry.

#### g) Presentation on "International Financial Reporting Standards 1 December (IFRS) For Funds in Year 2006" by PricewaterhouseCoopers (PWC) · held at FMUTM's seminar room, PWC presented the overview on IRFS and the accounting issues that will impact

the industry.

#### 5. Compliance and Disciplinary Committee

En. Wan Kamaruzaman Wan Ahmad - Chairman

# Areas of focus:

- · To strengthen all aspects of the legal and institutional framework for corporate governance and best practices for our members and industry players.
- · To liaise with the regulatory authorities to strengthen regulatory enforcement.
- complaints and appeals from the consumers/members.

# **Activities:**

- a) 1st Compliance & Disciplinary Committee Meeting
  - issue(s) discussed included
  - the terms of reference of the compliance and disciplinary committee.

# b) 2nd Compliance & Disciplinary Committee Meeting

- issue(s) discussed included
- a review of the existing by-laws relating to the procedures for disciplinary proceedings.

# c) 3rd Compliance & Disciplinary Committee Meeting

- issue(s) discussed included
  - taking into account of the Council's feedback on its initial proposal.

14 April

6 July

7 April

12 April

27 October

# 12 July

· held at FMUTM's seminar room, Bursa presented the conceptual framework of the infrastructure to facilitate the

## 4 August

discussion with KPMG Tax Services on what is best for the unit trust industry if the GST is implemented taking

#### 29 August

- an updated status of the GST and the government's view on the proposed tax treatment to be implemented

brainstorming with KPMG Tax Services to prepare a proposal for the unit trust industry on GST for submission

#### **29 September**

- reviewing members' survey results on EPF members investment scheme in terms of timing for unit booking, duration for EPF payment disbursement, suggestions to minimise rejection cases and other matters to be

Members' suggestions on improving the administrative and operational aspects on EPF Members' Investment

Reviewing members' survey results on historical and forward pricing for valuation of funds and recommending

• To be responsible for the setting up of a compliance, disciplinary and appeals body in FMUTM and to receive, hear

#### 1 March

# 7 July

discussing the proposal to amend and update the disciplinary proceedings in line with the Securities Commission's aspirations that FMUTM should take an active role in member conduct, ethics and discipline.

## **13 September**

- further discussion on the proposed amended by-laws relating to the procedure for disciplinary proceedings

# 6. Education and Conference

Mr. Cheah Chuan Lok - Chairman

# Areas of focus:

- To organise education and training programmes for staff of member companies and PDUTs.
- To organise public awareness programmes to educate the public on unit trust.
- To liaise with local or overseas professional institutions and organisations in matters relating to education and training.
- To develop, in conjunction with other Committees of the FMUTM, a career path for PDUTs.

# **Activities:**

## a) Half-Day Seminar for PDUTs, Petaling Jaya

• the inaugural seminar saw 50 participants sitting through two sessions – a presentation on "Successful Agency Building" and a panel discussion on "Overseas Investments in the Wake of more Liberal Foreign Exchange Administration Rules".

## b) 1st Education & Conference Committee Meeting

- issue(s) discussed included
- half-day PDUT seminars in terms of feedback, schedule and potential speakers and topics.
- annual investment exhibition and seminar roadshow in terms of possible themes and venue.
- proposal on mandatory continuing examination and certification programme. Proposal was rejected as the timing is not right for implementation.
- annual convention of unit trust consultants in terms of possible themes and speakers.

## c) Half-Day Seminar for PDUTs, Johor Bahru

## d) Half-Day Seminar for PDUTs, Ipoh

• the seminar saw 100 and 120 participants respectively, sitting through sessions entitled "The Affluent Mindset" and "Secrets of a 'MDRT' PDUT".

# e) Half-Day Seminar for PDUTs, Penang

this session saw 95 participants attending the talk entitled "Tax Audits, The 2006 Budget Proposal and You!".

#### f) Annual Convention Of Unit Trust Consultants:

- "P. I. E. Professionalism, Innovation & Education"
- 1,000 delegates attended the 5th Annual Convention of Unit Trust Consultants. Distinguished speakers hailing from Singapore and Malaysia participated in sharing their knowledge and experiences with delegates. A Press Conference was also held in conjunction with the convention which saw the media out in force enquiring on the latest development on the unit trust industry.

# g) 2nd Education & Conference Committee Meeting

- issue(s) discussed included
  - reviewing the feedback from the half-day PDUT seminars in terms of relevance of topic, content, speakers, venue. etc.
  - setting a timetable for half-day PDUT seminar for 2006 in terms of direction, potential topics and speakers.

# 7. Audit Committee

En. Mohammad Faiz Mohammad Azmi – Chairman

# Areas of focus:

- To review the maintenance of an adequate and effective accounting system and internal control.
- To review the Federation's accounting policies and reporting requirement, focusing particularly on:
- any major changes in accounting policies and practices.
- compliance with accounting standards and regulatory requirements.
- To consider and recommend the appointment of the external auditors, their remuneration and any issues regarding their performance.
- To discuss the intended scope of external audit.
- To review the findings of the external auditors and that the issues raised are satisfactorily addressed by the management.
- To review the audited financial statements prior to submission to the Council.
- To report to the Council on its findings.

#### **Activities:**

#### a) 1st Audit Committee Meeting

- issue(s) discussed included
- its term of references for the committee.

## 8. Secretariat

Mr. Edmond Cheah Swee Leng - Chairman

#### Areas of focus:

- To be responsible for the smooth operations of the Secretariat. •
- To be responsible for the preparation of budget and financial statement of the FMUTM.
- To supervise and oversee the administration of the staff employed by FMUTM.
- To organise Annual General Meeting and Council Meetings.
- industry.
- To enhance and reinforce the corporate image of unit trust products and services, the industry and FMUTM.

# **Activities:**

## a) 11th Annual General Meeting

and misselling by our members or PDUTs.

# b) Participated in the Exhibition for Investors'

- Conference organised by Bank Negara Malaysia
  - international delegates from more than 50 countries, showcasing their Islamic products and services.

#### c) FMUTM Golf Tournament : Dato' Kamaruddin Mohammed Challenge Trophy 30 July

Course.

#### d) Participated in the Annual Inter-Unit Trust Bowling Tournament organised 6 August by ASM MARA Unit Trust Management Berhad

acquaintances within the unit trust community.

#### e) Participated in the Investor Education Exhibition by Securities Commission 4 October

investing and to encourage them to be more savvy when it comes to investing with their monies.

# **17 September** 1 October

7 October

14 November

22 December

25 May

15 June

# 9 December

## - to appoint KPMG, to conduct an independent audit on FMUTM's expenses based on a certain set of criteria.

· To enhance communication channels among FMUTM's members, Committees and other parties related to the

#### 27 May

• held at Hilton Hotel, Kuala Lumpur, the 11th AGM was attended by about 40 delegates, drawn from Ordinary and Associate Members. Proceedings went smoothly and matters were resolved speedily. The Press Conference that followed saw the media out in full force; FMUTM's President, took the opportunity to announce the setting up of a complaints bureau at the Secretariat to receive, investigate and resolve public complaints on misconduct

# 22–23 June

• at the invitation of the organiser, FMUTM took part in the booth exhibition, held in conjunction with the 30th Annual Meeting of the Board of Governors of the Islamic Development Banks and the "Malaysia: An Investment Destination" Conference. The event provided an excellent opportunity for exhibitors to establish networks with

the 7th edition of our annual golf tournament since 1997, saw a record of 48 players taking to the KLGCC East

• at the invitation of the Sports and Welfare Club of ASMKL, FMUTM took part in the annual Inter-Unit Trust Bowling Tournament. There were 26 participating teams drawn from the capital market. The outing not only gave both players and sponsors a rolling good time but also the opportunity to foster friendship and bond budding

· at the invitation of the organiser, FMUTM took part in the booth exhibition, held in conjunction with the nationwide Investor Education Campaign. This event is aimed at educating the public on the do's and don'ts on

# **CALENDAR OF EVENTS** FOR THE YEAR 2005

## January

5 January 2005 Meeting with Securities Commission 5 January 2005 Meeting with Employees Provident Fund 17 January 2005 Meeting with Securities Commission

# **February**

22 February 2005 The Edge-Lipper Malaysian Unit Trust Fund Awards 2005 24 February 2005 Meeting with National Economic Action Council 25 February 2005 1st Self Regulatory Organisation Committee Meeting

# March

1 March 2005 1st Compliance & Disciplinary Committee Meeting 10 March 2005 92nd Council Meeting 17 March 2005 Presentation by The Royal Malaysian Customs 29 March 2005 The Star/Standard & Poor's Investment Funds Award Malaysia 2005

31 March 2005 Meeting with Securities Commission

# April 7 April 2005

1st Distribution Standards Committee Meeting 8 April 2005 Meeting with The Royal Malaysian Customs 12 April 2005 2nd Distribution Standards Committee Meeting 14 April 2005 Presentation on "The General Overview of Goods and Service Tax" by PricewaterhouseCoopers Taxation Services 27 April 2005 1st Industry Development Committee Meeting 29 April 2005

6th Council Brainstorming Session Bangkok, Thailand

# May 6 May 2005

Meeting Securities Commission 11 - 13 May 2005 Investment Company Institute's 2005 General Membership Meeting Washington, DC

# 17 May 2005 93rd Council Meeting

25 May 2005 Half-Day Seminar for PDUTs Petaling Jaya 25 May 2005 Meeting with Securities Commission 27 May 2005 11th Annual General Meeting 27 May 2005 Meeting with Securities Commission 31 May 2005 Meeting with Securities Commission

# June

14 June 2005 Meeting with Securities Commission 15 June 2005 1st Education & Conference Committee Meeting 22 – 23 June 2005 Participated in the Exhibition for Investors' Conference organised by

Bank Negara Malaysia 27 June 2005 2nd Industry Development Committee Meeting

# July

6 July 2005 1st Technical Committee Meeting 7 July 2005 2nd Compliance & Disciplinary Committee

Meeting 12 July 2005 Presentation on "Equity Based Exchange Traded Funds (ETF)" by Bursa Malaysia

25 July 2005 Dialogue with Ministry of Finance 29 July 2005 94th Council Meeting 30 July 2005 FMUTM Golf Tournament: Dato' Kamaruddin

Mohammed Challenge Trophy

# August

2 August 2005 Dialogue with Bank Negara Malaysia 4 August 2005 2nd Technical Committee Meeting 6 August 2005 Participated in the Annual Inter-Unit Trust Bowling Tournament organised by ASM MARA Unit Trust Management Berhad 16 August 2005 Meeting with Bank Negara Malaysia 23 August 2005 Meeting with Ministry of Finance

26 August 2005 95th Council Meeting 29 August 2005 **3rd Technical Committee Meeting** 

# September

1 September 2005 Dialogue & Luncheon with Bursa Malaysia 13 September 2005 3rd Compliance & Disciplinary Committee Meeting 15 September 2005 Dialogue with Securities Commission 17 September 2005 Half-Day Seminar for PDUTs Johor Bahru

29 September 2005 4th Technical Committee Meeting

# October

1 October 2005 Half-Day Seminar for PDUTs Ipoh 4 October 2005

Participated in the Investor Education Exhibition held in conjunction with the

Securities Commission 6 October 2005 96th Council Meeting

ANNUAL CON













nationwide Investor Education Campaign by

7 October 2005 Half-Day Seminar for PDUTs Penang 17 - 21 October 2005 19th IIFA Conference USA 27 October 2005 3rd Distribution Standards Committee Meeting

# November

# 14 November 2005

Annual Convention Of Unit Trust Consultants: "P. I. E. - Professionalism, Innovation & Education"

# December

1 December 2005 Presentation on "International Financial Reporting Standards (IFRS) For Funds in Year 2006" by PricewaterhouseCoopers 9 December 2005 1st Audit Committee Meeting 14 December 2005 Meeting with Securities Commission 16 December 2005 97th Council Meeting 22 December 2005 2nd Education & Conference Committee Meeting







FMUTH

# **COUNCIL MEMBERS' REPORT** FOR THE YEAR ENDED 31 DECEMBER 2005

The Council Members have pleasure in submitting their report and the audited financial statements of the Federation for the year ended 31 December 2005.

# **Principal activities**

The Federation's principal functions are to conduct its affairs in the best interests of unit trust holders and the unit trust industry, to encourage and foster amongst its members conduct, ethics and standards of practice that will best serve, maintain further and protect the interests of unit trust holders and the unit trust industry. There has been no significant change in the nature of these functions during the financial year.

Results	RM
Operating surplus for the year	986

# **Reserves and provisions**

There were no material transfers to or from reserves and provisions during the year except as disclosed in the financial statements.

# **Council Members of the Federation**

Council Members in office since the date of the last report are: Tunku Dato' Ya'acob Bin Tunku Tan Sri Abdullah Low Hong Ceong, Paul Cheah Swee Leng, Edmond Toh Chin Hian, Mark Cheah Chuan Lok Tan Keah Huat Nor'Azamin Bin Salleh Mansoor Bin Ahmad Shamsul Annuar Bin Ahamad Ibrahim Christopher Foo Kah Foong Prof. Dr. Saiful Azhar Bin Rosly Mohammad Faiz Bin Mohammad Azmi Wan Kamaruzaman Bin Wan Ahmad (resigned on 1.12.2005)

# **Council Members' benefits**

#### **Direct benefits**

Since the end of the previous financial year, no Council Member of the Federation has received or become entitled to receive any benefit by reason of a contract made by the Federation with the Council Member or with a firm of which the Council Member is a member, or with a company in which the Council Member has a substantial financial interest.

#### Indirect benefits

During the year, an amount of RM67,455 is payable for professional services rendered by PricewaterhouseCoopers, Malaysia and Raja, Darryl & Loh Advocates & Solicitors, in which two Council Members are partners. This has also been disclosed in Note 10 of the financial statements.

There were no arrangements during and at the end of the financial year which had the object of enabling Council Members to acquire benefits by means of the acquisition of shares in or debentures of any other body corporate.

## Other statutory information

Before the financial statements of the Federation were made out, the Council Members took reasonable steps to ascertain that: there are no bad debts to be written off and no provision need to be made for doubtful debts, and

- i)
- all current assets have been stated at the lower of cost and net realisable value. ii)
- At the date of this report, the Council Members are not aware of any circumstances:
- that would render it necessary to write off any bad debts or provide for any doubtful debts, or i)
- ii)
- iii) Federation misleading or inappropriate, or
- iv) financial statements of the Federation misleading.

At the date of this report, there does not exist:

- i) liabilities of any other person, or
- any contingent liability in respect of the Federation that has arisen since the end of the financial year. ii)

No contingent liability or other liability of the Federation has become enforceable, or is likely to become enforceable, within the period of twelve months after the end of the financial year which, in the opinion of the Council Members, will or may substantially affect the ability of the Federation to meet its obligations as and when they fall due.

In the opinion of the Council Members, the results of the operations of the Federation for the financial year ended 31 December 2005 have not been substantially affected by any item, transaction or event of a material and unusual nature nor has any such item, transaction or event occurred in the interval between the end of that financial year and the date of this report.

#### Auditors

The auditors, Messrs KPMG, have indicated their willingness to accept re-appointment.

Signed in accordance with a resolution of the Council Members:

Tunku Dato' Ya'acob bin Tunku Tan Sri Abdullah President

Low Hong Ceong, Paul Vice President

Kuala Lumpur, Date: 4 May 2006



that would render the value attributed to the current assets in the Federation financial statements misleading, or

which have arisen which render adherence to the existing method of valuation of assets or liabilities of the

not otherwise dealt with in this report or the financial statements, that would render any amount stated in the

any charge on the assets of the Federation that has arisen since the end of the financial year and which secures the

# **STATEMENT BY COUNCIL MEMBERS** PURSUANT TO SECTION 169(15) OF THE COMPANIES ACT, 1965

In the opinion of the Council Members, the financial statements set out on pages 43 to 50 are drawn up in accordance with the provisions of the Companies Act, 1965 and applicable approved accounting standards in Malaysia so as to give a true and fair view of the state of affairs of the Federation at 31 December 2005 and of its results and cash flows for the year ended on that date.

Signed in accordance with a resolution of the Council Members:

Tunku Dato' Ya'acob Bin Tunku Tan Sri Abdullah President

Low Hong Ceong, Paul Vice President

Kuala Lumpur, Date: 4 May 2006

# **STATUTORY DECLARATION** PURSUANT TO SECTION 169(16) OF THE COMPANIES ACT, 1965

I, Lee Siew Hoong, the officer primarily responsible for the financial management of Federation of Malaysian Unit Trust Managers, do solemnly and sincerely declare that the financial statements set out on pages 43 to 50 are, to the best of my knowledge and belief correct, and I make this solemn declaration conscientiously believing the same to be true, and by virtue of the provisions of the Statutory Declarations Act, 1960.

Lee Siew Hoong

Subscribed and solemnly declared by the above named in Kuala Lumpur on 4 May 2006

Before me:

Barathan A/L Sinniah @ Chinniah (W202) Commissioner for Oaths

# **REPORT OF THE AUDITORS TO THE MEMBERS OF FEDERATION OF MALAYSIAN UNIT TRUST MANAGERS**

We have audited the financial statements set out on pages 43 to 50. The preparation of the financial statements is the responsibility of the Federation's Council Members.

It is our responsibility to form an independent opinion, based on our audit, on the financial statements and to report our opinion to you, as a body, in accordance with Section 174 of the Companies Act, 1965 and for no other purpose. We do not assume responsibility to any other person for the content of this report.

We conducted our audit in accordance with approved Standards on Auditing in Malaysia. These standards require that we plan and perform the audit to obtain all the information and explanations which we consider necessary to provide us with evidence to give reasonable assurance that the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence relevant to the amounts and disclosures in the financial statements. An audit also includes an assessment of the accounting principles used and significant estimates made by the Council Members as well as evaluating the overall adequacy of the presentation of information in the financial statements. We believe our audit provides a reasonable basis for our opinion.

In our opinion:

- (a) the financial statements are properly drawn up in accordance with the provisions of the Companies Act, 1965 and applicable approved accounting standards in Malaysia so as to give a true and fair view of:
  - that date: and
  - the Federation: and
- Federation have been properly kept in accordance with the provisions of the said Act.

KPMG Firm Number: AF 0758 Chartered Accountants

Adrian Lee Lye Wang Partner Approval Number: 2671/11/07(J)

Kuala Lumpur Date: 4 May 2006

i) the state of affairs of the Federation at 31 December 2005 and its results and cash flows for the year ended on

ii) the matters required by Section 169 of the Companies Act, 1965 to be dealt with in the financial statements of

(b) the accounting and other records and the registers required by the Companies Act, 1965 to be kept by the

# **BALANCE SHEET** AT 31 DECEMBER 2005

	Note	2005 RM	2004 RM
Plant and equipment	2	1,003,737	963,162
<b>Current assets</b> Other receivable, deposits and prepayment Tax recoverable Cash and cash equivalents	3	347,047 190,605 5,889,136 6,426,788	294,785 152,141 5,112,899 5,559,825
<b>Current liabilities</b> Advanced billings Other payables and accruals		1,882,794 1,108,899 2,991,693	1,165,203 852,201 2,017,404
Net current assets		3,435,095 4,438,832	3,542,421 4,505,583
Financed by:			
Accumulated fund	4	4,361,569	4,360,583
<b>Deferred liabilities</b> Deferred tax liabilities	5	77,263	4,505,583
		4,438,832	4,202,283

The financial statements were approved and authorised for issue by the Council Members on 4 May 2006.

Note	2005 RM	2004 RM
	K/VI	K/W
<b>Revenue</b> 6	3,022,753	3,456,630
Interest income	121,231	115,972
Depreciation	(319,675)	(225,052)
Rental of premises	(245,400)	(124,030)
Staff costs	(1,318,378)	(898,026)
Other operating and administrative expenses	(1,088,245)	(856,399)
Other net expenses	(181,018)	(333,702)
(Deficit)/Excess of revenue over expenditure 7	(8,732)	1,135,393
Tax expense 8	9,718	(374,947)
Excess of revenue over expenditure after taxation		
for the year	986	760,446

**INCOME STATEMENT** 

# The notes set out on pages 46 to 50 form an integral part of, and should be read in conjunction with, these financial statements.

# FOR THE YEAR ENDED 31 DECEMBER 2005

# **CASH FLOW STATEMENT** FOR THE YEAR ENDED 31 DECEMBER 2005

	RM	2004 RM
Cash flows from operating activities		
(Deficit)/Excess of revenue over expenditure	(8,732)	1,135,393
Adjustments for:		
Depreciation	319,675	225,052
Interest income	(121,231)	(115,972)
Loss/(Gain) on disposal of plant and equipment	980	(45,161)
Excess of operating revenue over expenditure		
before working capital changes	190,692	1,199,312
Changes in working capital and deferred income		
Other receivables, deposits and prepayments	(49,539)	191,647
Advanced billings	717,591	317,185
Other payables and accruals	256,698	347,781
Cash generated from operations	1,115,442	2,055,925
Tax paid	(96,483)	(790,264)
Net cash generated from operating activities	1,018,959	1,265,661
Cash flows from investing activities		
Purchase of plant and equipment	(361,830)	(722,176)
Interest received	118,508	116,416
Proceeds from disposal of plant and equipment	600	50,136
Net cash used in investing activities	(242,722)	(555,624)
Net increase in cash and cash equivalents	776,237	710,037
Cash and cash equivalents at beginning of year	5,112,899	4,402,862
Cash and cash equivalents at end of year	5,889,136	5,112,899
Cash and cash equivalents comprise:		
Deposits and repo with a licensed bank	5,127,828	4,481,565
Cash and bank balances	761,308	631,334
-		
	5,889,136	5,112,899

The notes set out on pages 46 to 50 form an integral part of, and should be read in conjunction with, these financial statements.

# NOTES TO THE FINANCIAL STATEMENTS

1.	<b>Summary of significant accounting policies</b> The following accounting policies are adopted by the Feder years.
	(a) Basis of accounting
	The financial statements of the Federation are prepared or to the financial statements and in compliance with the approved accounting standards in Malaysia.
	(b) Plant and equipment
	Plant and equipment are stated at cost less accumulated c
	Plant and equipment retired from active use and held fo when the asset is retired from active use, less impairment
	(c) Depreciation
	The straight-line method is used to write off the cost of t the following principal annual rates:

Office equipment	209
Furniture and fittings	109
Office renovations	33 1/39
Motor vehicles	20%

## (d) Cash and cash equivalents

Cash and cash equivalents consist of cash on hand, balances and deposits with banks and highly liquid investments which have an insignificant risk of changes in value.

## (e) Income tax

Tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the income statement.

Current tax expense is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantially enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised.

# (f) Receivables

Receivables are stated at cost less allowance for doubtful debts, if any. Known bad debts are written off and specific allowance is made for any amount considered to be doubtful of collection.



leration and are consistent with those adopted in previous

on the historical cost basis except as disclosed in the notes ne provisions of the Companies Act, 1965 and applicable

depreciation.

for disposal are stated at the carrying amount at the date ant losses, if any.

f the assets over the term of their estimated useful lives at

)% )% 3%

)%



#### (g) Revenue recognition

#### i) Subscriptions

Annual subscriptions receivable from members and Persons Dealing in Unit Trusts are accounted for under the accruals method of accounting.

# ii) Advance billings

Annual subscriptions received over the period of subscriptions for each calendar year are recognised as revenue evenly in the income statement on a monthly basis over the 12 months of each financial year.

#### iii) Application and examination fees

Application and examination fees are recognised upon the receipt of application and the holding of examination respectively.

#### iv) Interest income

Interest income is recognised in the income statement as it accrues, taking into account the effective yield on the asset.

#### (h) Employee benefits

#### i) Short term employee benefits

Wages, salaries and bonuses are recognised as expenses in the year in which the associated services are rendered by employees of the Federation. Short term accumulating compensated absences such as paid annual leave are recognised when services are rendered by employees that increase their entitlement to future compensated absences, and short term non-accumulating compensated absences such as sick leave are recognised when absences occur.

#### (ii) Defined contribution plans

Obligations for contributions to defined contribution plans are recognised as an expense in the income statement as incurred.

#### (i) Impairment

The carrying amount of assets is reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset or the cash-generating unit to which it belongs exceeds its recoverable amount. Impairment losses are recognised in the income statement. Any subsequent increase in recoverable amount is recognised in the income statement.

The recoverable amount is the greater of the asset's net selling price and its value in use. In assessing value in use, estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount and it is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss has been recognised. The reversal is recognised in the income statement.

#### 2. Plant and equip

. Plant and equipment	Office	Furniture	Office	Motor	
	equipment RM	and fittings RM	renovations RM	vehicles RM	Total RM
<b>Cost</b> At 1 January 2005 Additions Disposals	1,253,043 125,312 -	97,249 103,697 (9,393)	159,823 132,821	152,937 - -	1,663,052 361,830 (9,393)
At 31 December 2005	1,378,355	191,553	292,644	152,937	2,015,489
<b>Depreciation</b> At 1 January 2005 Charge for the year Disposals	483,513 231,935 -	54,192 16,696 (7,813)	150,079 41,396 -	12,106 29,648 -	699,890 319,675 (7,813)
At 31 December 2005	715,448	63,075	191,475	41,754	1,011,752
<b>Net book value</b> At 31 December 2005	662,907	128,478	101,169	111,183	1,003,737
At 31 December 2004	769,530	43,057	9,744	140,831	963,162
Depreciation charge for the year ended 31 December 2004	180,764	8,834	5,454	30,000	225,052

# 3. Cash and cash equivalents

Deposits and repo with a licensed bank Cash and bank balances

## 4. Accumulated fund

Accumulated fund brought forward Operating surplus for the year

Accumulated fund carried forward

# 5. Deferred tax liabilities **Recognised deferred tax liabilities**

Plant and equipment - capital allowances Provisions

## 6. Revenue

Revenue represents members' subscriptions and application fees, Institutional Unit Trust Agents' annual and application fees and Persons Dealing in Unit Trusts' application, registration and net examination fees received or receivable.

2005	2004
RM	RM
5,127,828	4,481,565
761,308	631,334
5,889,136	5,112,899
2005	2004
RM	RM
4,360,583	3,600,137
986	760,446
4,361,569	4,360,583
2005	2004
RM	RM
146,255 (68,992)	145,000
77,263	145,000



## 7. Excess of revenue over expenditure

	2003	2004
	RM	RM
Excess of revenue over expenditure is arrived at after charging:		
Auditors' remuneration		
- Statutory audit	8,000	5,000
- Agreed upon procedures on expenditure	3,000	-
Honorarium fee paid/payable to independent Council Members	-	4,200
PDUT seminar expenses	135,397	118,874
Other project expenses	47,234	262,274
Unit trust examination expenses	1,039,398	470,079
Loss on disposal of plant and equipment	980	-
and crediting:		
Interest income	121,231	115,972
Unit trust examination fees	1,368,108	1,098,522
Conference fees received	1,105	-
Gain on disposal of plant and equipment	-	45,161

2005

2004

The number of employees (excluding Council Members) of the Federation during the year was 25 (2004 - 15). Staff costs include contributions to the Employees' Provident Fund of RM133,939 (2004 - RM96,547).

# 8. Tax expense

	2005 RM	2004 RM
Current tax expense		
- current	46,730	230,769
- prior years	11,289	84,178
Deferred to a super-	58,019	314,947
Deferred tax expense - Origination and reversal of temporary differences	(67,737)	60,000
ongination and revelou of tempolary enferences	(01,101)	
	(9,718)	374,947
Reconciliation of effective tax expense		
	2005 RM	2004 RM
(Deficit)/Excess of revenue over expenditure		
	<b>RM</b> (8,732)	RM
Income tax using Malaysian tax rates	RM	<b>RM</b> 1,135,393
	RM (8,732) (2,445)	RM 1,135,393 317,910
Income tax using Malaysian tax rates Non-deductible expenses	RM (8,732) (2,445) 45,862	<b>RM</b> 1,135,393 317,910 39,144
Income tax using Malaysian tax rates Non-deductible expenses Tax exempt income	RM (8,732) (2,445) 45,862 (32,167)	<b>RM</b> 1,135,393 317,910 39,144 (57,042)
Income tax using Malaysian tax rates Non-deductible expenses Tax exempt income Effect of changes in tax rates	RM (8,732) (2,445) 45,862 (32,167) (12,771)	<b>RM</b> 1,135,393 317,910 39,144 (57,042) (15,025)
Income tax using Malaysian tax rates Non-deductible expenses Tax exempt income Effect of changes in tax rates	RM (8,732) (2,445) 45,862 (32,167) (12,771) (19,486)	<b>RM</b> 1,135,393 317,910 39,144 (57,042) (15,025) 5,782
Income tax using Malaysian tax rates Non-deductible expenses Tax exempt income Effect of changes in tax rates Other items	RM (8,732) (2,445) 45,862 (32,167) (12,771) (19,486) (21,007)	<b>RM</b> 1,135,393 317,910 39,144 (57,042) (15,025) 5,782 290,769

The Federation is treated as a 'Trade Association' under Section 53(3) of the Income Tax Act 1967, under which its income is taxed at scale rates. The effect of changes in tax rate above is a result of the disparity between corporate tax rate of 28% and the scale rates applicable to the Federation.

#### 9. Capital commitments

Contracted but not provided for in the financial statements

## 10. Related party transactions

Amount paid/payable for professional services

- rendered by PricewaterhouseCoopers, Malaysia,
- in which a Council Member is a partner
- rendered by Raja, Darryl & Loh Advocates &
- Solicitors in which a Council Member is a partner

# **11.Financial instruments**

#### Financial risk management objectives and policies

Exposure to credit, interest rate and liquidity risks arises in the normal course of the Federation's business. The Council reviews and agrees policies for managing each of these risks and they are summarised as follows:

#### Credit risk

Management monitors credit risk on an ongoing basis. Fixed deposits are placed only with a licensed financial institutions.

At balance sheet date, there was no significant concentration of credit risk as fixed deposits are placed with anchor banks. The maximum exposure to credit risk is represented by the carrying amount of each financial asset.

## Interest rate risk

The Federation does not have any borrowings. Excess funds are placed in short term fixed deposits based on the prevailing rate. The fluctuations in interest rate have no material impact on the financial statements.

#### Liquidity risk

The Federation monitors and maintains a level of cash and cash equivalents deemed adequate by management to finance the Federation's operations and to mitigate the effects of fluctuations in cash flows.

## Effective interest rates and repricing analysis

The following table shows information about the Federation's exposure to interest rate risk.

1	2005			2004		
	Effective interest rate per annum %	Total RM	Within 1 year RM	Effective interest rate per annum %	Total RM	Within 1 year RM
Financial assets Fixed deposits and repo	2.65	5,127,828	5,127,828	2.63	4,481,565	4,481,565

# Fair values

F

In the opinion of the Council Members, there is no significant financial assets and financial liabilities.

		ALAYSIA	NB Sarge		
-		BCT DE	Manado Q	Halmahara 203 Mandavan O Inde 203 Mandavan O Yapan	
	Share a	21 or Pontianak 2778 - Born- Kalimantan Perseng An Der	Sullawine C.	Star Laboration Forkitan Contraction Starrante	-
1	Benghuls	Bangermasin	O Buton Ujung Pandang	lap las	un ineger.

2005 RM	2004 RM
125,800	93,600
2005 RM	2004 RM
10,000	58,000
57,455	64,855
67,455	122,855

# **DETAILED INCOME STATEMENT** FOR THE YEAR ENDED 31 DECEMBER 2005

	2005 RM	2004 RM
Revenue Members' subscription Members application fees Persons Dealing in Unit Trusts (PDUTs)	895,000	864,000 35,000
- application and registration fees Examination fees	1,507,293 1,368,108	1,676,604 1,098,522
Examination expenses - net examination fees	(1,039,398) 328,710	(470,079) 628,443
Institutional Unit Trust Agents (IUTAs) - application fees - annual fees	2,500 289,250	10,000 242,583
	3,022,753	3,456,630
Other income/(expenses) Books/Materials sales Gain/(Loss) on disposal of plant and equipment PDUT seminar expenses	435 (980) (135,397)	791 45,161 (118,874)
Conference income Other project expenses Sundry income	1,105 (47,234) 1,053	(262,274) 1,494
	(181,018)	(333,702)
Interest income	121,231	115,972
Less: <b>Expenditure</b>		
Depreciation	(319,675)	(225,052)
Rental Staff costs	(245,400) (1,318,378)	(124,030) (898,026)
Other operating and administrative expenses Advertisement	(10,993)	(12,499)
Auditors' remuneration	(10,993)	(12,499)
- annual audit	(8,000)	(5,000)
- others Bank charges	(3,000) (3,244)	(3,105)
Computer programme	(108,539)	(63,591)
Council and committee events Honorarium fees	(69,803)	(48,898)
Courier and postage	(1,711)	(4,200) (7,162)
Entertainment	(4,156)	(7,640)
Insurance Magazines and periodicals	(2,612) (5,070)	(1,518) (4,001)
Printing and stationery	(27,046)	(30,494)
Professional fees Secretarial fees	(227,123) (1,260)	(355,035) (1,268)
Study tour/conference	(120,423)	(98,909)
Sundry expenses	(7,038)	(9,365)
Promotion Telephone and faxes	(133,880) (45,093)	(16,711) (34,647)
Travelling and accommodation	(25,713)	(67,527)
Upkeep of office equipment Upkeep of office	(17,769) (15,875)	(14,294) (10,163)
Water and electricity	(14,356)	(14,572)
Sponsorship	-	(18,000)
AGM expenses Legal liability expense	(42,141) (193,400)	(27,800)
	(1,088,245)	(856,399)
(Deficit)/Excess of revenue over expenditure Tax expense	(8,732) 9,718	1,135,393 (374,947)
Excess of revenue over expenditure after taxation for the year	986	760,446

# **MEMBER'S DIRECTORY**

ORDINARY MEMBERS	
Affin Trust Management Berhad 22nd Floor, Menara Boustead Jalan Raja Chulan 50200 Kuala Lumpur	
<b>Funds</b> Affin Equity Dana Islamiah Affin Affin Capital	Launch Date 29/04/1993 11/11/2001 12/12/2001
Alliance Unit Trust Management B 23.01, 23rd Floor, Menara Multi-Pur Capital Square, No. 8 Jalan Munshi 50100 Kuala Lumpur	rpose
Funds Alliance First Alliance Vision Alliance Moneyplus Alliance Dana Adib Alliance Tactical Growth Alliance Optimal Income Alliance Islamic Money Market	Launch Date 16/01/1996 01/03/2000 30/01/2002 25/03/2004 02/09/2004 02/09/2004 06/10/2005
<b>Amanah Saham Kedah Berhad</b> Lot 178-180 Jalan Sultanah Sambungan 05250 Alor Setar	
<b>Funds</b> Amanah Saham Kedah	Launch Date 27/02/1995
Amanah Saham Nasional Berhad 25th Floor, Bangunan PNB 201-A Jalan Tun Razak 50400 Kuala Lumpur	
Funds ASN ASB ASW 2020 ASN2 Amanah Saham Malaysia Amanah Saham Didik Amanah Saham Nasional 3 Imbang ASG - Amanah Saham Kesihatan ASG - Amanah Saham Pendidikan ASG - Amanah Saham Persaraan	Launch Date 20/04/1981 02/01/1990 28/08/1996 09/06/1999 20/04/2000 20/04/2001 16/10/2001 17/03/2003 17/03/2003

Note:

The above fund information excludes funds launched from January 2006. For latest updates of members' information, please refer to our website at www.fmutm.com.my

Authorised Rep. To Be Appointed (603) 2034 2869 Tel (603) 2034 2881 Fax **Member Since** 1994

**Approved Fund Size Type of Funds** (million units) Equity: Income 400 Mixed Asset: Islamic/Syariah Balanced 400 Bond: General 600

Mr. Tan Wai Kuen, Kenny Authorised Rep. (603) 2698 4299 Tel (603) 2698 9566 Fax **Member Since** 1996

Type of Funds Mixed Asset: Income Equity: Small Companies Bond: General Equity: Islamic/Syariah Equity: Growth Equity: Income Money Market

Authorised Rep. Tel Fax **Member Since** 

Type of Funds State Fund

Authorised Rep. Tel Fax **Member Since** 

**Type of Funds** Federal Fund Federal Fund

En. Norkhalim Ahmad (604) 730 0323 (604) 730 0320 1996 **Approved Fund Size** (million units) 200

**Approved Fund Size** 

(million units)

800

400

300

400

800 400

200

En. Idris Kechot (603) 2050 5500 (603) 2161 0082 1998

**Approved Fund Size** (million units) 2,500 Unlimited 4,000 2,500 3,000 1,200 1,000 Combined Fund Size = 1 billion units



Amanah Saham Sarawak Berhad	Autho	rised Rep.	En. Shamsul Anuar
Lot 357, Section 5			Ahamad Ibrahim
KTLD Jalan Satok	Tel		(6082) 231 433
93400 Kuching	Fax		(6082) 231 461
	Memb	er Since	1994
Funds Laun	ch Date Type o		Approved Fund Size (million units)
	08/1993 State F	of Funds	(million units) 750
	10/1995 State I	una	750
AmInvestment Services Berhad	Autho	rised Rep.	Mr. Cheah Chuan Lok
9th Floor, Bangunan AmBank Group	Tel	-	(603) 2078 2633
No. 55, Jalan Raja Chulan	Fax		(603) 2031 5210
50200 Kuala Lumpur	Memb	er Since	1993
			Approved Fund Size
	<i></i>	of Funds	(million units)
8 ,	-	/ Market	500
		: Income	500
		: Islamic/Syariah	1,000
		: Growth	500 3,000
		y Market General	1,000
	,	: Info & Technology	200
		/ Market	300
		Islamic/Syariah	500
		/ Market	500
		Asset: Growth	300
	,	General	300
	,	General	200
5	,	General	750
		General	150
		Asset: Islamic/Syariah	Balanced 1,000
AmIslamic Growth 10/0		: Islamic/Syariah	1,000
AmConstant 12/07 10/1	1/2004 Bond:	General	150
AmDividend Income 28/0	03/2005 Equity:	: Income	1,000
AmIncome Extra 12/0	05/2005 Money	y Market	400
	,	General	150
5	07/2005 Bond:	General (ETF)	1,000
AmGlobal Property Equities 25/1	10/2005 Equity:	: Global	150
AmProperty Trust Management Berhad	Autho	rised Rep. En. K	amalul Arifin Othman
17th Floor, Bangunan AmBank Group	Tel	niscu kep. En. K	(603) 2078 2633
No. 55, Jalan Raja Chulan	Fax		(603) 2732 0644
50200 Kuala Lumpur		er Since	1993
			Approved Fund Size
		of Funds	(million units)
AmFirst Property 17/0	08/1989 REIT		135
Apex Investment Services Berhad	Autho	rised Rep.	Mr. Tan Keah Huat
Suite 10-A3, 10A Floor, Grand Seasons Avenue	Tel		(603) 2693 2789
72 Jalan Pahang	Fax		(603) 2692 6546
	Memb	er Since	1997
53000 Kuala Lumpur			
			Approved Fund Size
53000 Kuala Lumpur	ch Date Type o	of Funds	(million units)
53000 Kuala Lumpur Funds Laun			(million units) 100
53000 Kuala LumpurFundsLauneApex Malaysia Growth06/0Apex Cl Tracker28/0	08/1997 Equity: 06/2000 Equity:	o <b>f Funds</b> : Growth : Index Tracking	(million units) 100 100
53000 Kuala LumpurFundsLauneApex Malaysia Growth06/0Apex Cl Tracker28/0Apex Small-Cap18/0	08/1997 Equity: 06/2000 Equity: 09/2000 Equity:	o <b>f Funds</b> : Growth : Index Tracking : Small Companies	(million units) 100 100 300
53000 Kuala LumpurFundsLauneApex Malaysia Growth06/0Apex CI Tracker28/0Apex Small-Cap18/0Apex Dana Al-Sofi-I28/0	D8/1997         Equity:           D6/2000         Equity:           D9/2000         Equity:           D8/2003         Equity:	o <b>f Funds</b> : Growth : Index Tracking	(million units) 100 100 300 300

First Floor, Bangunan Amanah Capital No. 82, Jalan Raja Chulan 50200 Kuala Lumpur	
Funds AUTB Progress AUTB Dana Bakti AUTB Tactical AUTB Bond AUTB Investment AUTB Dana Bon Amanah	Launch Date 01/06/1970 14/05/1971 05/05/1976 24/01/1984 18/07/1996 05/04/2004
ASM Mara Unit Trust Management Berl Ground Floor, Wisma ASMB No. 1A, Jalan Lumut 50400 Kuala Lumpur	had
Funds ASM KMBY Kelima ASM KMBY Ketujuh ASM KMB - Dana Pertumbuhan ASM KMBY Kesepuluh ASM KMBY Kesepelas ASM First Public ASM Premier Amanah Saham Pekerja-Pekerja TNB Dana Al-Aiman ASM Balanced ASM Index Dana Bestari ASM Dana Mutiara (prev. known as ASM KMBY Ke 4) ASM Syariah Aggressive (prev. known as ASM KMBY Ke 6) ASM Syariah Money Market (prev. known as ASM KMBY Ke 3)	Launch Date 03/09/1971 28/12/1972 28/12/1972 24/10/1978 29/10/1979 20/04/1992 12/06/1995 28/08/1995 19/05/1997 06/12/1997 25/03/2002 03/10/2002 05/08/2004 31/10/2005

Level 2, Bangunan Avenue 8 Jalan Damansara Endah, Damansara Heights 50490 Kuala Lumpur

Funds	Launch Date
Amanah Saham Wanita (ASNITA)	05/05/1998
Avenue Equity Extra	10/09/1999
Avenue Income Extra	10/09/1999
Avenue Bond Extra	08/10/2002
Avenue Money Extra	08/10/2002
Avenue Versatile Extra	28/10/2002
Avenue Syariah Extra	06/11/2002
Avenue Asnita Bond	18/03/2005
Avenue Dividend Extra	18/03/2005
Avenue Tactical Extra	18/03/2005

Note:

53

Authorised Rep.	En. Ahkter Abdul Manan
Tel	(603) 2163 3311
Fax	(603) 2164 1904
Member Since	1993
	Approved Fund Size
Type of Funds	(million units)
Equity: Small Companies	300
Equity: Islamic/Syariah	500
Equity: Growth	300
Bond: General	50
Equity: Income	300
Bond: Islamic/Syariah	500
. 5	
Authorised Rep.	En. Mansoor Ahmad
Tel	(603) 4041 7199
Fax	(603) 4042 6511
Member Since	1993
	Approved Fund Size

	reproved rund bize
Type of Funds	(million units)
Equity: Income	50
Equity: Income	20
Equity: Growth	20
Equity: Income	50
Equity: Income	100
Equity: Income	350
Equity: Income	350
Equity: Income	50
Equity: Islamic/Syariah	350
Mixed Asset: Growth	100
Equity: Index Tracking	250
Equity: Islamic/Syariah	250
Equity: Islamic/Syariah	100
Equity: Islamic/Syariah	20
Money Market	20

Authorised Rep. Tel Fax Member Since	Mr. Wong Teck Meng (603) 208 (603) 208	9 2900
	Approved Fu	nd Size
Type of Funds	(millio	n units)
Equity: Islamic/Syari	iah	450
Equity: Income		500
Bond: General		1,500
Bond: General		500
Money Market		200
Mixed Asset: Growt	th	200
Mixed Asset: Islami	c/Syariah Balanced	250
Bond: Islamic/Syaria	ıh	500
Equity: Income		500
Equity: Growth		200



<b>BIMB Unit Trust Management Berhad</b> Level 5, Darul Takaful Jalan Sultan Ismail 50250 Kuala Lumpur		Authorised Rep. En. A Tel Fax Member Since	hmad Nazrien Haji Yusof (603) 2694 6617 (603) 2694 3516 1997
<b>Funds</b> ASBI Dana Al-Mubin (prev. known as Amanah Saham Bank Islar	Launch Date 30/06/1994	<b>Type of Funds</b> Equity: Islamic/Syariah	Approved Fund Size (million units) 302
ASBI Dana Al-Fakhim (prev. known as ASBI Dana Bon Islam)	27/12/2001	Bond: Islamic/Syariah	400
ASBI Dana Al-Falah (prev. known as ASBI Dana Pendidikan)	27/12/2001	Mixed Asset: Islamic/Syari	ah Balanced 400
ASBI Dana Al-Munsif (prev. known as ASBI Dana Persaraan)	27/12/2001	Mixed Asset: Islamic/Syari	ah Balanced 400
CIMB-Principal Asset Management Berha	ıd	Authorised Rep.	Pn. Noripah Kamso
Level 5, Menara Milenium		Tel	(03) 2084 2300
No. 8 Jalan Damanlela, Bukit Damansara		Fax	(03) 2084 2004
50490 Kuala Lumpur		Member Since	1997
			Approved Fund Size
Funds	Launch Date	Type of Funds	(million units)
Lifetime Dana Mubarak	15/06/1995	Equity: Islamic/Syariah	300
Lifetime Bond	15/11/1995	Bond: General	1,500
Lifetime - Future Goals	12/03/1998	Equity: Growth	1,000
Lifetime - Balanced Returns	12/03/1998	Mixed Asset: Growth	1,000
Lifetime - Income Plus	12/03/1998	Mixed Asset: Income	1,500
Lifetime Dana Barakah	26/05/2003	Mixed Asset: Islamic/Syari	ah Balanced 500
Steady Returns Bond	13/10/2003	Bond: General	250
CT Institutional Bond	11/02/2004	Bond: General	500
Xcess Cash	18/02/2004	Money Market	500
Strategic Bond	23/03/2004	Bond: General	1,000
Hidden Treasures	20/04/2004	Equity: Small Companies	1,200
Steady Returns Bond 2	18/08/2004	Bond: General	120
Lifetime Dana Wafiq	23/02/2005	Bond: Islamic/Syariah	500
Global Titans	18/07/2005	Equity: Global	500
Hidden Values	22/11/2005	Equity: Asia Pacific Ex-Japa	in 500
CMS Trust Management Berhad		Authorised Rep.	Ar. S. Kumaravelloo Pillai
Level 1, Wisma Mahmud		Tel	(6082) 343 022
Jalan Sungai Sarawak		Fax	(6082) 343 077
93100 Kuching		Member Since	1996
			Approved Fund Size
Funds	Launch Date	Type of Funds	(million units)
CMS Premier	26/11/1996	Equity: Growth	1,000
CMS Balanced	23/05/2001	Mixed Asset: Income	500
CMS Islamic	15/08/2002	Equity: Islamic/Syariah	500
CMC Danal	15,00,2002	Band Canaral	500

# HLG Unit Trust Berhad Level 8, Menara HLA

No. 3, Jalan Kia Peng 50450 Kuala Lumpur

Funds	Launch Date
HLG Growth	08/09/1995
HLG Penny Stock	26/04/1999
HLG Blue Chip	26/04/1999
HLG Trading/Services Sector	29/08/2000
HLG Industrial & Technology Sector	29/08/2000
HLG Finance Sector	29/08/2000
HLG Consumer Products Sector	29/08/2000
HLG Construction, Infrastructure & Property	29/08/2000
HLG Dana Makmur	12/11/2001
HLG Bond	29/01/2002
HLG Balanced	29/04/2002
HLG Dana Maa'rof	25/03/2003
HLG Dana Munir	25/03/2003
HLG Dividend	06/01/2005
HLG Strategic	08/03/2005
HLG Institutional Bond	10/10/2005

# Hwang-DBS Investment Management Berhad

Suite 12-03, 12th Floor, Menara Keck Seng 203, Jalan Bukit Bintang 55100 Kuala Lumpur

Funds	Launch Date
Hwang-DBS Select Opportunity	07/09/2001
Hwang-DBS Dana Izdihar	08/10/2002
Hwang-DBS Capital Guaranteed Fund I	25/04/2003
Hwang-DBS Select Balanced	28/07/2003
Hwang-DBS Select Bond	28/07/2003
Hwang-DBS Select Small Caps	15/04/2004
Hwang-DBS Dana Fahim	28/06/2004
Hwang-DBS Capital Guaranteed II	15/09/2004
Hwang-DBS Capital Guaranteed III	13/10/2004
Hwang-DBS Select Income	06/01/2005
Hwang-DBS Select Cash	31/03/2005
Hwang-DBS Enhanced Deposit	18/04/2005
Hwang-DBS IM Guaranteed	28/06/2005

# ING Funds Berhad

12th Floor Menara ING 84 Jalan Raja Chulan 50200 Kuala Lumpur

## Funds

500

200

Funds	Launch Date
ING OneAnswer - Amanah SSCM Tactical	23/04/2004
ING OneAnswer - Blue Chip	23/04/2004
ING OneAnswer - Managed Growth	23/04/2004
ING OneAnswer - RHB Diversified	23/04/2004
ING OneAnswer - AmInvest Balanced	23/04/2004
ING OneAnswer - Income Plus	23/04/2004
ING OneAnswer - Bon Islam	23/04/2004
ING OneAnswer - Ekuiti Islam	23/04/2004
ING OneAnswer - Hwang-DBS Growth	23/04/2004
Opportunities	

The above fund information excludes funds launched from January 2006. For latest updates of members' information, please refer to our website at www.fmutm.com.my

15/08/2002

06/12/2004

Bond: General

Mixed Asset: Islamic/Syariah Balanced

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Note:

CMS Bond

CMS Islamic Balanced

The above fund information excludes funds launched from January 2006. For latest updates of members' information, please refer to our website at www.fmutm.com.my

Authorised Rep.	Mr. Teo Chang Seng
Tel	(603) 2733 2500
Fax	(603) 2733 2541
Member Since	1995
	<b>Approved Fund Size</b>
Type of Funds	(million units)
Equity: Growth	1,500
Equity: Growth	10,000
Equity: Growth	300
Equity: Growth	
Equity: Growth	Combined
Equity: Growth	Fund Size
Equity: Growth	= 500 million units
Equity: Growth	
Equity: Islamic/Syariah	500
Bond: General	500
Mixed Asset: Income	500
Mixed Asset: Islamic/Syariah	
Bond: Islamic/Syariah	500
Equity: Income	1,300
Mixed Asset: Growth	800
Bond: General	400
bond. General	100
Authorised Rep.	Mr. Teng Chee Wai
Tel	(603) 2142 1881
Fax	(603) 2143 1881
Member Since	2001
	<b>Approved Fund Size</b>
Type of Funds	(million units)
Type of Tunus	(inition units)
Equity: Income	(inition units) 200
Equity: Income	. ,
	200
Equity: Income Equity: Islamic/Syariah	200 400
Equity: Income Equity: Islamic/Syariah Guaranteed/Protected	200 400 200
Equity: Income Equity: Islamic/Syariah Guaranteed/Protected Mixed Asset: Income Bond: General	200 400 200 600
Equity: Income Equity: Islamic/Syariah Guaranteed/Protected Mixed Asset: Income Bond: General Equity: Small Companies	200 400 200 600 1,000 600
Equity: Income Equity: Islamic/Syariah Guaranteed/Protected Mixed Asset: Income Bond: General	200 400 200 600 1,000 600
Equity: Income Equity: Islamic/Syariah Guaranteed/Protected Mixed Asset: Income Bond: General Equity: Small Companies Mixed Asset: Islamic/Syariah	200 400 200 600 1,000 600 Balanced 600
Equity: Income Equity: Islamic/Syariah Guaranteed/Protected Mixed Asset: Income Bond: General Equity: Small Companies Mixed Asset: Islamic/Syariah Guaranteed/Protected	200 400 200 600 1,000 600 Balanced 600 150
Equity: Income Equity: Islamic/Syariah Guaranteed/Protected Mixed Asset: Income Bond: General Equity: Small Companies Mixed Asset: Islamic/Syariah Guaranteed/Protected Guaranteed/Protected Bond: General	200 400 200 600 1,000 600 Balanced 600 150 150
Equity: Income Equity: Islamic/Syariah Guaranteed/Protected Mixed Asset: Income Bond: General Equity: Small Companies Mixed Asset: Islamic/Syariah Guaranteed/Protected Guaranteed/Protected Bond: General Money Market	200 400 200 600 1,000 600 Balanced 600 150 150 600 600
Equity: Income Equity: Islamic/Syariah Guaranteed/Protected Mixed Asset: Income Bond: General Equity: Small Companies Mixed Asset: Islamic/Syariah Guaranteed/Protected Guaranteed/Protected Bond: General Money Market Bond: General	200 400 200 600 1,000 600 Balanced 600 150 150 600 600 600
Equity: Income Equity: Islamic/Syariah Guaranteed/Protected Mixed Asset: Income Bond: General Equity: Small Companies Mixed Asset: Islamic/Syariah Guaranteed/Protected Guaranteed/Protected Bond: General Money Market	200 400 200 600 1,000 600 Balanced 600 150 150 600 600
Equity: Income Equity: Islamic/Syariah Guaranteed/Protected Mixed Asset: Income Bond: General Equity: Small Companies Mixed Asset: Islamic/Syariah Guaranteed/Protected Guaranteed/Protected Bond: General Money Market Bond: General Guaranteed/Protected	200 400 200 600 1,000 600 Balanced 600 150 150 600 600 600 350
Equity: Income Equity: Islamic/Syariah Guaranteed/Protected Mixed Asset: Income Bond: General Equity: Small Companies Mixed Asset: Islamic/Syariah Guaranteed/Protected Guaranteed/Protected Bond: General Money Market Bond: General Guaranteed/Protected	200 400 200 600 1,000 600 Balanced 600 150 150 600 600 600 350
Equity: Income Equity: Islamic/Syariah Guaranteed/Protected Mixed Asset: Income Bond: General Equity: Small Companies Mixed Asset: Islamic/Syariah Guaranteed/Protected Bond: General Money Market Bond: General Guaranteed/Protected Bond: General Money Market Bond: General Guaranteed/Protected	200 400 200 600 1,000 600 Balanced 600 150 150 600 600 600 350
Equity: Income Equity: Islamic/Syariah Guaranteed/Protected Mixed Asset: Income Bond: General Equity: Small Companies Mixed Asset: Islamic/Syariah Guaranteed/Protected Bond: General Money Market Bond: General Guaranteed/Protected Bond: General Money Market Bond: General Guaranteed/Protected Money Market Bond: General Guaranteed/Protected Mr. O Tel	200 400 200 600 1,000 600 Balanced 600 150 150 600 600 600 600 600 350
Equity: Income Equity: Islamic/Syariah Guaranteed/Protected Mixed Asset: Income Bond: General Equity: Small Companies Mixed Asset: Islamic/Syariah Guaranteed/Protected Bond: General Money Market Bond: General Guaranteed/Protected Bond: General Guaranteed/Protected Authorised Rep. Mr. O Tel Fax Member Since	200 400 200 600 1,000 600 100 Balanced 600 150 150 600 600 600 600 600 350 mg Chong Gain, Steve (603) 2162 3005 (603) 2163 5200 2004 <b>Approved Fund Size</b>
Equity: Income Equity: Islamic/Syariah Guaranteed/Protected Mixed Asset: Income Bond: General Equity: Small Companies Mixed Asset: Islamic/Syariah Guaranteed/Protected Bond: General Money Market Bond: General Guaranteed/Protected Bond: General Guaranteed/Protected Authorised Rep. Mr. O Tel Fax Member Since	200 400 200 600 1,000 600 1,000 600 150 150 150 600 600 600 600 350 mg Chong Gain, Steve (603) 2162 3005 (603) 2163 5200 2004 Approved Fund Size (million units)
Equity: Income Equity: Islamic/Syariah Guaranteed/Protected Mixed Asset: Income Bond: General Equity: Small Companies Mixed Asset: Islamic/Syariah Guaranteed/Protected Bond: General Money Market Bond: General Guaranteed/Protected Bond: General Guaranteed/Protected Authorised Rep. Mr. O Tel Fax Member Since Type of Funds Equity: Growth	200 400 200 600 1,000 600 1,000 600 150 150 150 600 600 600 600 350 mg Chong Gain, Steve (603) 2162 3005 (603) 2163 5200 2004 <b>Approved Fund Size</b> (million units) 300
Equity: Income Equity: Islamic/Syariah Guaranteed/Protected Mixed Asset: Income Bond: General Equity: Small Companies Mixed Asset: Islamic/Syariah Guaranteed/Protected Bond: General Money Market Bond: General Guaranteed/Protected Authorised Rep. Mr. O Tel Fax Member Since Type of Funds Equity: Growth Equity: Income	200 400 200 600 1,000 600 1,000 600 150 150 150 600 600 600 600 350 mg Chong Gain, Steve (603) 2162 3005 (603) 2163 5200 2004 Approved Fund Size (million units)
Equity: Income Equity: Islamic/Syariah Guaranteed/Protected Mixed Asset: Income Bond: General Equity: Small Companies Mixed Asset: Islamic/Syariah Guaranteed/Protected Bond: General Money Market Bond: General Guaranteed/Protected Bond: General Guaranteed/Protected Bond: General Guaranteed/Protected <b>Authorised Rep.</b> Mr. Of Tel Fax Member Since Type of Funds Equity: Growth Equity: Income Mixed Asset: Income	200 400 200 600 1,000 600 1,000 600 150 150 150 600 600 600 600 350 mg Chong Gain, Steve (603) 2162 3005 (603) 2163 5200 2004 <b>Approved Fund Size</b> (million units) 300
Equity: Income Equity: Islamic/Syariah Guaranteed/Protected Mixed Asset: Income Bond: General Equity: Small Companies Mixed Asset: Islamic/Syariah Guaranteed/Protected Bond: General Money Market Bond: General Guaranteed/Protected Authorised Rep. Mr. O Tel Fax Member Since Type of Funds Equity: Growth Equity: Income	200 400 200 600 1,000 600 Balanced 600 150 150 600 600 600 600 600 600 350 mg Chong Gain, Steve (603) 2162 3005 (603) 2163 5200 2004 Approved Fund Size (million units) 300 300
Equity: Income Equity: Islamic/Syariah Guaranteed/Protected Mixed Asset: Income Bond: General Equity: Small Companies Mixed Asset: Islamic/Syariah Guaranteed/Protected Bond: General Money Market Bond: General Guaranteed/Protected Bond: General Guaranteed/Protected Bond: General Guaranteed/Protected <b>Authorised Rep.</b> Mr. Of Tel Fax Member Since Type of Funds Equity: Growth Equity: Income Mixed Asset: Income	200 400 200 600 1,000 600 Balanced 600 150 150 600 600 600 600 600 600 350 mg Chong Gain, Steve (603) 2162 3005 (603) 2163 5200 2004 <b>Approved Fund Size</b> (million units) 300 300 300
Equity: Income Equity: Islamic/Syariah Guaranteed/Protected Mixed Asset: Income Bond: General Equity: Small Companies Mixed Asset: Islamic/Syariah Guaranteed/Protected Bond: General Money Market Bond: General Guaranteed/Protected Bond: General Guaranteed/Protected Bond: General Guaranteed/Protected <b>Authorised Rep.</b> Mr. C Tel Fax Member Since Type of Funds Equity: Growth Equity: Income Mixed Asset: Income Mixed Asset: Income Mixed Asset: Growth Bond: General	200 400 200 600 1,000 600 Balanced 600 150 150 600 600 600 600 600 600 350 mg Chong Gain, Steve (603) 2162 3005 (603) 2163 5200 2004 <b>Approved Fund Size</b> (million units) 300 300 300 300
Equity: Income Equity: Islamic/Syariah Guaranteed/Protected Mixed Asset: Income Bond: General Equity: Small Companies Mixed Asset: Islamic/Syariah Guaranteed/Protected Bond: General Money Market Bond: General Guaranteed/Protected Bond: General Guaranteed/Protected Bond: General Guaranteed/Protected <b>Authorised Rep.</b> Mr. O Tel Fax Member Since Type of Funds Equity: Growth Equity: Income Mixed Asset: Income Mixed Asset: Income Mixed Asset: Growth	200 400 200 600 1,000 600 Balanced 600 150 150 600 600 600 600 600 350 mg Chong Gain, Steve (603) 2162 3005 (603) 2163 5200 2004 <b>Approved Fund Size</b> (million units) 300 300 300 300 300
Equity: Income Equity: Islamic/Syariah Guaranteed/Protected Mixed Asset: Income Bond: General Equity: Small Companies Mixed Asset: Islamic/Syariah Guaranteed/Protected Bond: General Money Market Bond: General Guaranteed/Protected Bond: General Guaranteed/Protected Bond: General Guaranteed/Protected <b>Authorised Rep.</b> Mr. C Tel Fax Member Since Type of Funds Equity: Growth Equity: Income Mixed Asset: Income Mixed Asset: Income Mixed Asset: Growth Bond: General	200 400 200 600 1,000 600 Balanced 600 150 150 600 600 600 600 600 350 mg Chong Gain, Steve (603) 2162 3005 (603) 2163 5200 2004 Approved Fund Size (million units) 300 300 300 300 300 300
Equity: Income Equity: Islamic/Syariah Guaranteed/Protected Mixed Asset: Income Bond: General Equity: Small Companies Mixed Asset: Islamic/Syariah Guaranteed/Protected Bond: General Money Market Bond: General Guaranteed/Protected <b>Authorised Rep.</b> Mr. O <b>Tel</b> <b>Fax</b> <b>Member Since</b> <b>Type of Funds</b> Equity: Growth Equity: Income Mixed Asset: Income Mixed Asset: Income Mixed Asset: Growth Bond: General Bond: General Bond: General Bond: Islamic/Syariah	200 400 200 600 1,000 600 Balanced 600 150 150 600 600 600 600 600 350 mg Chong Gain, Steve (603) 2162 3005 (603) 2163 5200 2004 Approved Fund Size (million units) 300 300 300 300 300 300 300 300



Vananga Unit Trust Bashad		Authorized Den M	r Chus Lai Hust Dishard
Kenanga Unit Trust Berhad		Authorised Rep. N Tel	Ir. Chua Lai Huat, Richard
Suite 9.05, 9th Floor, Kenanga International		Fax	(603) 2161 9755
Jalan Sultan Ismail 50250 Kuala Lumpur		Member Since	(603) 2161 9796 1998
50250 Ruala Lumpul		Member Since	Approved Fund Size
Funds	Launch Date	Type of Funds	(million units)
Kenanga Growth	17/01/2000	Equity: Growth	(inition diffes) 500
0	29/01/2002	Equity: Islamic/Syariah	200
Kenanga Syariah Growth	29/01/2002	Equity: Islamic/Syanan	200
KLCity Unit Trust Berhad		Authorised Rep.	Mr. Wong Mien
No. 8 Jalan Binjai		Tel	(603) 2166 9799
Off Jalan Ampang		Fax	(603) 2166 8799
50450 Kuala Lumpur		Member Since	1993
· · · · ·			Approved Fund Size
Funds	Launch Date	Type of Funds	(million units)
KL City Ruby	31/12/1980	Equity: Income	200
KL City Sapphire	25/11/1993	Equity: Income	300
KL City Emerald	01/06/2001	Equity: Income	100
KL City Dana Imbang	26/02/2003	Mixed Asset: Islamic/Syar	iah Balanced 300
KL City SmallCap	08/06/2004	Equity: Small Companies	750
KSC Capital Berhad		Authorised Rep.	En. Daud Mah Abdullah
Suite E-13A-15 Block E, Plaza Mont' Kiara		Tel	(603) 6203 3888
2 Jalan 1/70C, Mont' Kiara		Fax	(603) 6201 2118
50480 Kuala Lumpur		Member Since	2002
Funds	Launch Date	Turno of Funde	Approved Fund Size (million units)
Value	16/12/2002	Type of Funds	(11111011 011103)
value	10/12/2002	Equity: Growth	100
MAAKL Mutual Berhad		Authorised Rep.	YM Tunku Dato' Ya'acob
1.03, Mezzanine Floor			Tunku Tan Sri Abdullah
Menara MAA, 12 Jalan Dewan Bahasa		Tel	(603) 2146 9588
50460 Kuala Lumpur			
		Fax	(603) 2146 9550
		Fax Member Since	2002
		Member Since	2002 Approved Fund Size
Funds	Launch Date	Member Since Type of Funds	2002 Approved Fund Size (million units)
MAAKL Balanced	02/05/1991	Member Since Type of Funds Mixed Asset: Income	2002 Approved Fund Size (million units) 750
MAAKL Balanced MAAKL Value	02/05/1991 28/06/1995	Member Since Type of Funds Mixed Asset: Income Equity: Growth	2002 Approved Fund Size (million units) 750 300
MAAKL Balanced MAAKL Value MAAKL Equity Index	02/05/1991 28/06/1995 26/05/1997	Member Since Type of Funds Mixed Asset: Income Equity: Growth Equity: Index Tracking	2002 Approved Fund Size (million units) 750 300 300
MAAKL Balanced MAAKL Value MAAKL Equity Index MAAKL Syariah Index	02/05/1991 28/06/1995 26/05/1997 04/01/2002	Member Since Type of Funds Mixed Asset: Income Equity: Growth	2002 Approved Fund Size (million units) 750 300
MAAKL Balanced MAAKL Value MAAKL Equity Index MAAKL Syariah Index MAAKL Bond	02/05/1991 28/06/1995 26/05/1997 04/01/2002 18/02/2002	Member Since Type of Funds Mixed Asset: Income Equity: Growth Equity: Index Tracking Equity: Islamic/Syariah Bond: General	2002 Approved Fund Size (million units) 750 300 300 300
MAAKL Balanced MAAKL Value MAAKL Equity Index MAAKL Syariah Index MAAKL Bond MAAKL Progress	02/05/1991 28/06/1995 26/05/1997 04/01/2002 18/02/2002 18/02/2002	Member Since Type of Funds Mixed Asset: Income Equity: Growth Equity: Index Tracking Equity: Islamic/Syariah Bond: General Equity: Small Companies	2002 Approved Fund Size (million units) 750 300 300 300 Combined
MAAKL Balanced MAAKL Value MAAKL Equity Index MAAKL Syariah Index MAAKL Bond MAAKL Progress MAAKL Growth	02/05/1991 28/06/1995 26/05/1997 04/01/2002 18/02/2002 18/02/2002 18/02/2002	Member Since Type of Funds Mixed Asset: Income Equity: Growth Equity: Index Tracking Equity: Islamic/Syariah Bond: General Equity: Small Companies Equity: Growth	2002 Approved Fund Size (million units) 750 300 300 300 Combined Fund Size
MAAKL Balanced MAAKL Value MAAKL Equity Index MAAKL Syariah Index MAAKL Bond MAAKL Progress MAAKL Growth MAAKL AI-Faid	02/05/1991 28/06/1995 26/05/1997 04/01/2002 18/02/2002 18/02/2002 18/02/2002 30/06/2003	Member SinceType of FundsMixed Asset: IncomeEquity: GrowthEquity: Index TrackingEquity: Islamic/SyariahBond: GeneralEquity: Small CompaniesEquity: GrowthEquity: Islamic/Syariah	2002 Approved Fund Size (million units) 750 300 300 300 Combined
MAAKL Balanced MAAKL Value MAAKL Equity Index MAAKL Syariah Index MAAKL Bond MAAKL Progress MAAKL Growth	02/05/1991 28/06/1995 26/05/1997 04/01/2002 18/02/2002 18/02/2002 18/02/2002	Member SinceType of FundsMixed Asset: IncomeEquity: GrowthEquity: Index TrackingEquity: Islamic/SyariahBond: GeneralEquity: Small CompaniesEquity: GrowthEquity: Islamic/SyariahBond: Islamic/Syariah	2002 Approved Fund Size (million units) 750 300 300 300 Combined Fund Size
MAAKL Balanced MAAKL Value MAAKL Equity Index MAAKL Syariah Index MAAKL Bond MAAKL Progress MAAKL Growth MAAKL AI-Faid	02/05/1991 28/06/1995 26/05/1997 04/01/2002 18/02/2002 18/02/2002 18/02/2002 30/06/2003	Member SinceType of FundsMixed Asset: IncomeEquity: GrowthEquity: Index TrackingEquity: Islamic/SyariahBond: GeneralEquity: Small CompaniesEquity: GrowthEquity: Islamic/Syariah	2002 Approved Fund Size (million units) 750 300 300 300 Combined Fund Size
MAAKL Balanced MAAKL Value MAAKL Equity Index MAAKL Syariah Index MAAKL Bond MAAKL Progress MAAKL Growth MAAKL AI-Faid MAAKL As-Saad	02/05/1991 28/06/1995 26/05/1997 04/01/2002 18/02/2002 18/02/2002 18/02/2002 30/06/2003 30/06/2003	Member SinceType of FundsMixed Asset: IncomeEquity: GrowthEquity: Index TrackingEquity: Islamic/SyariahBond: GeneralEquity: Small CompaniesEquity: GrowthEquity: Islamic/SyariahBond: Islamic/Syariah	2002 Approved Fund Size (million units) 750 300 300 300 300 
MAAKL Balanced MAAKL Value MAAKL Equity Index MAAKL Syariah Index MAAKL Bond MAAKL Progress MAAKL Growth MAAKL AI-Faid MAAKL As-Saad MAAKL Equity 80	02/05/1991 28/06/1995 26/05/1997 04/01/2002 18/02/2002 18/02/2002 18/02/2002 30/06/2003 30/06/2003 08/09/2004	Member SinceType of FundsMixed Asset: IncomeEquity: GrowthEquity: Index TrackingEquity: Islamic/SyariahBond: GeneralEquity: Small CompaniesEquity: GrowthEquity: Islamic/SyariahBond: Islamic/SyariahBond: Islamic/SyariahEquity: GrowthEquity: GrowthEquity: Islamic/SyariahBond: Islamic/SyariahEquity: Growth	2002 Approved Fund Size (million units) 750 300 300 300 300 Fund Size = 1 billion units 1,000 300
MAAKL Balanced MAAKL Value MAAKL Equity Index MAAKL Syariah Index MAAKL Syariah Index MAAKL Progress MAAKL Progress MAAKL Growth MAAKL AI-Faid MAAKL As-Saad MAAKL Equity 80 MAAKL Money Market	02/05/1991 28/06/1995 26/05/1997 04/01/2002 18/02/2002 18/02/2002 18/02/2002 30/06/2003 30/06/2003 08/09/2004 08/09/2004	Member SinceType of FundsMixed Asset: IncomeEquity: GrowthEquity: Index TrackingEquity: Index TrackingEquity: Islamic/SyariahBond: GeneralEquity: Small CompaniesEquity: GrowthEquity: Islamic/SyariahBond: Islamic/SyariahBond: Islamic/SyariahEquity: GrowthEquity: GrowthBond: Islamic/SyariahBond: Money Market	2002 Approved Fund Size (million units) 750 300 300 300 300 Fund Size = 1 billion units 1,000 300

Dataran Maybank, No. 1 Jalan Maarof 59000 Kuala Lumpur	
Funds Mayban Unit Trusts Mayban Balanced Mayban Income Mayban Dana Yakin Mayban Index-Linked Mayban Index-Linked Mayban Dana Ikhlas Mayban Dana Ikhlas Mayban Value Mayban Ethical Mayban Ethical Mayban Enhanced Bond Mayban First Capital Guaranteed Mayban SmallCap Mayban Dana Arif Mayban Dana Fitrah 1 (Capital Protected) Mayban Lifestyle Today Mayban Lifestyle 2009 Mayban Lifestyle 2014	Launch Date 26/03/1992 19/09/1994 19/06/1996 24/11/2000 16/05/2002 17/09/2002 07/01/2003 07/01/2003 27/05/2003 19/08/2003 03/03/2004 27/04/2004 25/11/2004 25/11/2004 25/11/2004
Mayban i - 2008	16/06/2005
<b>OSK-UOB Unit Trust Management Berhad</b> 5th Floor, Plaza OSK Jalan Ampang 50450 Kuala Lumpur	

Mayban Unit Trust Berhad Level 12, MaybanLife Tower

Funds	Launch Date
OSK-UOB Equity	08/08/1996
OSK-UOB Small Cap Opportunity	20/04/1998
OSK-UOB KidSave	10/05/1999
KLCI Tracker	03/04/2000
TMT Focus	18/08/2001
OSK-UOB Dana Islam	26/10/2001
OSK-UOB Income	26/02/2003
OSK-UOB Capital Guaranteed - Series 1	02/09/2003
GrowthPath - GrowthPath 2020	21/04/2004
GrowthPath - GrowthPath 2010	21/04/2004
GrowthPath - GrowthPath Today	21/04/2004
GrowthPath - GrowthPath 2025	21/04/2004
GrowthPath - GrowthPath 2015	21/04/2004
OSK-UOB Emerging Opportunity	18/05/2004
OSK-UOB Smart Income	07/09/2004
OSK-UOB Smart Treasure	07/09/2004
OSK-UOB Smart Balanced	07/09/2004
OSK-UOB Growth and Income Focus	07/01/2005
OSK-UOB Capital Guaranteed - Series 2	08/06/2005
OSK-UOB Global Equity Yield	09/11/2005

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Note: The above fund information excludes funds launched from January 2006. For latest updates of members' information, please refer to our website at www.fmutm.com.my

Authorised Rep.	En. Shamsudin Bahari
Tel	(603) 2287 2818
Fax	(603) 2287 6818
Member Since	1994
	Approved Fund Size
Type of Funds	(million units)
Equity: Income	1,500
Mixed Asset: Growth	1,150
Bond: General	600
Equity: Islamic/Syariah	1,200
	400
Equity: Index Tracking Mixed Asset: Islamic/Syariah	
· 2	300 Balanceci
Equity: Growth	
Equity: Income	300
Bond: General	500
Guaranteed/Protected	300
Equity: Small Companies	600
Bond: Islamic/Syariah	1,000
Guaranteed/Protected	300
Bond: General	250
Mixed Asset: Income	250
Mixed Asset: Growth	250
Bond: Islamic/Syariah	300
Authorised Rep.	Mr. Ho Seng Yee
Authorised Rep. Tel	Mr. Ho Seng Yee (603) 2164 3036
-	(603) 2164 3036
Tel	Mr. Ho Seng Yee (603) 2164 3036 (603) 2164 4226 1996
Tel Fax	(603) 2164 3036 (603) 2164 4226 1996
Tel Fax	(603) 2164 3036 (603) 2164 4226 1996 Approved Fund Size
Tel Fax Member Since Type of Funds	(603) 2164 3036 (603) 2164 4226 1996
Tel Fax Member Since Type of Funds Equity: Growth	(603) 2164 3036 (603) 2164 4226 1996 Approved Fund Size (million units) 750
Tel Fax Member Since Type of Funds	(603) 2164 3036 (603) 2164 4226 1996 Approved Fund Size (million units)
Tel Fax Member Since Type of Funds Equity: Growth Equity: Small Companies Mixed Asset: Income	(603) 2164 3036 (603) 2164 4226 1996 Approved Fund Size (million units) 750 1,000 700
Tel Fax Member Since Type of Funds Equity: Growth Equity: Small Companies Mixed Asset: Income Equity: Index Tracking	(603) 2164 3036 (603) 2164 4226 1996 <b>Approved Fund Size</b> (million units) 750 1,000 700 500
Tel Fax Member Since Type of Funds Equity: Growth Equity: Small Companies Mixed Asset: Income Equity: Index Tracking Equity: Info & Technology	(603) 2164 3036 (603) 2164 4226 1996 <b>Approved Fund Size</b> (million units) 750 1,000 700 500 200
Tel Fax Member Since Type of Funds Equity: Growth Equity: Small Companies Mixed Asset: Income Equity: Index Tracking Equity: Info & Technology Equity: Islamic/Syariah	(603) 2164 3036 (603) 2164 4226 1996 <b>Approved Fund Size</b> (million units) 750 1,000 700 500 200 100
Tel Fax Member Since Type of Funds Equity: Growth Equity: Small Companies Mixed Asset: Income Equity: Index Tracking Equity: Info & Technology Equity: Islamic/Syariah Bond: General	(603) 2164 3036 (603) 2164 4226 1996 <b>Approved Fund Size</b> (million units) 750 1,000 700 500 200 100 300
Tel Fax Member Since Type of Funds Equity: Growth Equity: Small Companies Mixed Asset: Income Equity: Index Tracking Equity: Index Tracking Equity: Info & Technology Equity: Islamic/Syariah Bond: General Guaranteed/Protected	(603) 2164 3036 (603) 2164 4226 1996 <b>Approved Fund Size</b> (million units) 750 1,000 700 500 200 100
Tel Fax Member Since Type of Funds Equity: Growth Equity: Small Companies Mixed Asset: Income Equity: Index Tracking Equity: Info & Technology Equity: Islamic/Syariah Bond: General Guaranteed/Protected Equity: Growth	(603) 2164 3036 (603) 2164 4226 1996 <b>Approved Fund Size</b> (million units) 750 1,000 700 500 200 100 300 200
Tel Fax Member Since Type of Funds Equity: Growth Equity: Small Companies Mixed Asset: Income Equity: Index Tracking Equity: Info & Technology Equity: Islamic/Syariah Bond: General Guaranteed/Protected Equity: Growth Mixed Asset: Growth	(603) 2164 3036 (603) 2164 4226 1996 <b>Approved Fund Size</b> (million units) 750 1,000 700 500 200 100 300 200 Combined
Tel Fax Member Since Type of Funds Equity: Growth Equity: Small Companies Mixed Asset: Income Equity: Index Tracking Equity: Info & Technology Equity: Islamic/Syariah Bond: General Guaranteed/Protected Equity: Growth Mixed Asset: Growth Bond: General	(603) 2164 3036 (603) 2164 4226 1996 Approved Fund Size (million units) 750 1,000 700 500 200 100 300 200 Combined Fund Size
Tel Fax Member Since Type of Funds Equity: Growth Equity: Small Companies Mixed Asset: Income Equity: Index Tracking Equity: Index Tracking Equity: Info & Technology Equity: Islamic/Syariah Bond: General Guaranteed/Protected Equity: Growth Mixed Asset: Growth Bond: General Equity: Growth	(603) 2164 3036 (603) 2164 4226 1996 <b>Approved Fund Size</b> (million units) 750 1,000 700 500 200 100 300 200 Combined
Tel Fax Member Since Type of Funds Equity: Growth Equity: Small Companies Mixed Asset: Income Equity: Index Tracking Equity: Index Tracking Equity: Info & Technology Equity: Islamic/Syariah Bond: General Guaranteed/Protected Equity: Growth Mixed Asset: Growth Bond: General Equity: Growth Mixed Asset: Growth Mixed Asset: Growth	(603) 2164 3036 (603) 2164 4226 1996 Approved Fund Size (million units) 750 1,000 700 500 200 100 300 200 Combined Fund Size = 1 billion units
Tel Fax Member Since Type of Funds Equity: Growth Equity: Small Companies Mixed Asset: Income Equity: Index Tracking Equity: Index Tracking Equity: Info & Technology Equity: Islamic/Syariah Bond: General Guaranteed/Protected Equity: Growth Mixed Asset: Growth Bond: General Equity: Growth Mixed Asset: Growth Mixed Asset: Growth Equity: Small Companies	(603) 2164 3036 (603) 2164 4226 1996 Approved Fund Size (million units) 750 1,000 700 500 200 100 300 200 Combined Fund Size = 1 billion units
Tel Fax Member Since Type of Funds Equity: Growth Equity: Small Companies Mixed Asset: Income Equity: Index Tracking Equity: Index Tracking Equity: Info & Technology Equity: Islamic/Syariah Bond: General Guaranteed/Protected Equity: Growth Mixed Asset: Growth Bond: General Equity: Growth Mixed Asset: Growth Mixed Asset: Growth	(603) 2164 3036 (603) 2164 4226 1996 Approved Fund Size (million units) 750 1,000 700 500 200 100 300 200 Combined Fund Size = 1 billion units

= 1 billion units

400

450

500

Mixed Asset: Growth

Mixed Asset: Income

Equity: Global

Guaranteed/Protected



Pacific Mutual Fund Berhad		Authorised Rep.	Mr. Michael Auyeung
1001, Level 10, Uptown 1,		Tel	(603) 7725 9877
No.1 Jalan SS 21/58, Damansara Uptown		Fax	(603) 7725 9860
47400 Petaling Jaya		Member Since	1996
			Approved Fund Size
Funds	Launch Date	Type of Funds	(million units)
Pacific Premier	10/08/1995	Equity: Income	500
Pacific Pearl	06/01/1997	Equity: Small Compani	es 500
Pacific Dana Aman	16/04/1998	Equity: Islamic/Syariah	1,000
Pacific Recovery	15/04/1999	Equity: Growth	500
Pacific Millennium	15/04/1999	Equity: Income	500
Pacific Income	18/08/2000	Mixed Asset: Income	500
Pacific Dana Murni	25/03/2003	Bond: Islamic/Syariah	500
Pacific Select Income	11/08/2003	Mixed Asset: Income	300
Pacific Select Balance	11/08/2003	Mixed Asset: Income	800
Pacific Dividend	18/11/2003	Equity: Income	1,000
Pacific Focus 18	16/06/2005	Equity: Growth	300
Pacific Cash	07/10/2005	Money Market	1,000
			-
Pelaburan Hartanah Nasional Berhad		Authorised Rep.	En. Mohamed Rahim Ismail
Tingkat 24 Menara PNB		Tel	(603) 2050 5100
201-A Jalan Tun Razak		Fax	(603) 2050 5221
50400 Kuala Lumpur		Member Since	1998
			Approved Fund Size
Funds	Launch Date	Type of Funds	(million units)
Amanah Hartanah PNB	20/03/1989	REIT	100
Pelaburan Johor Berhad		Authorised Rep.	n. Ahmed Muzni Mohamed
Tingkat 10, Menara Perbandaran Johor		Tel	(607) 223 4953
Kotaraya		Fax	(607) 224 5251
80000 Johor Bahru		Member Since	1993
			Approved Fund Size
Funds	Launch Date	Type of Funds	(million units)
Amanah Saham Johor	15/05/1992	State Fund	300
Dana Johor	19/04/1995	State Fund	500
Amanah Saham Angkasa	24/04/1998	State Fund	300
Pengurusan Kumipa Berhad			Pn. Hajjah Nor Asmah Abdul
Tingkat 20, Kompleks Teruntum		Tel	(609) 556 3900
Jalan Mahkota		Fax	(609) 513 3949
25720 Kuantan		Member Since	1994
Funda	Lounak Data	Tumo of Funda	Approved Fund Size
Funds	Launch Date 20/06/1994	Type of Funds	(million units)
Kumpulan Modal Bumiputra Pahang	20/06/1994	State Fund	150
Permodalan BSN Berhad		Authorised Rep.	En. Johari Hassan
Cimotadan DSN Dernad		Tel	(603) 2164 5545
Tingkat 18, Wisma BSN			
		Fax	(603) 2143 1910
Tingkat 18, Wisma BSN			(603) 2143 1910 1996
Tingkat 18, Wisma BSN No. 117, Jalan Ampang		Fax	1996 Approved Fund Size
Tingkat 18, Wisma BSN No. 117, Jalan Ampang	Launch Date	Fax	1996

Pheim Unit Trusts Berhad Letter Box 12, 3rd Floor Mui Plaza, Jalan P. Ramlee 50250 Kuala Lumpur	
<b>Funds</b> Dana Makmur Pheim Pheim Emerging Companies Balanced Pheim Income	Launch Date 28/01/2002 28/01/2002 28/01/2002
<b>Phillip Mutual Berhad</b> B-2-7 Megan Avenue II 12 Jalan Yap Kwan Seng 50450 Kuala Lumpur	
<b>Funds</b> Phillip Master Money Market Phillip Master Equity Growth Phillip Master First Ethical	Launch Date 18/06/2003 18/06/2003 18/06/2003
<b>Prudential Unit Trusts Berhad</b> 12th Floor, Menara Prudential 10 Jalan Sultan Ismail 50250 Kuala Lumpur	
Funds PRU Master Trust - Prudential Bond PRU Master Trust - Prudential Growth PRU Master Trust - Prudential Small-Cap PRU Master Trust - Prudential Balanced PRU Master Trust - Prudential Balanced PRU Islamic Trust - Prudential Dana Al-Ilham PRU Islamic Trust - Prudential Dana Al-Islah Prudential Dana Wafi Prudential First Capital Guaranteed PRU Dynamic PRU Dana Dinamik Prudential Fixed Maturity Prudential Equity Income PRU Institutional Income Prudential Asia Pacific Equity Prudential Capital Guaranteed II Prudential Asia Select Income	Launch Date 29/05/2001 29/05/2001 29/05/2001 29/05/2003 14/08/2002 14/08/2002 21/02/2005 22/08/2002 06/11/2003 25/02/2004 09/09/2004 18/10/2004 07/04/2005 21/07/2005 10/10/2005 18/11/2005
<b>PTB Unit Trust Berhad</b> Unit 822, Tingkat 8, Blok A, Lobby B Kelana Centre Point, No. 3, Jalan SS 7/19 47301 Petaling Jaya	

Funds Amanah Saham Darul Iman Launch Date 31/10/1994

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Authorised Rep. Tel Fax Member Since	Mr. Phua Lee Kerk (603) 2142 8888 (603) 2141 9199 2002
<b>Type of Funds</b> Mixed Asset: Islamic/Syariah Mixed Asset: Growth Bond: General	Approved Fund Size (million units) Balanced 100 100 100
Authorised Rep. En. M Tel Fax Member Since	ohd Fadzli Mohd Anas (603) 2715 9802 (603) 2166 6417 2003
<b>Type of Funds</b> Money Market Equity: Growth Equity: Growth	Approved Fund Size (million units) 500 200 200
Authorised Rep. M Tel Fax Member Since	r. Toh Chin Hian, Mark (603) 2052 3388 (603) 2052 3232 2001
	Approved Fund Size
Type of Funds	(million units)
Bond: General Equity: Growth Equity: Small Companies Mixed Asset: Growth Money Market Equity: Islamic/Syariah	Combined Fund Size = 4 billion units Combined
Equity: Growth Equity: Small Companies Mixed Asset: Growth Money Market	Fund Size = 4 billion units Combined Fund Size = $600$ million units 150 1,000 Balanced 600 300 600 500 600 600
Equity: Growth Equity: Small Companies Mixed Asset: Growth Money Market Equity: Islamic/Syariah Mixed Asset: Islamic/Syariah Balanced Bond: Islamic/Syariah Guaranteed/Protected Mixed Asset: Growth Mixed Asset: Islamic/Syariah Bond: General Equity: Income Bond: General Equity: Asia Pacific Ex-Japan Guaranteed/Protected	Fund Size = 4 billion units Combined Fund Size = $600$ million units 150 1,000 Balanced 600 300 600 500 600 600

Type of Funds State Fund

(million units) 500



Public Mutual Berhad		Authorised Rep.	Datuk Tay Ah Lek
Block B, Sri Damansara Business Park,		Tel	(603) 6279 6800
Persiaran Industri, Bandar Sri Damansara		Fax	(603) 6277 8900
52200 Kuala Lumpur		Member Since	1993
Funds	Launch Date	Type of Funds	Approved Fund Size (million units)
Public Savings	29/03/1981	<b>Type of Funds</b> Equity: Income	(1111101 11113)
Public Growth	11/12/1984	Equity: Income	4,500
Public Index	02/03/1992	Equity: Index Tracking	1,500
Public Industry	18/11/1993	Equity: Income	1,000
Public Regular Saving	25/04/1994	Equity: Income	3,000
Public Aggressive Growth	25/04/1994	Equity: Growth	1,000
Public Balanced	07/06/1995	Mixed Asset: Growth	1,500
Public Bond	11/06/1996	Bond: General	1,500
Public Ittikal	10/04/1997	Equity: Islamic/Syariah	2,000
PB Balanced	05/05/1998	Mixed Asset: Growth	300
Public SmallCap	13/06/2000	Equity: Small Companies	700
Public Equity	15/08/2001	Equity: Growth	5,000
Public Islamic Bond	15/08/2001	Bond: Islamic/Syariah	300
PB Growth	03/10/2002	Equity: Growth	600
PB Fixed Income	03/10/2002	Bond: General	300
Public Institutional Bond	30/04/2003	Bond: General	2,000
Public Islamic Equity	28/05/2003	Equity: Islamic/Syariah	6,000
Public Money Market	16/12/2003	Money Market	1,000
Public Focus Select	25/11/2004	Equity: Growth	1,250
Public Enhanced Bond	19/01/2005	Bond: General	500
Public Dividend Select	03/05/2005	Equity: Income	2,000
Public Islamic Opportunities	28/06/2005	Equity: Islamic/Syariah	1,000
PB Islamic Equity	05/09/2005	Equity: Islamic/Syariah	2,000
Public Islamic Balanced	20/09/2005	Mixed Asset: Islamic/Syar	
Public Far-East Select Public Select Bond	22/11/2005	Equity: Asia Pacific Ex-Japa Bond: General	an 1,500 500
rublic Select Bolici	22/11/2005	Dona: General	500
RHB Unit Trust Management Berhad		Authorised Rep.	Ir. Tan Lib Chau, Michael
Level 7, Tower One,		Tel	(603) 9286 2666
RHB Centre, Jalan Tun Razak		Fax	(603) 9286 2835
50400 Kuala Lumpur		Member Since	1993
Funds	Launch Date	Type of Funds	Approved Fund Size (million units)
RHB Dynamic	15/09/1992		(initiation units) 750
		Equity: Income	
-	12/04/1995	Equity: Growth	750
RHB Capital RHB Mudharabah RHB Bond	12/04/1995 09/05/1996	Equity: Growth Mixed Asset: Islamic/Syar	ah Balanced 750
RHB Mudharabah RHB Bond	12/04/1995 09/05/1996 10/10/1997	Equity: Growth Mixed Asset: Islamic/Syar Bond: General	750 ah Balanced 750 1,000
RHB Mudharabah RHB Bond RHB Malaysia Recovery	12/04/1995 09/05/1996 10/10/1997 03/05/1999	Equity: Growth Mixed Asset: Islamic/Syar Bond: General Equity: Growth	750 ah Balanced 750 1,000 500
RHB Mudharabah RHB Bond RHB Malaysia Recovery RHB Islamic Bond	12/04/1995 09/05/1996 10/10/1997 03/05/1999 25/08/2000	Equity: Growth Mixed Asset: Islamic/Syar Bond: General Equity: Growth Bond: Islamic/Syariah	750 ah Balanced 750 1,000 500 500
RHB Mudharabah RHB Bond RHB Malaysia Recovery RHB Islamic Bond RHB Spectrum - RHB Balanced	12/04/1995 09/05/1996 10/10/1997 03/05/1999	Equity: Growth Mixed Asset: Islamic/Syar Bond: General Equity: Growth	750 ah Balanced 750 1,000 500 500 125
RHB Mudharabah RHB Bond RHB Malaysia Recovery RHB Islamic Bond	12/04/1995 09/05/1996 10/10/1997 03/05/1999 25/08/2000 18/04/2001	Equity: Growth Mixed Asset: Islamic/Syar Bond: General Equity: Growth Bond: Islamic/Syariah Mixed Asset: Growth	750 ah Balanced 750 1,000 500 125 125
RHB Mudharabah RHB Bond RHB Malaysia Recovery RHB Islamic Bond RHB Spectrum - RHB Balanced RHB Spectrum - RHB Income	12/04/1995 09/05/1996 10/10/1997 03/05/1999 25/08/2000 18/04/2001 18/04/2001	Equity: Growth Mixed Asset: Islamic/Syar Bond: General Equity: Growth Bond: Islamic/Syariah Mixed Asset: Growth Mixed Asset: Income	750 ah Balanced 750 1,000 500 125 125 125
RHB Mudharabah RHB Bond RHB Malaysia Recovery RHB Islamic Bond RHB Spectrum - RHB Balanced RHB Spectrum - RHB Income RHB Spectrum - RHB Index RHB Spectrum - RHB Index	12/04/1995 09/05/1996 10/10/1997 03/05/1999 25/08/2000 18/04/2001 18/04/2001 18/04/2001	Equity: Growth Mixed Asset: Islamic/Syar Bond: General Equity: Growth Bond: Islamic/Syariah Mixed Asset: Growth Mixed Asset: Income Equity: Index Tracking	750 ah Balanced 750 1,000 500 125 125 125 125
RHB Mudharabah RHB Bond RHB Malaysia Recovery RHB Islamic Bond RHB Spectrum - RHB Balanced RHB Spectrum - RHB Income RHB Spectrum - RHB Index	12/04/1995 09/05/1996 10/10/1997 03/05/1999 25/08/2000 18/04/2001 18/04/2001 18/04/2001 18/04/2001	Equity: Growth Mixed Asset: Islamic/Syar Bond: General Equity: Growth Bond: Islamic/Syariah Mixed Asset: Growth Mixed Asset: Income Equity: Index Tracking Equity: Info & Technology	750 ah Balanced 750 1,000 500 125 125 125 125 125 500
RHB Mudharabah RHB Bond RHB Malaysia Recovery RHB Islamic Bond RHB Spectrum - RHB Balanced RHB Spectrum - RHB Income RHB Spectrum - RHB Index RHB Spectrum - RHB Index RHB Spectrum - RHB Technology RHB Islamic Growth	12/04/1995 09/05/1996 10/10/1997 03/05/1999 25/08/2000 18/04/2001 18/04/2001 18/04/2001 18/04/2001 26/01/2004	Equity: Growth Mixed Asset: Islamic/Syar Bond: General Equity: Growth Bond: Islamic/Syariah Mixed Asset: Growth Mixed Asset: Income Equity: Index Tracking Equity: Info & Technology Equity: Islamic/Syariah	750 ah Balanced 750 1,000 500 125 125 125 125 500 Combined
RHB Mudharabah RHB Bond RHB Malaysia Recovery RHB Islamic Bond RHB Spectrum - RHB Balanced RHB Spectrum - RHB Income RHB Spectrum - RHB Index RHB Spectrum - RHB Index RHB Spectrum - RHB Technology RHB Islamic Growth RHB GoldenLife - Today	12/04/1995 09/05/1996 10/10/1997 03/05/1999 25/08/2000 18/04/2001 18/04/2001 18/04/2001 18/04/2001 26/01/2004 21/02/2005	Equity: Growth Mixed Asset: Islamic/Syar Bond: General Equity: Growth Bond: Islamic/Syariah Mixed Asset: Growth Mixed Asset: Income Equity: Index Tracking Equity: Info & Technology Equity: Islamic/Syariah Bond: General	750 ah Balanced 750 1,000 500 125 125 125 125 500 Combined Fund Size
RHB Mudharabah RHB Bond RHB Malaysia Recovery RHB Islamic Bond RHB Spectrum - RHB Balanced RHB Spectrum - RHB Income RHB Spectrum - RHB Index RHB Spectrum - RHB Index RHB Spectrum - RHB Technology RHB Islamic Growth RHB GoldenLife - Today RHB GoldenLife - 2010	12/04/1995 09/05/1996 10/10/1997 03/05/1999 25/08/2000 18/04/2001 18/04/2001 18/04/2001 18/04/2001 26/01/2004 21/02/2005 21/02/2005	Equity: Growth Mixed Asset: Islamic/Syar Bond: General Equity: Growth Bond: Islamic/Syariah Mixed Asset: Growth Mixed Asset: Income Equity: Index Tracking Equity: Info & Technology Equity: Islamic/Syariah Bond: General Mixed Asset: Income	750

Saham Sabah Berhad Suite 1-9-W2, W3 & W4, 9th Floor, CPS Centre Point, No.1, Jalan Centre Point 88999 Kota Kinabalu	Tower
<b>Funds</b> Saham Amanah Sabah	Launch Date 10/10/1994
<b>SBB Mutual Berhad</b> No. 50 - 54, Jalan SS 21/39 Damansara Utama 47400 Petaling Jaya	
Funds SBB Double Growth SBB Emerging Co. Growth SBB Premium Capital SBB Savings SBB High Growth SBB Retirement Balanced SBB Dana Al-Ihsan SBB Bond SBB Composite Index SBB Index-Linked SBB Dana Al-Mizan SBB HGF Sequel SBB Dana Al-Mixan SBB Dana Al-Hikmah SBB Dana Al-Hikmah SBB Dana Al-Ihsan 2 SBB Equity Income SBB Crystal Equity SBB Value SBB Sector Rotation SBB Money Market SBB Strategic Equity SBB Strategic Equity SBB Enterprise SBB Dana Al-Hafiz SBB Dana Al-Hafiz SBB Dana Al-Hafiz SBB Dana Al-Itidal SBB Colobal Growth <b>TA Unit Trust Management Berhad</b> 23rd Floor, Menara TA One No. 22, Jalan P. Ramlee 50250 Kuala Lumpur	Launch Date 15/05/1991 10/05/1994 01/08/1995 28/09/1995 12/03/1997 07/05/1998 28/07/1999 23/08/1999 08/06/2000 08/03/2001 08/03/2001 30/04/2003 30/04/2003 30/04/2003 30/04/2003 01/10/2003 01/10/2003 16/03/2004 12/04/2004 18/08/2004 16/09/2004 16/09/2004 08/10/2004 08/10/2004 23/08/2005 23/08/2005 23/08/2005
Funds TA Growth TA Comet	Launch Date 01/07/1996 01/10/1999

TA Small Cap TA High Growth TA Dana OptiMix

TA Islamic CashPLUS

TA South East Asia Equity

TA Islamic

TA Income

TA CashPLUS

24/04/2001 06/05/2002 09/02/2004 07/06/2004 17/01/2005 06/06/2005 06/06/2005 28/11/2005

Note: The above fund information excludes funds launched from January 2006. For latest updates of members' information, please refer to our website at www.fmutm.com.my

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Note: The above fund information excludes funds launched from January 2006. For latest updates of members' information, please refer to our website at **www.fmutm.com.my** 

Authorised Rep. Tel Fax Member Since	Y. Bhg. Datuk Haji Hassan Otoi (6088) 266 588 (6088) 262 588 1996
<b>Type of Funds</b> State Fund	Approved Fund Size (million units) 500
Authorised Rep. Tel Fax Member Since	Mr. Tan Beng Wah (603) 7712 2888 (603) 7726 0190 1993
	Approved Fund Size
Equity: Small Compa Equity: Growth Mixed Asset: Growth Equity: Growth Mixed Asset: Growth Equity: Islamic/Syari Bond: General Equity: Index Trackir Mixed Asset: Islamid Equity: Index Trackir Mixed Asset: Islamid Equity: Islamic/Syari Equity: Islamic/Syari Equity: Islamic/Syari Equity: Islamic/Syari Equity: Islamic/Syari Equity: Growth Equity: Growth Equity: Growth	h 1,000 h 700 1,000 h 500 ah 1,200 ng 200 ng 500 c/Syariah Balanced 1,000 ah 500 ah 500 ah 500 ah 500 500 500 500 500 500 500
Money Market Equity: Growth Equity: Small Compa Equity: Islamic/Syaria Bond: Islamic/Syaria Equity: Islamic/Syari Guaranteed/Protecte Mixed Asset: Islamic Equity: Global	ah     1,000       h     200       ah     700       ed     200
Authorised Rep.	En. Mohd Hasnul Ismar

Autorised Rep.	En. Mone Hashar Ishina
	Mohd Ismail
Tel	(603) 2072 1277
Fax	(603) 2031 4479
Member Since	1996
	Approved Fund Size
Type of Funds	(million units)
Equity: Income	350
Equity: Income	600
Equity: Islamic/Syariah	600
Mixed Asset: Income	150
Equity: Small Companies	800
Equity: Growth	600
Mixed Asset: Islamic/Syari	ah Balanced 800
Money Market	600
Money Market	600
Equity: Asean	300

# ASSOCIATE MEMBERS

Affin Bank Berhad	Authorised Rep.	Mr. Rohit Harish Bhargava
17th Floor, Menara Affin	Tel	(603) 2055 9028
80 Jalan Raja Chulan	Fax	(603) 2026 1415
50200 Kuala Lumpur	Member Since	2002
Affin Securities Sdn. Bhd. Ground, Mezzanine & 3rd Floor Chulan Tower No.3 Jalan Conlay 50450 Kuala Lumpur	Authorised Rep. Tel Fax Member Since	En. Saiful Bahri Zainuddin (603) 2145 4528 (603) 2145 3836 2003
Alliance Bank Malaysia Berhad	Authorised Rep.	Ms. Fong Yuh Leng, Hellen
2nd Floor, Menara Multi-Purpose	Tel	(603) 2712 7192
No. 8, Jalan Munshi Abdullah	Fax	(603) 2694 5150
50100 Kuala Lumpur	Member Since	2001
<b>AmBank (M) Berhad</b> Level 48, Menara AmBank No. 8, Jalan Yap Kwan Seng 50450 Kuala Lumpur	Authorised Rep. Tel Fax Member Since	Tn. Hj. Mohamad Sabirin Hj. Abdul Rahman (603) 2167 3000 (603) 2166 5592 2004
<b>AmMerchant Bank Berhad</b>	Authorised Rep.	Mr. Tai Terk Lin
18th Floor, Bangunan AmBank Group	Tel	(603) 2026 6587
55 Jalan Raja Chulan	Fax	(603) 2032 3329
50200 Kuala Lumpur	Member Since	2003
<b>Commerce International Merchant Bankers Berhad</b>	Authorised Rep.	To Be Appointed
10th Floor, Bangunan CIMB	Tel	(603) 2723 8666
Jalan Semantan, Damansara Height	Fax	(603) 2723 8638
50490 Kuala Lumpur	Member Since	2002
<b>CIMB Securities Sdn. Bhd.</b>	Authorised Rep.	Mr. Gui Eng Hock, Paul
9th Floor, Commerce Square	Tel	(603) 2723 8663
Jalan Semantan, Damansara Heights	Fax	(603) 2092 4010
50490 Kuala Lumpur	Member Since	2001
<b>Citibank Berhad</b>	Authorised Rep.	Mr. Sik Wan King, Charles
Level 23, Menara Citibank	Tel	(603) 2383 3339
165 Jalan Ampang	Fax	(603) 2713 5538
50450 Kuala Lumpur	Member Since	1999
<b>ECM Libra Securities Sdn. Bhd.</b>	Authorised Rep.	Mr. Lim Ah Lay
3rd Floor, Wisma Genting	Tel	(603) 2032 5820
Jalan Sultan Ismail	Fax	(603) 2031 9819
50250 Kuala Lumpur	Member Since	2004
<b>EON Bank Berhad</b>	Authorised Rep.	Mr. John Wong
12th Floor, Wisma Cyclecarri	Tel	(603) 2612 8901
288 Jalan Raja Laut	Fax	(603) 2692 7058
50350 Kuala Lumpur	Member Since	2002

Hong Leong Bank Berhad Level 3, Wisma Hong Leong 18 Jalan Perak 50450 Kuala Lumpur

HSBC Bank Malaysia Berhad 15th Floor, Bangunan HSBC 2 Leboh Ampang

50100 Kuala Lumpur

**Inter-Pacific Securities Sdn. Bhd.** West Wing, Level 13 Berjaya Times Square, No. 1, Jalan Imbi 55100 Kuala Lumpur

## Malacca Securities Sdn. Bhd.

No 1, 3 & 5 Jalan PPM 9 Plaza Pandan Malim Business Park, Balai Panjang 75250 Melaka

Malayan Banking Berhad 10th Floor, Menara Maybank 100 Jalan Tun Perak 50050 Kuala Lumpur

Mayban Securities Sdn. Bhd. Level 8 MaybanLife Tower Dataran Maybank, No. 1 Jalan Maarof 59000 Kuala Lumpur

**OCBC Bank (Malaysia) Berhad** 2nd Floor, Menara OCBC No. 80, Jalan Tun Perak 50050 Kuala Lumpur

RHB Bank Berhad Level 9 Tower 2 RHB Centre, Jalan Tun Razak 50400 Kuala Lumpur

**Southern Bank Berhad** Level 5, Menara Southern Bank 83, Medan Setia 1, Plaza Damansara Bukit Damansara, 50490 Kuala Lumpur

**Standard Chartered Bank Malaysia Berhad** Level 8, Menara Standard Chartered No. 30 Jalan Sultan Ismail 50250 Kuala Lumpur

**United Overseas Bank (Malaysia) Berhad** Level 4, Menara UOB Jalan Raja Laut 50350 Kuala Lumpur

Authorised Rep.	Ms. Aisyah Lam
Tel	(603) 2169 2438
Fax	(603) 2164 1516
Member Since	2004
Authorised Rep.	Mr. U Chen Hock
Tel	(603) 2270 3119
Fax	(603) 2078 5720
Member Since	1998
Authorised Rep.	Mr. Tan Mun Choy
Tel	(603) 2144 5130
Fax	(603) 2144 1686
Member Since	2002
Authorised Rep.	Mr Lim Peng Cheong
Tel	(606) 337 1533
Fax	(606) 337 1550
Member Since	2004
Authorised Rep.	En. Ibrahim Muhammad
Tel	(603) 2070 8833
Fax	(603) 2070 7220
Member Since	2002
Authorised Rep.	Mr. Lim Choong Eng, Anthony
Tel	(603) 2297 8888
Fax	(603) 2284 2267
Member Since	2004
Authorised Rep.	Mr. Lee Foo Yeun, Alex
Tel	(603) 2034 5334
Fax	(603) 2698 4363
Member Since	1999
Authorised Rep.	Ms. Angela Christine Tan
Tel	(603) 9280 6218
Fax	(603) 9280 6529
Member Since	2001
Authorised Rep.	To Be Appointed
Tel	(603) 2087 3000
Fax	(603) 2092 3136
Member Since	2000
Authorised Rep.	Mr. Lim Kheng Swee, Ronnie
Tel	(603) 2117 7529
Fax	(603) 2781 7259
Member Since	1996
Authorised Rep.	Mr. Khoo Chock Seang
Tel	(603) 2772 6635
Fax	(603) 2694 8562
Member Since	2002



For further information about Federation of Malaysian Unit Trust Managers and its publications:

# WRITE TO :

**Executive Director** 

Federation of Malaysian Unit Trust Managers 19-07-03, 7th Floor, PNB Damansara No. 19, Lorong Dungun, Damansara Heights 50490 Kuala Lumpur.

# OR **CONTACT US AT**

Tel: (603) 2093 2600 Fax: (603) 2093 2700

OR **E-MAIL US AT** memcom@fmutm.com.my

OR **VISIT OUR WEBSITE AT** http://www.fmutm.com.my

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# FEDERATION OF MALAYSIAN UNIT TRUST MANAGERS

(Company No. 272577-P)

# (Incorporated in Malaysia) PROXY FORM

(FULL NAME IN BLOCK LETTERS)

being the Authorised Representative of the Ordinary Member (being a member of FMUTM) HEREBY APPOINT

# the \*Chairman of the Meeting or \_\_\_\_

of \_\_\_\_

I,

of \_

as my proxy to vote for me and on my behalf at the Twelfth (12th) Annual General Meeting of the FMUTM to be held on the **20 June, 2006** and at any adjournment thereof.

#### \*Note:

- 1. If you wish to appoint as proxy any person other than the Chairman of the Meeting, please insert the full name of the proxy (in block letters) in the space provided and delete the words "the Chairman of the Meeting"
- 2. Please indicate with an "x" in the spaces provided how you wish your vote to be cast. If you do not do so, the Proxy will vote or abstain from voting at his discretion.

To receive the President's Report.  Resolution No. 3 To receive and consider the audited accounts and the report of the Council of FMUITM for the financial year ended 31 December 2005.  Resolution No. 4 To re-appoint Messrs KPMG as the Auditors of FMUTM and authorise the Council to fix their remuneration.  Resolution No. 5 To elect Council members of FMUITM to hold office until the Annual General Meeting of 2008.  Resolution No. 7.1 THAT the Council be authorised and empowered not to proceed with the proposed amendment to the Articles of Association as a result of the rejection of any of the resolutions below which the Council demed is not to the best interest of the Federation in implementing only the accepted resolutions.  Resolution No. 7.2.1 That the proposed amendments to the Articles pertinent to and under the caption of "APPLICATION FOR MEMBERSHIP", "APPLICATION OF MEMBERSHIP" and the proposed deletion to the Articles pertinent to and under the caption "LEVIES" in the draft amended Articles attached hereto marked as "Appendix A" are hereby approved for adoption.  Resolution No. 7.2.2 THAT the proposed amendments to the Articles pertinent to and under the captions of "CAPPLERAL MEETING" and "PROCEEDINGS AT GENERAL MEETING" in the draft amended Articles attached hereto marked as "Appendix A" are hereby approved for adoption.	Resolutions	For	Against
To confirm and adopt the Minutes of the Eleventh (11th) Annual General Meeting held on 27 May 2005. Resolution No. 2 To receive the President's Report. Resolution No. 3 To receive and consider the audited accounts and the report of the Council of FMUITM for the financial year ended 31 December 2005. Resolution No. 4 To re-appoint Messrs KPMG as the Auditors of FMUITM and authorise the Council to fix their remuneration. Resolution No. 5 To elect Council members of FMUITM to hold office until the Annual General Meeting of 2008. Resolution No. 7.1 THAT the Council be authorised and empowered not to proceed with the proposed amendment to the Articles of Association as a result of the rejection of any of the resolutions below which the Council deemed is not to the best interest of the Federation in implementing only the accepted resolutions. Resolution No. 7.2.1 That the proposed amendments to the Articles pertinent to and under the captions of "APPLICATION FOR MEMBERSHIP", "APPLICATION FEE AND ANNUAL MEMBERSHIP SUBSCRIPTION FEE" and "CESSATION OF MEMBERSHIP" and the proposed deletion to the Articles pertinent to and under the caption "LEVIES" in the draft amended Articles attached hereto marked as "Appendix A" are hereby approved for adoption. Resolution No. 7.2.2 THAT the proposed amendments to the Articles pertinent to and under the caption "LEVIES" in the draft amended Articles pertinent to and under the caption "LEVIES" in the draft amended Articles pertinent to and under the caption "LEVIES" in the draft amended Articles pertinent to and marked as "Appendix A" are hereby approved for adoption. Resolution No. 7.2.2 THAT the proposed amendments to the Articles pertinent to and under the captions of "GENERAL MEETING" and "PROCEEDINGS AT GENERAL MEETING" in the draft amended Articles attached hereto marked as "Appendix A" are hereby approved for adoption.	Resolution No. 1		
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	"Appendix A" are hereby approved for adoption.		

Resolutions	For	Against
<b>Resolution No. 7.2.3</b> THAT the proposed amendments to the Articles pertinent to and under the captions of "THE COUNCIL", "ELECTION OF THE COUNCIL", "REMOVAL OF COUNCIL MEMBERS", "POWERS AND DUTIES OF THE COUNCIL" and "PROCEEDINGS OF THE COUNCIL" in the draft amended Articles attached hereto marked as "Appendix A" are hereby approved for adoption.		
<b>Resolution No. 7.2.4</b> THAT the proposed amendments to the words under the caption of "INTERPRETATION", "NOTICES" and "INDEMNITY" in the draft amended Articles attached hereto marked as "Appendix A" are hereby approved for adoption.		
<b>Resolution No. 7.3</b> THAT the Council be authorised and empowered to carry out all the necessary formalities in effecting the aforesaid amendments and FURTHER THAT the Council be authorised and empowered to assent to any conditions, modifications, variations and/or amendments as may be required or permitted by the Securities Commission, the Minister charged with the responsibility for companies and/or other relevant authorities.		

Signed on this \_\_\_\_\_ day of \_\_\_\_\_ 2006.

Signature

# NOTE:

The instrument appointing a proxy must be deposited with the Secretary at the Registered Office of the Federation at RDL Corporate Services Sdn Bhd, 18th Floor, Wisma Sime Darby, Jalan Raja Laut, 50350 Kuala Lumpur (Tel No: 03-26949999) Fax No: 03-26927942) not later than 5 p.m. on 16 June 2006.